

# ECTOR COUNTY HOSPITAL DISTRICT BOARD OF DIRECTORS REGULAR MEETING SEPTEMBER 4, 2018 – 5:30 p.m. MEDICAL CENTER HOSPITAL BOARD ROOM ( $2^{ND}$ FLOOR) 500 W $4^{TH}$ STREET, ODESSA, TEXAS

## **AGENDA**

| l.    | CALL TO ORDER  | Mary Thompson, President  |  |  |  |
|-------|--|---------------------------|--|--|--|
| II.   | INVOCATION   | Chaplain Farrell Ard      |  |  |  |
| III.  | PLEDGE OF ALLEGIANCE   | Mary Thompson             |  |  |  |
| IV.   | MISSION/VISION/VALUES OF MEDICAL CENTER HEALTH   | SYSTEM Mary Thompson, p.3 |  |  |  |
| V.    | SEPTEMBER 2018 EMPLOYEES OF THE MONTH  | Rick Napper               |  |  |  |
|       | <ul> <li>Clinical: Jorge Martinez, Lead Diagnostic Technolog</li> <li>Non-Clinical: Doug Herget, Staff Chaplain, Pastoral Care</li> <li>Nurse: Jhun Florencio, Registered Nurse, 7 Centra</li> </ul>                               | Department                |  |  |  |
| VI.   | PINK THE BASIN PRESENTATION  | Bridgette Meyers          |  |  |  |
| VII.  | . TAX ABATEMENT AGREEMENT – OBERON SOLAR, LLC  | Wesley Burnett, p.4-23    |  |  |  |
| VIII. | I. CONSENT AGENDA  |                           |  |  |  |
|       | A. Minutes for Regular Meeting – August 7, 2018  |                           |  |  |  |
|       | B. Special Meeting – August 16, 2018   |                           |  |  |  |
| IX.   | COMMITTEE REPORTS  |                           |  |  |  |
|       | <ul> <li>A. Finance Committee</li> <li>1. Financial Report for Ten Months Ended July 31, 2018</li> <li>2. Capital Expenditure Request: NICU Transporter</li> <li>3. Capital Expenditure Request: Storage Disc Expansion</li> </ul> |                           |  |  |  |
|       | <ul> <li>B. Joint Conference Committee</li></ul>   | ent<br>Supervisor         |  |  |  |

| Χ.  | TTUHSC AT THE PERMIAN BASIN REPORT                       | Gary Ventolini, MD |
|-----|--|--------------------|
| XI. | PRESIDENT/CHIEF EXECUTIVE OFFICER'S UPDATE               | Rick Napper        |
|     | A. Quarterly Quality Report                              |                    |
|     | B. Quarterly Human Resources Report                      |                    |
|     | C. Annual Organization Wide Performance Improvement Plan |                    |
|     | D. Annual Organization Risk Management Plan              |                    |
|     | E. Productivity Team 100 Day Workout Report              |                    |

## XII. EXECUTIVE SESSION

Meeting held in closed session as to (1) Consultation with attorney regarding legal matters and legal issues pursuant to Section 551.071 of the Texas Government Code, including update on settlement documents in *Meisell et al.*, *v. ECHD et al.*; (2) Deliberation regarding negotiations for health care services, pursuant to Section 551.085 of the Texas Government Code; and (3) Deliberation regarding exchange, lease, or value of real property pursuant to 551.072 of the Texas Government Code.

## XIII. ITEMS FOR CONSIDERATION FROM EXECUTIVE SESSION

|      | A. MCH ProCare Provider Agreement(s) |                 |
|------|--------------------------------------|-----------------|
|      | B. NRC Health Agreement              | p.124           |
| XIV. | ADJOURNMENT                          | . Mary Thompson |

If during the course of the meeting covered by this notice, the Board of Directors needs to meet in executive session, then such closed or executive meeting or session, pursuant to Chapter 551, Texas Government Code, will be held by the Board of Directors on the date, hour and place given in this notice or as soon after the commencement of the meeting covered by this notice as the Board of Directors may conveniently meet in such closed or executive meeting or session concerning any and all subjects and for any and all purposes permitted by Chapter 551 of said Government Code.

## **MISSION**

Medical Center Health System is a community-based teaching organization dedicated to providing high quality and affordable healthcare to improve the health and wellness of all residents of the Permian Basin.

## **VISION**

MCHS will be the premier source for health and wellness.

## **VALUES**

I-ntegrity
C-ustomer centered
A-ccountability
R-espect
E-xcellence

STATE OF TEXAS §

COUNTY OF ECTOR §

# REINVESTMENT ZONE TAX ABATEMENT AGREEMENT

This Reinvestment Zone Tax Abatement Agreement ("Agreement") is made this the 4th day of September, 2018, by the Ector County Hospital District, hereinafter referred to as "District", and Oberon Solar LLC, hereinafter collectively referred to as "Company", for tax abatement for certain Eligible Property (as defined herein) to be located on the site described by metes and bounds in that certain Warranty Deed dated December 31, 1991, recorded in Volume 1102, Page 568, Deed Records, Ector County, Texas, and further described in its entirety in Exhibit A-1 hereto (the "Site"), pursuant to the following terms and conditions:

## I. Purpose

The District is authorized by the Property Redevelopment and Tax Abatement Act (Chapter 312, Tax Code, the "Act") to provide tax abatement incentives which will be reasonably likely as a result of the designation to contribute to the retention or expansion of primary employment or to attract major investment in the zone that would be a benefit to the property and that would contribute to the economic development of the County. The District has previously elected to be eligible to participate in property tax abatement under the Act, and on July 11, 2017, the District adopted the Guidelines and Governing Criteria Tax Abatement in Reinvestment Zones and Enterprise Zones (the "Guidelines") pursuant to the Act. The County has also previously made the required findings and created Reinvestment Zone for Oberon Solar LLC in the County (the "Reinvestment Zone"); a copy of the resolution creating the Reinvestment Zone is attached as Exhibit A hereto. The District and Company wish to enter into an agreement by which District will provide tax abatement for Company's Eligible Property in accordance with the Act. In consideration for these benefits, Company agrees to a specified level of capital investment and certain job creation obligations (as more fully set forth herein) in the

Reinvestment Zone and further to comply with the District's governing ordinances and the other terms and conditions set forth in this Agreement.

Company proposes to construct improvements on the Site in the Reinvestment Zone consisting of a solar power facility (the "Project"). It is anticipated that Company will make a minimum capital investment in the Project of \$50,000,000.00 (the "Minimum Capital Investment"). The certified appraised value of the Project will depend upon annual appraisals by the Ector County Appraisal District and may be more than or less than the Minimum Capital Investment. Construction of the Project is scheduled to commence in December 2018 and be completed before December 31, 2019. Company shall keep County apprised of the Project's construction progress and status.

## II. Special Conditions

- 2.1 **Benefits:** District will provide a tax abatement on the Company's Eligible Property located in Reinvestment Zone as according to the terms of this Agreement.
- 2.2 <u>Base Year:</u> The base year assessed value for the Eligible Property for which tax abatement is sought is the certified appraised value on January 1, 2018 ("Base Year Value"), as shown on the tax rolls of the Ector County Appraisal District. County and Company agree that the Base Year Value of Company's personal property included in the Eligible Property is zero.
- 2.3 <u>Base Year Assessment:</u> Taxes paid on the Base Year Value shall not be abated as a result of this Agreement.
- 2.4 <u>Ineligible Property:</u> Taxes shall not be abated for the following specific types of property:
  - (a) vehicles;
  - (b) aircraft;

(c) residential (except as allowed for a Residential Facility as defined in the

Guidelines);

(d) boats;

(e) property owned by the State of Texas or any state agency;

(f) property owned or leased by a member of the governing body of an affected

taxing unit;

(g) property purchased or leased by companies that are moving to the

Reinvestment Zone from other locations in the County;

(h) personal property and equipment moved from other locations in the County;

and

(i) property not owned by Company.

2.5 <u>Value:</u> During the Abatement Period (as defined herein), the percentage of the certified

appraised value of the Company's Eligible Property over and above the Base Year Value

that will be abated during each year of the Abatement Period shall be as follows:

(a) Real Property:

Years 1-5: 100%

Years 6-10: 50%

1 cars 0-10. 30%

(b) <u>Personal Property:</u>

Years 1-5: 100%

Years 6-10: 50%.

2.6 **Eligible Property:** "Eligible Property" means property eligible for abatement under the

Guidelines and the Act, including: new, expanded or modernized buildings and

structures; fixed machinery and equipment; Site improvements; related fixed

improvements; other tangible items necessary to the operation and administration of the Project or facility; and all other real and tangible personal property permitted by the Act and the Guidelines. Taxes on real property may be abated only to the extent the property's value for a given year exceeds its Base Year Value. Tangible personal property located in the County at any time before the execution of this Agreement is not eligible for tax abatement. Tangible personal property eligible for tax abatement shall not include any of the ineligible property listed in Section 2.4 above.

- 2.7 **Procedures for the Taxation of Company's Property:** The District and Company specifically agree and acknowledge that the property on the Site within the Reinvestment Zone shall be taxable in the following ways before and during the Term of this Agreement:
  - (a) Property not eligible for abatement, if any, shall be fully taxable at all times;
  - (b) The certified appraised value of property existing on the Site prior to execution of this Agreement shall be fully taxable at all times;
  - (c) Prior to commencement of the Abatement Period, 100% of property taxes levied on the certified appraised value of real and personal property located on the Site will be owed and payable by Company;
  - (d) All District property taxes and all taxes levied by PTEs (as defined herein) on the certified appraised value of Eligible Property shall be abated in the percentages provided for in Section 2.5 above for each year of the Abatement Period; and
  - (e) 100% of the certified appraised value of Eligible Property existing on the Site shall be fully taxable after expiration of the Abatement period.

- New and Retained Jobs and Investment: As a condition to receiving the tax abatement provided for in this Agreement, Company shall make the Minimum Capital Investment in the Reinvestment Zone prior to the commencement of the Abatement Period. Further, Company covenants to create and maintain on the Site at least two (2) retained jobs during each of the years of the Abatement Period (the "Committed Jobs"). The Committed Jobs will not be created until after the Project reaches Commercial Operations (as defined herein), and the Committed Jobs may be created and maintained by either the Company or a third party contracted by the Company to operate the Project.
- Abatement Term: The Agreement shall be effective when executed by all of the parties. The "Abatement Period" under this Agreement shall (i) commence on January 1 of the calendar year after the calendar year in which both the Minimum Capital Investment has been made and the Project has reached Commercial Operations and (ii) end on the conclusion of ten (10) full calendar years thereafter. As used in this Agreement, "Commercial Operations" means that the Project has become commercially operational and placed into service for the purpose of generating electricity for sale on one or more commercial markets. Notwithstanding any statement or implication in this Agreement to the contrary, the parties agree that the Abatement Period (and the tax abatement granted herein) shall not extend beyond ten (10) calendar years. In the event that the Abatement Period has not commenced on or before January 1, 2021 (subject to any delays caused by Force Majeure), such non-commencement shall not be a default, but this Agreement shall automatically terminate, and neither party shall have any further obligation or liability to the other hereunder.

- Commercial Operations Certificate: After the Project reaches Commercial Operations, Company shall provide a letter to the District certifying that the Project has achieved Commercial Operations, certifying that the Minimum Capital Investment has been made, describing the improvements and Eligible Property included in the Project, and stating the commencement date of the Abatement Period (the "Certificate"). Upon receipt of the Certificate, the District may inspect the Site in accordance with this Agreement to determine that the Project is in place as certified. If the Certificate indicates that certain ancillary facilities not required for Commercial Operations are still under construction on the date that the Certificate is delivered, Company will deliver an amended Certificate to the District within thirty (30) days after all Project construction is complete. The ongoing construction of such ancillary facilities shall not delay the commencement of the Abatement Period. Such ancillary facilities, once completed, shall become part of the Eligible Property under this Agreement.
- 2.11 <u>Access:</u> Company shall provide access to and authorize inspection of the Eligible Property by employees of the District with Company to insure that the Project improvements are made according to the specifications and conditions of the Agreement.
- 2.12 <u>Use:</u> Company shall use the Eligible Property for the purpose of generating electricity.
- 2.13 <u>Administration:</u> District is appointed as the administrative agency to administer and enforce this Agreement on behalf of all participating tax entities for which the County has the statutory authority to establish the local tax rate ("PTEs").
- 2.14 **Reports and Monitoring:** Company agrees to the following reporting and monitoring provisions during the Abatement Period:

- (a) Company shall provide a report to District confirming the creation and retention of the Committed Jobs at the Project. Documentation for the Committed Jobs may be in the form of quarterly IRS 941 returns, TWC Employer Quarterly Reports, or employee rosters that show the hours worked and positions filled and such other reports as may reasonably be required.
- (b) Company shall allow District personnel access to the Property, in order to do confirm the Committed Jobs when accompanied by a representative of Company during normal business hours.
- (c) Company shall certify annually to the District, in a form mutually agreed upon by District and Company, that the Company is in compliance with each applicable term of this Agreement. Company shall also provide any other reports that are reasonably necessary for District to make such certification.
- (d) Company shall provide any forms required by the Texas Comptroller.
- 2.15 Assessment: The Chief Appraiser of the Ector County Appraisal District shall annually review all of the real and personal property of Company comprising the Project and assess taxes for the property that are not subject to tax abatement. Each year Company shall furnish to the Chief Appraiser such information as may be required or authorized by law for the Chief Appraiser to perform the Chief Appraiser's duties. Once value has been established, the Chief Appraiser shall notify Company of the amount to be abated and the amount of assessment. Company reserves the right to contest the appraised value of all of its property in accordance with applicable law. A portion or all of the Company's Project property may be eligible for complete or partial exemption from ad valorem taxes

as a result of existing law or future legislation. This Agreement is not to be construed as evidence that no such exemptions shall apply to the Company's Project property.

## 2.16 **Company Obligations:** Company agrees to the following:

- (a) After the commencement of the Abatement Period, Company and its assigns shall continue their agreed use of the Eligible Property at the Site at all times during the Abatement Period.
- (b) Except for taxes abated pursuant to this Agreement, Company shall pay all taxes due and owing by it which are not in good faith being contested by Company to District and all other PTEs.
- (c) Company shall obtain and maintain all necessary rights, licenses, permits, and authorities to carry on its business.
- (d) Company is aware of all applicable statutory limitations on the tax abatement under the Act and acknowledges that Company shall comply with such law as well as all other related laws and regulations.
- (e) Company shall comply with all of the terms of this Agreement.
- 2.17 <u>District's Representations and Warranties:</u> The District represents that (i) the District has formally elected to be eligible to grant property tax abatements under the Act; (ii) the Guidelines were adopted in accordance with the Act and are in effect as of the date of this Agreement; (iii) the Reinvestment Zone and this Agreement have been created in accordance with the Act and the Guidelines as both exist on the date of this Agreement; (iv) as applicable, (a) no interest in the Project or the Site is held or subleased by a member of the District Board, or (b) any member of the District's Board that has a potential economic or financial interest in the Project or the Site has abstained from any

vote or decision regarding this Agreement; (v) the property within the Reinvestment Zone is located within the legal boundaries of the District and outside the boundaries of all municipalities located in the District; and (vi) the District has made and will continue to make all required filings with the Office of the Comptroller of Public Accounts and other governmental entities concerning the Reinvestment Zone and this Agreement.

## III. Default and Remedies

- 3.1 <u>Termination on Default:</u> If Company should fail to comply with any of the provisions listed in this Agreement, the breach of any one of which shall constitute an event of default, and fail to cure such violation within sixty (60) days of written notice or demonstrate to the satisfaction of the District that it has taken appropriate affirmative action to cure such violation, District may declare a default of this Agreement in which event this Agreement shall terminate and the District shall be entitled to recapture all property taxes abated as a result of this Agreement.
- 3.2 **Notices of Default:** Any notice of default under this Agreement shall prominently state the following at the top of the notice:

## NOTICE OF DEFAULT UNDER TAX ABATEMENT AGREEMENT

YOU ARE HEREBY NOTIFIED OF THE FOLLOWING DEFAULT UNDER YOUR TAX ABATEMENT AGREEMENT WITH THE DISTRICT. FAILURE TO CURE THIS DEFAULT WITHIN SIXTY DAYS OF NOTICE OR OTHERWISE CURE THE DEFAULT AS PROVIDED BY THIS AGREEMENT SHALL RESULT IN TERMINATION OF THE TAX ABATEMENT AGREEMENT AND MAY INCLUDE RECAPTURE OF TAXES ABATED PURSUANT TO THAT AGREEMENT.

3.3 **Process for Termination:** After delivery of a notice of default and the expiration of the sixty (60) day cure period provided in Section 3.1 above, if the Company's default remains uncured, the termination of this Agreement and the recapture of property taxes

may be initiated by District furnishing written notice of termination to the Company. The District's Board is authorized to make a good faith determination regarding the efforts of the Company to cure any alleged default after the delivery of a notice of default. Any such decision shall be made in good faith and shall be final unless Company files a petition in a District Court in Ector County, Texas, seeking a declaratory judgment and/or other appropriate relief, including injunctive relief, within 30 days of the receipt of the written notice of termination from the District. In the event of an appeal to the District Court, the parties waive all rights to attorneys' fees.

- 3.4 **Partial Suspension:** If Company shall fail to comply with the requirement to retain the Committed Jobs during any one year of the Abatement Period, in lieu of declaring a default and initiating the process to terminate the Agreement, District may with notice suspend the abatement of taxes for only the year that the violation occurred for the District and all PTE's and require payment, currently or retroactively.
- Force Majeure: A violation that would otherwise subject the Company to recapture, payment of taxes retroactively, shall not be a violation and shall not cause recapture if the violation was caused by an event of Force Majeure. As used herein, "Force Majeure" includes events not reasonably within the control of the party whose performance is sought to be excused thereby, including the following causes and events (to the extent such causes and events are not reasonably within the control of the party claiming suspension): acts of God and the public enemy; strikes; lockouts or other industrial disturbances; inability to obtain material or equipment or labor due to an event that meets the definition of Force Majeure; wars; blockades; insurrections; riots; epidemics; landslides; lightning; earthquakes; fires; storms; floods; high water

washouts; inclement weather; arrests and restraint of rulers and people; interruptions by government or court orders; present or future orders of any regulatory body; civil disturbances; explosions; or any other event that is beyond the reasonable control of the party claiming Force Majeure. The party prevented or hindered from performing shall give prompt (but in no event later than twenty (20) business days after the occurrence of such event) notice and reasonably full particulars of such event to the other party and shall take all reasonable actions within its power to remove the basis for nonperformance (including securing alternative supply sources) and after doing so shall resume performance as soon as possible. The settlement of strikes or lockouts or resolution of differences with workers shall be entirely within the discretion of the affected party, and that the above requirement that any Force Majeure shall be remedied with all reasonable dispatch shall not require the settlement of strikes, lockouts or differences by acceding to the demands of the opposing party in such strike, lockout or difference when such course is inadvisable in the reasonably exercised discretion of the affected party.

3.6 LIMITATION OF LIABILITY: TERMINATION OF THIS AGREEMENT (RESULTING IN A FORFEITURE OF ANY RIGHT TO ABATEMENT HEREUNDER BEYOND THE TERMINATION DATE), RECAPTURE OF PROPERTY TAXES ABATED ONLY AS PROVIDED FOR AND ONLY UNDER THE CIRCUMSTANCES DEFINED IN THIS AGREEMENT, ALONG WITH ANY REASONABLY INCURRED COSTS AND FEES, SHALL BE THE DISTRICT'S SOLE REMEDY, AND COMPANY'S SOLE LIABILITY, IN THE EVENT COMPANY FAILS TO TAKE ANY ACTION REQUIRED BY THIS AGREEMENT, INCLUDING ANY FAILURE TO PAY AMOUNTS OWED UNDER THIS

AGREEMENT. COMPANY AND THE DISTRICT AGREE THAT THE LIMITATIONS CONTAINED IN THIS PARAGRAPH ARE REASONABLE AND REFLECT THE BARGAINED FOR RISK ALLOCATION AGREED TO BY THE PARTIES. IN THE EVENT OF A BREACH OF THIS AGREEMENT, ANY TAXES DUE BY COMPANY SHALL BE SUBJECT TO ANY AND ALL STATUTORY RIGHTS FOR THE PAYMENT AND COLLECTION OF TAXES IN ACCORDANCE WITH THE TEXAS TAX CODE.

## IV. Lenders

"Lender" means any entity or person providing, directly or indirectly, with respect to the Project any of (a) senior or subordinated construction, interim or long-term debt financing or refinancing, whether that financing or refinancing takes the form of private debt, public debt, or any other form of debt (including debt financing or refinancing), (b) a leasing transaction, including a sale leaseback, inverted lease, or leveraged leasing structure, (c) tax equity financing, (d) any interest rate protection agreements to hedge any of the foregoing obligations, and/or (e) any energy hedge provider. Company and the Project may have more than one Lender. Company, at its election, may send written notice to District with the name and notice information for any Lender. Any Lender of which the District has notice shall maintain the right to cure any default, including any default caused by an assignee or contractor of Company during the same cure period identified in the foregoing sentence.

4.2 The District shall copy all Lenders of which the District has been provided written notice

on any notices of default or notices of termination that are delivered by District to

Company.

4.3 Company may, without obtaining the District's consent, mortgage, pledge, or otherwise

encumber its interest in this Agreement or the Project to a Lender for the purpose of

financing the operations of the Project or constructing the Project or acquiring additional

equipment following any initial phase of construction. Company's encumbering its

interest in this Agreement may include an assignment of Company's rights and

obligations under this Agreement for purposes of granting a security interest in this

Agreement. In the event Company takes any of the actions permitted by this

subparagraph, it may provide written notice of such action to the District with such

notice to include the name and notice information of the Lender. If Company does not

provide the name and notice information of a Lender to the District, then such Lender

shall not have the notice rights or other rights of a Lender under this Agreement.

V. Notices and Assignment

5.1 **Notices:** Any notice required to be given by these criteria or guidelines shall be given in

the following manner:

(a) To the Company:

Oberon Solar LLC

Attn.: Jason Garewal and Legal Department

300 Spectrum Center Drive, Suite 1020

Irvine, CA 92618

Tel: 949 748 5970 x699

Email: jason.garewal@174powerglobal.com and legal@174powerglobal.com

(b) To District:

**Ector County Hospital District** 

Attn.: Board of Directors

P.O. Box 7239

Odessa, TX 79760 Tel: (432) 640-2413

Fax: (432) 640-2494

5.2 **Assignment:** The parties agree that the rights and obligations under this Agreement may be assigned, in whole or in part, by Company, only with the consent of the District. Company shall give forty-five (45) days' written notice of any such intended assignment to the District, and the District shall respond with its consent or refusal within thirty-five (35) days of receipt of Company's notice of assignment. If the District responds to Company's notice of assignment with a refusal, the parties agree to work together in good faith to resolve the District's objections to the assignment. Company's assignment of the Agreement shall be final only after the execution of a formal assignment document between Company and the assignee and the delivery of notice of the execution of such assignment agreement to the District. Neither Company's notice of an intended assignment nor the District's formal consent to an intended assignment shall constitute an

assignment of the Agreement; and Company's request for a consent to assignment shall

not obligate Company to assign the Agreement. The parties agree that a transfer of all or

a portion of the ownership interests in Company to a third party shall not be considered

an assignment under the terms of this Agreement and shall not require any consent of the District.

5.3 The Agreement may not be assigned to an entity that is exempt from ad valorem property taxes under Texas law. In the event that the assignment by Company is to an entity that is exempt from ad valorem property taxes and not approved by District, such an assignment shall be a default, and the District shall be entitled to its remedies under Article III.

## VI. General Terms

- 6.1 **Entire Agreement:** This Agreement embodies the complete agreement of the parties hereto, superseding all oral or written previous and contemporary agreements between the parties relating to matters in this Agreement, and except as otherwise provided herein cannot be modified without written agreement of the parties to be attached to and made a part of this Agreement.
- 6.2 **Relationship:** No term or provision of this Agreement or act of Company in the performance of this Agreement shall be construed as making Company the contractor, agent, servant, joint venture, or employee of the undersigned District. District is acting solely in a governmental capacity.
- 6.3 <u>Indemnity:</u> Company shall indemnify and hold harmless the District, its respective officers, employees and agents from any and all claims, liabilities, losses, damages and expenses arising out of or in any manner connected with this Agreement, and resulting from or caused by the negligence, gross negligence, willful or intentional act or omission of the Company, its officers, employees and agents and including all expenses, attorneys'

- fees and court costs which may be reasonably incurred by the District in litigation or in resisting any such claims or such causes of action.
- 6.4 <u>Guidelines:</u> This Agreement is entered into by the parties consistent with the Guidelines.

  To the extent this Agreement modifies any requirement or procedure set forth in the Guidelines, the Guidelines are deemed amended for purposes of this Agreement only.
- 6.5 <u>Amendment:</u> Except as otherwise provided, this Agreement may be modified by the parties hereto upon mutual written consent to include other provisions which could have originally been included in this Agreement or to delete provisions that were not originally necessary to this Agreement pursuant to the procedures set forth in the Act.
- 6.6 <u>Counterparts:</u> This Agreement may be executed in any number of counterparts, each of which shall be deemed an original and constitute one and the same instrument.
- 6.7 <u>Changes in Tax Laws:</u> The tax abatements provided in this Agreement are conditioned upon and subject to any changes in the state tax laws during the term of this Agreement. However, it is agreed that the rights of the Parties under this Agreement shall be grandfathered if permitted by such law.
- 6.8 <u>Venue:</u> Should any action, whether real or asserted, at law or in equity, arise out of the execution, performance, attempted performance or non-performance of this Agreement, venue for said action shall be in Ector County, Texas.

## [SIGNATURE PAGE TO FOLLOW]

IN TESTIMONY OF WHICH, THIS AGREEMENT has been executed by the District as authorized by the Board of Directors and executed by Company on the respective dates shown below.

| ECTOR COUNTY HOSPITAL DISTRICT OF TEXAS | Date: September 5, 2018 |
|---|-------------------------|
|   |                         |
| By: Ricky D. Napper, CEO                |                         |
|   |                         |
| ATTEST:                                 |                         |
| Jan Ramos, Board Secretary              |                         |

## **COMPANY:**

Title: President

| OBERON SOLAR LLC, a Delaware limited liability company                      | Date: |
|---|-------|
| By: 174 Power Global Corporation,<br>a Delaware corporation<br>Its: Manager |       |
| Ву:   | -     |
| Name: Henry Yun   |       |

## Exhibit A

Attached is the Reinvestment Zone created by resolution dated June 25, 2018, duly passed by the County Commissioners Court and referred to as the Reinvestment Zone No. \_\_\_\_\_\_.

## Exhibit A-1

Attached is a description of the Site.

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# BOARD OF DIRECTORS REGULAR BOARD MEETING AUGUST 7, 2018 – 5:30 p.m.

#### MINUTES OF THE MEETING

MEMBERS PRESENT: Mary Thompson, President

David Dunn, Vice President

Mary Lou Anderson

Bryn Dodd Don Hallmark Richard Herrera Ben Quiroz

OTHERS PRESENT: Rick Napper, President/Chief Executive Officer

Robert Abernethy, Chief Financial Officer Chad Dunavan, Chief Nursing Officer Heather Bulman, Chief Experience Officer Dr. Fernando Boccalandro, Chief of Staff Dr. Donald Davenport, Vice Chief of Staff

Miles Griffin, Legal Counsel

Jan Ramos, ECHD Board Secretary

Dr. Gary Ventolini, TTUHSC Permian Basin

Various other interested members of the Medical Staff, Employees, and Citizens

#### I. CALL TO ORDER

Mary Thompson, President, called the meeting to order at 5:30 p.m. in the Board Room of Medical Center Hospital. Notice of the meeting was properly posted as required by the Open Meetings Act.

#### II. INVOCATION

Chaplain Farrell Ard offered the invocation.

#### III. PLEDGE OF ALLEGIANCE

Mary Thompson led the Pledge of Allegiance to the United States and Texas flags.

#### IV. MISSION/VISION OF MEDICAL CENTER HEALTH SYSTEM

David Dunn presented the Mission, Vision and Values of Medical Center Health System.

#### V. PATIENT EXPERIENCE VIDEO

Rick Napper presented the patient experience video that was shown at each of the fourteen Town Hall meetings July 31, August 1 and 2, 2018. This video was designed to emphasize that every employee is instrumental in the patient experience and reinforced the four MCHS promises: Safety, Presence, Positive Attitude, and Efficiency.

#### VI. JULY 2018 EMPLOYEES OF THE MONTH

Rick Napper introduced the July 2018 Employees of the Month as follows:

• Clinical: Audrey Blair, LVN, ProCare Pain Management

• Non-Clinical: Janice Dane, Human Resources Business Partner, Human Resources

• Nurse: Karla (Erika) Quezada, Clinical RN, 4 Central

#### VII. CONSENT AGENDA

## A. Minutes for Regular Meeting – July 10, 2018

David Dunn moved and Richard Herrera seconded the motion to approve the items listed on the Consent Agenda as presented. The motion carried unanimously.

#### **VIII. COMMITTEE REPORTS**

#### A. Finance Committee

- 1. Quarterly Investment Report Quarter 3, FY 2018
- 2. Quarterly Investment Officer's Certification Quarter 3, FY 2018
- 3. Financial Report for Nine Months Ended June 30

David Dunn moved and Bryn Dodd seconded the motion to approve the Quarterly Investment Officer's Certification - Quarter 3, FY 2018, and the Financial Report for Nine Months Ended June 30. The motion carried unanimously.

## **B.** Joint Conference Committee

Dr. Fernando Boccalandro, Chief of Staff, presented the recommendation of the Joint Conference Committee to accept the following Medical Staff Recommendations:

## 1. Medical Staff or AHP Initial Appointment/Reappointment

## **Medical Staff**

| Applicant                  | Department | Specialty/<br>Privileges         | Group              | Dates                   |
|----------------------------|------------|----------------------------------|--------------------|-------------------------|
| Hulsey, Meredith,<br>DO    | Pathology  | Anatomic & Clinical<br>Pathology | MCH Procare        | 08/07/2018 - 08/06/2019 |
| *Farber, Adam, MD          | Cardiology | Cardiovascular/Inter ventional   | MCH Procare        | u                       |
| Slayden, Cristopher,<br>MD | Surgery    | Urology                          | West Texas Urology |                         |

| *Urteaga, Joshua MD | Family   | Family Medicine   | MCH Procare          | .55  |
|---------------------|----------|-------------------|----------------------|------|
|                     | Medicine |                   |                      |      |
| *Wiesner, Elliana,  | Medicine | Internal Medicine | MCH Procare          | "    |
| MD                  |          |                   |                      |      |
| *Womack, Jordan     | Surgery  | Podiatry          | Permian Basin Foot & | - 46 |
| DPM                 |          |                   | Ankle                |      |

## Allied Health Professional (AHP) Staff Applicants

| Applicant                  | Department | Specialty/<br>Privileges | Group                             | Sponsoring Physician(s)  | Dates                      |
|----------------------------|------------|--------------------------|-----------------------------------|--|----------------------------|
| *Diaz, Elena<br>CRNA       | Anesthesia | CRNA                     | Midwest<br>Anesthesia<br>Alliance | Meghana Gillala, MD Abishek Bhari Jayadevappa, MD Marlys Munnell, MD Michael Price, MD Punaepalli Reddy, MD  | 08/07/2018 –<br>08/06/2020 |
| Wildy,<br>Jonathan<br>CRNA | Anesthesia | CRNA                     | Midwest<br>Anesthesia<br>Alliance | Meghana Gillala, MD Abishek Bhari Jayadevappa, MD Marlys Munnell, MD Michael Price, MD, Punaepalli Reddy, MD | 66                         |

<sup>\*</sup>Please grant temporary privileges

## Reappointment of the Medical Staff and Allied Health Professional Staff

## Medical Staff/or Allied Health Professional Staff

| Applicant                  | Department         | Staff Category      | Specialty/<br>Privileges             | Group                       | Changes to<br>Privileges  | Dates                      |
|----------------------------|--------------------|---------------------|--------------------------------------|-----------------------------|---|----------------------------|
| Brigmon,<br>Matthew,<br>MD | Medicine           | Associate           | Internal<br>Medicine/<br>Hospitalist | MCH<br>Procare              |   | 09/01/2018 —<br>08/31/2019 |
| Delgado,<br>Jose, MD       | Family<br>Medicine | Courtesy            | Family<br>Medicine                   | MCH<br>Procare              |   | 467)                       |
| Flaherty,<br>Stephen, MD   | Surgery            | Associate           | General<br>/Trauma                   | Envision                    |   |                            |
| Green, Leila,<br>MD        | Surgery            | Associate           | General<br>/Trauma                   | Envision                    |   |                            |
| Nelson,<br>Jonathan,<br>MD | Surgery            | Associate           | Surgery /<br>Urology                 | West Tx<br>Urology          |   | ςς                         |
| Siegler,<br>Steve, MD      | Family<br>Medicine | Courtesy            | Family<br>Medicine                   | First<br>Physicians         |   | 66                         |
| Borra, Vijay,<br>MD        | Surgery            | Active              | Surgery /<br>Orthopedic              | MCH<br>Procare              |   | 09/01/2018 -<br>08/31/2020 |
| Chae, Phillip<br>MD        | Medicine           | Associate to Active | Medicine /<br>Hemotology             | West Tx<br>Cancer<br>Center |   | 26.7                       |
| Grove,<br>Kathy, MD        | Surgery            | Associate to Active | General /<br>Trauma                  | Envision                    |   | 66                         |
| Stike, Aaron,<br>MD        | Surgery            | Active              | Surgery /<br>Urology                 | West Tx<br>Urology          | ADD:<br>Cryoablation<br>of the prostate;<br>Laparoscopic<br>Renal<br>Cryosurgery; | se s                       |

|                             |                    |                     |                    |        | Microsurgical Epididymal Sperm Aspiration(M ESA) Robotic Laparoscopic Radical Prostatectomy; Transvaginal Taping (TVT); Uphold Vaginal Support System; Visual laser ablation of prostate (VLAP) |                            |
|-----------------------------|--------------------|---------------------|--------------------|--------|---|----------------------------|
| Strong,<br>Benjamin,<br>MD  | Radiology          | Telemedicine        | Telemedicine       | VRAD   |   | 22.7                       |
| Mocherla,<br>Bhavana,<br>MD | Family<br>Medicine | Associate to Active | Family<br>Medicine | TTUHSC |   | 11/01/2018 —<br>10/31/2020 |

## Blank Staff Category column signifies no change

## **Allied Health Professionals**

| Applicant            | Department | Specialty/<br>Privileges | Group                     | Sponsoring Physician(s)    | Changes to Privileges | Dates                      |
|----------------------|------------|--------------------------|---------------------------|----------------------------|-----------------------|----------------------------|
| DeMuro,<br>Robert PA | Surgery    | Physician<br>Assistant   | Envision / Acute Surgical | Dr. Benjamin<br>Cunningham |                       | 09/01/2018 -<br>08/31/2020 |

## 2. Change in Clinical Privileges/or Scope of Practice/or Supervisor

## **Clinical/ Additional Privileges**

| Staff<br>Member      | Department | Privilege  |
|----------------------|------------|--|
| Stike, Aaron         | Surgery    | ADD: Cryoablation of the prostate; Laparoscopic Renal Cryosurgery; Microsurgical Epididymal Sperm Aspiration (MESA) Robotic Laparoscopic Radical Prostatectomy; Transvaginal Taping (TVT); Uphold Vaginal Support System; Visual laser ablation of prostate (VLAP) |
| *Glass, Darren<br>MD | Surgery    | ADD: Full privileges for da Vinci  |

## 3. Change in Medical Staff or AHP Staff Status

## Resignation / Expiration of Privileges

| Staff Member            | Staff Category | Department      | Effective Date | Action              |  |  |
|-------------------------|----------------|-----------------|----------------|---------------------|--|--|
| Anne Acreman, MD        | Courtesy       | Family Medicine | 08/31/2018     | Lapse in Privileges |  |  |
| Benavides, Luis, MD     | Active         | Family Medicine | 08/31/2018     | Lapse in Privileges |  |  |
| Shelley Blancett, Ph. D | АНР            | Medicine        | 06/29/2018     | Resigned            |  |  |
| Christina Gaspar, FNP   | AHP            | Surgery         | 07/31/2018     | Resigned            |  |  |
| James Ingram, DO        | Active         | Surgery         | 06/22/2018     | Resigned            |  |  |
| Ramalinga Kedika, MD    | Active         | Medicine        | 07/31/2018     | Resigned            |  |  |
| Christina Wan, MD       | Affiliate      | Family Medicine | 08/03/2018     | Resigned            |  |  |

## 4. Change in Medical Staff or AHP Staff Category

## **Staff Category Changes**

| Staff Member          | Department      | Category                                  |  |  |  |  |
|-----------------------|-----------------|---|--|--|--|--|
| Chae, Phillip, MD     | Medicine        | Associate to Active                       |  |  |  |  |
| Grove, Kathy MD       | Surgery         | Associate to Active                       |  |  |  |  |
| Mocherla, Bhavana, MD | Family Medicine | Associate to Active                       |  |  |  |  |
| Baker, Erick CRNA     | Anesthesia      | Removal of Provisional Status             |  |  |  |  |
| Efremov, Maksim CRNA  | Anesthesia      | Removal of Provisional Status             |  |  |  |  |
| Wyatt, Alicia CRNA    | Anesthesia      | Removal of Provisional Status             |  |  |  |  |
| Roder, Hannah PA      | Family Medicine | Removal of Provisional Status             |  |  |  |  |
| Brigmon, Mathew MD    | Medicine        | Removal of Provisional Status             |  |  |  |  |
| Chae, Philip MD       | Medicine        | Removal of Provisional Status             |  |  |  |  |
| Bloss, Michael MD     | Radiology       | Removal of Provisional Status             |  |  |  |  |
| Blunck, Joshua DO     | Radiology       | Removal of Provisional Status             |  |  |  |  |
| Chang, John MD        | Radiology       | Removal of Provisional Status             |  |  |  |  |
| Henry, Robert MD      | Radiology       | Removal of Provisional Status             |  |  |  |  |
| Kakarala, Bharat MD   | Radiology       | Removal of Provisional Status             |  |  |  |  |
| Zamora, Kathryn MD    | Radiology       | Removal of Provisional Status             |  |  |  |  |
| Allbright, Andrew NP  | Surgery         | Removal of Provisional Status             |  |  |  |  |
| Green, Lelia MD       | Surgery         | Removal of Provisional Status             |  |  |  |  |
| Griffin, Brian NP     | Surgery         | Removal of Provisional Status             |  |  |  |  |
| Nelson, Jonathan MD   | Surgery         | Removal of Provisional Status             |  |  |  |  |
| Flaherty, Stephen MD  | Surgery         | 1 year of Extension of Provisional Status |  |  |  |  |

## **Change in Credentialing Date**

None were presented.

## 5. Medical Staff Bylaws/Policy/Privilege Criteria

#### a. Medical Staff OPPE/FPPE Practice Evaluation Form

David Dunn moved and Mary Lou Anderson seconded the motion to approve the Medical Staff recommendation (Items VII. B. 1-5) as presented. The motion carried unanimously.

# IX. TEXAS TECH UNIVERSITY HEALTH SCIENCE CENTER AT THE PERMIAN BASIN REPORT

Dr. Gary Ventolini provided the TTUHSC at the Permian Basin Report for informational purposes only. No action was taken.

#### X. PRESIDENT/CHIEF EXECUTIVE OFFICER'S UPDATE

#### A. Physician Advisory Meeting

Rick Napper reported on the physician advisory strategy meeting that took place on August 3, 2018. This was attended by twenty-eight physicians who used new polling technology to answer questions and provide their top six issues. Good feedback was received and action plans and priorities are being developed.

## B. Quarterly MCH Marketing Report

Rick Napper present the quarterly Marketing/Communications report.

#### C. Emergency Department Registration Alignment Room Report

Rick Napper introduced David Graham, Emergency Department Director, and Sherri Pickens, Director of Revenue Cycle, and other team members involved in the Emergency Department Registration Project.

This team is working on improving the registration workflow, increasing patient satisfaction and reducing the number of patients who leave without being seen or without being fully registered.

These reports were for informational purposes only. No action was taken.

#### XI. EXECUTIVE SESSION

Mary Thompson stated that the Board would go into Executive Session for the meeting held in closed session as to (1) Consultation with attorney regarding legal matters and legal issues pursuant to Section 551.071 of the Texas Government Code, including update on settlement documents in *Meisell et al.*, *v. ECHD et al.*; (2) Deliberation regarding negotiations for health care services, pursuant to Section 551.085 of the Texas Government Code; and (3) Deliberation regarding exchange, lease, or value of real property pursuant to 551.072 of the Texas Government Code.

The individuals present during Executive Session were Mary Thompson, David Dunn, Mary Lou Anderson, Bryn Dodd, Don Hallmark, Richard Herrera, Ben Quiroz, Rick

Page 7 of 7 ECHD Board of Directors Minutes from August 7, 2018

Napper, Robert Abernethy, Jan Ramos, and Miles Nelson, Shafer, Davis, O'Leary and Stoker.

Executive Session began at 6:38 pm. Executive Session ended at 8:16 p.m.

No action was taken during Executive Session.

#### XII. APPROVALS FROM EXECUTIVE SESSION

## A. Huron Consulting Services LLC Agreement

Rick Napper presented the Huron Consulting Services LLC Agreement.

David Dunn moved and Richard Herrera seconded the motion to approve the Huron Consulting Services LLC Agreement as presented. The motion carried unanimously.

## **B. MCH ProCare Provider Agreements**

Rick Napper presented two MCH ProCare provider agreements as follows:

Suzanne Cearley, RN, PNP-C. This is a three year, full-time employment agreement for Pediatric Division Nurse Practitioner at the Family Health Clinic, starting as soon as privileging and credentialing is complete.

Don Hallmark moved and Ben Quiroz seconded the motion to approve the MCH ProCare provider agreement with Suzanne Cearley, as presented. The motion carried unanimously.

Timothy Townsend, MD. This is a three year, full-time employment renewal for hospital based Radiology Division, effective August 1, 2018.

David Dunn moved and Richard Herrera seconded the motion to approve the MCH ProCare provider agreement with Timothy Townsend as presented. The motion carried unanimously.

#### XIII. ADJOURNMENT

There being no further business to come before the Board, Mary Thompson adjourned the meeting at 8:18 p.m.

Respectfully submitted,

Jan Ramos, Secretary

Ector County Hospital District Board of Directors



# ECTOR COUNTY HOSPITAL DISTRICT BOARD OF DIRECTORS SPECIAL MEETING AUGUST 16, 2018 – 5:30 p.m.

#### MINUTES OF THE MEETING

**MEMBERS PRESENT:** 

Mary Thompson, President

David Dunn, Vice President

Mary Lou Anderson

Don Hallmark Ben Quiroz

MEMBERS ABSENT:

Bryn Dodd

Richard Herrera

OTHERS PRESENT:

Rick Napper, President/Chief Executive Officer

Robert Abernethy, Chief Financial Officer Chad Dunavan, Chief Nursing Officer

Heather Bulman, Chief Patient Experience Officer

Miles Nelson, Shafer Law Firm Jan Ramos, ECHD Board Secretary

### I. CALL TO ORDER

Mary Thompson, President, called the meeting to order at 4:01 p.m. in the Board Room of Medical Center Hospital. Notice of the meeting was properly posted as required by the Open Meetings Act.

#### II. EXECUTIVE SESSION

Mary Thompson stated that the Board would go into Executive Session for the meeting held in closed session as to (1) Consultation with attorney regarding legal matters and legal issues pursuant to Section 551.071 of the Texas Government Code; and (2) Deliberation regarding negotiations for health care services, pursuant to Section 551.085 of the Texas Government Code.

The individuals present during Executive Session were Mary Thompson, David Dunn, Mary Lou Anderson, Don Hallmark, Ben Quiroz, Rick Napper, Robert Abernethy, Jan Ramos, and Miles Nelson.

Executive Session began at 4:02 pm. Executive Session ended at 4:23 p.m.

No action was taken during Executive Session.

#### III. ITEMS FOR DISCUSSION/CONSIDERATION

A. Modification to the Cerner Master Sales Order and Business Agreement for enhanced Information Technology services

Robert Abernethy presented the Modification to the Cerner Master Sales Order and Business Agreement for enhanced Information Technology services.

David Dunn moved and Don Hallmark seconded the motion to approve the Modification to the Cerner Master Sales Order and Business Agreement for enhanced Information Technology services as presented. The motion carried unanimously.

B. Review of the Proposed FY 2019 Operating and Capital Budget

Robert Abernethy presented the proposed Fiscal Year 2019 Operating and Capital Budgets for discussion and review.

The presentation was for information purposes only, no action was taken.

## IV. ADJOURNMENT Mary Thompson

There being no further business to come before the Board, Mary Thompson adjourned the meeting at 4:58 p.m.

Respectfully submitted,

Jan Ramos, Secretary

Ector County Hospital District Board of Directors



DATE: August 31, 2018

TO: Board of Directors

**Ector County Hospital District** 

FROM: Robert Abernethy

Chief Financial Officer

Subject: Financial Report for the month ended July 31, 2018

Attached are the Financial Statements for the month ended July 31, 2018 and a high level summary of the month's activity.

## Operating Results - Hospital Operations:

For the month ended July, the change in net position was a loss of \$1,200,500 comparing unfavorably to the budget loss of \$669,060 by 79.4%. Inpatient (I/P) revenue was below budget by \$1,062,089 or 2.1% driven primarily by decreased patient acuity reflected by decreased critical care patient days and a case mix of 1.4242 vs. budgeted 1.4657. Outpatient (O/P) revenue was below budget by \$3,191,978 or 7.2% due to decreased observation days, Cath lab procedures, surgeries, and GI procedures. Net Patient Revenue was \$3,278,942 or 16.2% below the budget of \$20,206,318 due to decreased volumes, cash collections, and continued accounts receivable clean up in the Cerner system. Net operating revenue was \$1,879,734 or 7.4%, below budget due to decreased net patient revenue that was partially offset by increased sales tax receipts.

Operating expenses for the month were under budget by \$839,243 due to favorable benefits, physician fees, supplies, and repairs and maintenance. Benefits expenses were favorable due to true up of \$2,000,000 in GASB 68 expenses reported by TCDRS, as well as discontinuance of monthly GASB 68 expense accrual of \$1,217,696 due to performance of TCDRS held investments in calendar year 2017. Favorable physician fees were a result of favorable call pay expenses by \$199,565. Supplies favorable variance caused by Cath lab variance of \$101,718 and OR variance of \$59,955 due to decreased procedures and surgeries. Repairs and maintenance were favorable by lower than budgeted IT expenses of \$218,463. Major unfavorable variances include purchased services caused by \$1,225,532 in unbudgeted contract coding, \$580,707 in additional collection fees and consulting in the Business Office, and \$153,194 in Information Technology due to consulting costs that are all related to correcting workflows in Cerner. Other purchased service variances include \$158,654 to ProCare for provider staffing at

the FHCs and urgent cares and \$415,778 in jail inmate health care costs that are paid quarterly.

## Operating Results - ProCare (501a) Operations:

For the month of July the net loss from operations before capital contributions was \$806,293 compared to a budgeted loss of \$1,103,103. Net operating revenue was above budget by \$329,316 due to favorable deductions from revenue during the month. Total operating costs were over budget by \$32,506. The unfavorable variance was caused by purchased services unfavorable to budget by \$628,099 due to increased contract coder use, and decreased provider fees from MCH. After MCH capital contributions of \$727,885 for the month and \$9,460,714 YTD, ProCare showed a negative contribution of \$78,409 for the month and contribution of \$662,067 YTD.

## Operating Results - Family Health Center Operations:

For the month of July the net loss from operations by location:

- Clements: \$64,733 loss compared to a budgeted loss of \$237,231. Net revenue was
  unfavorable by \$117,002 due to closure of dental services in October and decreased
  medical visits for the month. Operating costs were \$289,258 favorable to budget due
  decreased staffing caused by closure of dental services and decreased visits.
- West University: \$141,316 loss compared to a budgeted loss of \$155,518. Net revenue was unfavorable by \$87,350 due to decreased volumes and cash collections. Favorable operating costs of \$101,722 driven by favorable salaries, wages and benefits.

## Blended Operating Results - Ector County Hospital District:

The Change in Net Position for the month of July was a deficit of \$1,278,909 comparing unfavorably to a budgeted deficit of \$669,060. On a year to date basis, our Change in Net Position is a deficit of \$15,458,433 comparing unfavorably to a budgeted deficit of \$11,844,901.

#### Volume:

Total admissions for the month 1,175 or 5.9% above budget and 10.4% above last year. YTD admissions were 11,315 or below budget by 1.9% and 2.7% above last year. Patient days for the month were 5,433 or 7.9% above budget and 1.0% above last year. YTD patient days were 55,357 or 0.9% above budget and 2.3% below last year. Due to the preceding, total average length of stay (ALOS) was 4.62 for the month and 4.89 YTD. Observation days were below budget by 21.0% and below prior year by 19.3%. YTD observation days were below budget by 10.5% and below prior year by 8.9%

Emergency room visits for the month 4,501 resulting in an increase compared to budget of 16.8% and an increase compared to last year of 8.4%. YTD emergency room visits were 44,125 resulting in an increase compared to budget of 8.1% and an increase to prior year of 7.1%. Total O/P occasions of service for the month were 13.2% below budget for the month and 10.9% above last year.

#### Revenues:

Inpatient (I/P) revenue was below budget by \$1,062,089 or 2.1% driven primarily by decreased patient acuity reflected by decreased critical care patient days and a case mix

of 1.4242 vs. budgeted 1.4657. Outpatient (O/P) revenue was below budget by \$3,191,978 or 7.2% due to decreased observation days, Cath lab procedures, surgeries, and GI procedures. Net Patient Revenue was \$3,278,942 or 16.2% below the budget of \$20,206,318 due to decreased volumes, cash collections, and continued accounts receivable clean up in the Cerner system. Net operating revenue was \$1,879,734 or 7.4%, below budget due to decreased net patient revenue that was partially offset by increased sales tax receipts.

## Operating Expenses:

Operating expenses for the month were under budget by \$839,243 due to favorable benefits, physician fees, supplies, and repairs and maintenance. Benefits expenses were favorable due to true up of \$2,000,000 in GASB 68 expenses reported by TCDRS, as well as discontinuance of monthly GASB 68 expense accrual of \$1,217,696 due to performance of TCDRS held investments in calendar year 2017. Favorable physician fees was caused by favorable call pay expenses by \$199,565. Supplies favorable variance caused by Cath lab variance of \$101,718 and OR variance of \$59,955 due to decreased procedures and surgeries. Repairs and maintenance were favorable by lower than budgeted IT expenses of \$218,463. Major unfavorable variances include purchased services caused by \$1,225,532 in unbudgeted contract coding, \$580,707 in additional collection fees and consulting in the Business Office, and \$153,194 in Information Technology due to consulting costs that are all related to correcting workflows in Cerner. Other purchased service variances include \$158,654 to ProCare for provider staffing at the FHCs and urgent cares and \$415,778 in jail inmate health care costs that are paid quarterly.

#### ECTOR COUNTY HOSPITAL DISTRICT MONTHLY STATISTICAL REPORT JULY 2018

|                                       | CURRENT MONTH     |             |                  |                   | YEAR-TO-DATE          |                |                |                |                |                 |
|---------------------------------------|-------------------|-------------|------------------|-------------------|-----------------------|----------------|----------------|----------------|----------------|-----------------|
|                                       | BUDGET PRIOR YEAR |             |                  | BUDGET PRIOR YEAR |                       |                |                |                |                |                 |
|                                       | ACTUAL            | AMOUNT      | VAR.%            | AMOUNT            | VAR.%                 | ACTUAL         | AMOUNT         | VAR.%          | AMOUNT         | VAR.%           |
| Acute / Adult                         | 1,140             | 1,081       | 5.5%             | 1,028             | 10.9%                 | 11,037         | 11,251         | -1.9%          | 10,714         | 3.0%            |
| Neonatal ICU (NICU)  Total Admissions | 35<br>1,175       | 29<br>1,110 | 20.7%<br>5.9%    | 36<br>1,064       | <u>-2.8%</u><br>10.4% | 278<br>11,315  | 287<br>11,538  | -3.1%<br>-1.9% | 300<br>11,014  | -7.3%<br>2.7%   |
| Total Admissions                      | 1,175             | 1,110       | 3.370            | 1,004             | 10.470                | 11,515         | 11,550         | -1.370         | 11,014         | 2.1 /0          |
| Patient Days                          |                   |             |                  |                   |                       |                |                |                |                |                 |
| Adult & Pediatric                     | 4,297             | 3,755       | 14.4%            | 4,267             | 0.7%                  | 42,677         | 41,684         | 2.4%           | 44,634         | -4.4%           |
| ICU                                   | 406               | 444         | -8.6%            | 377               | 7.7%                  | 4,069          | 4,440          | -8.4%          | 4,242          | -4.1%           |
| CCU                                   | 360               | 402         | -10.4%           | 342               | 5.3%                  | 3,865          | 4,020          | -3.9%          | 3,859          | 0.2%            |
| NICU                                  | 370               | 434         | -14.8%           | 392               | -5.6%                 | 4,746          | 4,712          | 0.7%           | 3,913          | 21.3%           |
| Total Patient Days                    | 5,433             | 5,035       | 7.9%             | 5,378             | 1.0%                  | 55,357         | 54,856         | 0.9%           | 56,648         | -2.3%           |
| Observation (Obs) Days                | 561               | 710         | -21.0%           | 695               | -19.3%                | 6,358          | 7,103          | -10.5%         | 6,978          | -8.9%           |
| Nursery Days                          | 235               | 225         | 4.4%             | 181               | 29.8%                 | 2,369          | 2,250          | 5.3%           | 2,207          | 7.3%            |
| Total Occupied Beds / Bassinets       | 6,229             | 5,970       | 4.3%             | 6,254             | -0.4%                 | 64,084         | 64,209         | -0.2%          | 65,833         | -2.7%           |
| Average Length of Stay (ALOS)         |                   |             |                  |                   |                       |                |                |                |                |                 |
| Acute / Adult & Pediatric             | 4.44              | 4.26        | 4.3%             | 4.85              | -8.4%                 | 4.59           | 4.46           | 2.9%           | 4.92           | -6.8%           |
| NICU                                  | 10.57             | 14.97       | -29.4%           | 10.89             | -2.9%                 | 17.07          | 16.42          | 4.0%           | 13.04          | 30.9%           |
| Total ALOS                            | 4.62              | 4.54        | 1.9%             | 5.05              | -8.5%                 | 4.89           | 4.75           | 2.9%           | 5.14           | -4.9%           |
| Acute / Adult & Pediatric w/o OB      | 5.10              |             |                  | 5.47              | -6.8%                 | 5.43           |                |                | 5.60           | -3.1%           |
| Average Daily Census                  | 175.3             | 162.4       | 7.9%             | 173.5             | 1.0%                  | 182.1          | 180.4          | 0.9%           | 186.3          | -2.3%           |
| Hospital Case Mix Index (CMI)         | 1.4242            | 1.4657      | -2.8%            | 1.4971            | -4.9%                 | 1.5209         | 1.4657         | 3.8%           | 1.4091         | 7.9%            |
| Medicare                              |                   |             |                  |                   |                       |                |                |                |                |                 |
| Admissions                            | 427               | 403         | 6.0%             | 419               | 1.9%                  | 4,462          | 4,548          | -1.9%          | 4,430          | 0.7%            |
| Patient Days                          | 2,015             | 1,866       | 8.0%             | 2,340             | -13.9%                | 22,654         | 31,638         | -28.4%         | 24,681         | -8.2%           |
| Average Length of Stay                | 4.72              | 4.63        | 1.9%             | 5.58              | -15.5%                | 5.08           | 6.96           | -27.0%         | 5.57           | -8.9%           |
| Case Mix Index                        | 1.6529            |             |                  | 1.5549            | 6.3%                  | 1.6537         |                |                | 1.7111         | -3.4%           |
| Medicaid                              |                   |             |                  |                   |                       |                |                |                |                |                 |
| Admissions                            | 143               | 135         | 5.9%             | 104               | 37.5%                 | 1,358          | 1,388          | -2.2%          | 1,328          | 2.3%            |
| Patient Days                          | 647<br>4.52       | 600<br>4.44 | 7.8%<br>1.8%     | 507<br>4.88       | 27.6%<br>-7.2%        | 7,171<br>5.28  | 7,122<br>5.13  | 0.7%<br>2.9%   | 6,189<br>4.66  | 15.9%<br>13.3%  |
| Average Length of Stay Case Mix Index | 1.1949            | 4.44        | 1.076            | 0.9980            | -7.2%<br>19.7%        | 1.1662         | 5.13           | 2.9%           | 0.8939         | 30.5%           |
| Commercial                            | 1.1545            |             |                  | 0.5500            | 13.770                | 1.1002         |                |                | 0.0333         | 30.370          |
| Admissions                            | 323               | 305         | 5.9%             | 287               | 12.5%                 | 2,987          | 3,048          | -2.0%          | 2,740          | 9.0%            |
| Patient Days                          | 1,491             | 1,382       | 7.9%             | 1,347             | 10.7%                 | 13,743         | 13,666         | 0.6%           | 13,464         | 2.1%            |
| Average Length of Stay                | 4.62              | 4.53        | 1.9%             | 4.69              | -1.6%                 | 4.60           | 4.48           | 2.6%           | 4.91           | -6.4%           |
| Case Mix Index                        | 1.4639            |             |                  | 1.6177            | -9.5%                 | 1.5295         |                |                | 1.4522         | 5.3%            |
| Self Pay                              |                   |             |                  |                   |                       |                |                |                |                |                 |
| Admissions                            | 260               | 246         | 5.7%             | 236               | 10.2%                 | 2,262          | 2,303          | -1.8%          | 2,103          | 7.6%            |
| Patient Days                          | 1,139             | 1,056       | 7.9%             | 1,060             | 7.5%                  | 10,436         | 10,301         | 1.3%           | 11,126         | -6.2%           |
| Average Length of Stay Case Mix Index | 4.38<br>1.3933    | 4.29        | 2.1%             | 4.49<br>1.3501    | -2.5%<br>3.2%         | 4.61<br>1.3916 | 4.47           | 3.1%           | 5.29<br>1.2295 | -12.8%<br>13.2% |
| All Other                             | 1.3933            |             |                  | 1.3301            | 3.2%                  | 1.3910         |                |                | 1.2293         | 13.270          |
| Admissions                            | 22                | 21          | 4.8%             | 18                | 22.2%                 | 246            | 251            | -2.0%          | 413            | -40.4%          |
| Patient Days                          | 141               | 131         | 7.6%             | 124               | 13.7%                 | 1,353          | 1,349          | 0.3%           | 2,128          | -36.4%          |
| Average Length of Stay                | 6.41              | 6.24        | 2.7%             | 6.89              | -7.0%                 | 5.50           | 5.37           | 2.3%           | 5.15           | 6.7%            |
| Case Mix Index                        | 1.8459            |             |                  | 1.8685            | -1.2%                 | 1.8360         |                |                | 1.6795         | 9.3%            |
| Radiology                             |                   |             |                  |                   |                       |                |                |                |                |                 |
| InPatient                             | 4,348             | 3,505       | 24.1%            | 4,101             | 6.0%                  | 44,289         | 35,050         | 26.4%          | 39,636         | 11.7%           |
| OutPatient                            | 7,773             | 7,091       | 9.6%             | 7,747             | 0.3%                  | 74,220         | 70,913         | 4.7%           | 72,540         | 2.3%            |
| Cath Lab                              |                   |             |                  |                   |                       |                |                |                |                |                 |
| InPatient                             | 468               | 418         | 12.0%            | 582               | -19.6%                | 5,509          | 4,180          | 31.8%          | 3,943          | 39.7%           |
| OutPatient                            | 342               | 439         | -22.1%           | 483               | -29.2%                | 5,426          | 4,390          | 23.6%          | 4,248          | 27.7%           |
| Laboratory                            |                   |             |                  |                   |                       | .,             | ,              |                | ,              |                 |
| InPatient                             | 68,444            | 57,287      | 19.5%            | 56,810            | 20.5%                 | 693,730        | 572,870        | 21.1%          | 603,917        | 14.9%           |
| OutPatient                            | 47,445            | 42,026      | 12.9%            | 42,275            | 12.2%                 | 471,226        | 420,257        | 12.1%          | 387,326        | 21.7%           |
| NonPatient                            | 6,933             | 2,278       | 204.3%           | 2,110             | 228.6%                | 78,081         | 22,783         | 242.7%         | 52,449         | 48.9%           |
| <u>Other</u>                          |                   |             |                  |                   |                       |                |                |                |                |                 |
| Deliveries                            | 157               | 139         | 12.6%            | 123               | 27.6%                 | 1,556          | 1,394          | 11.6%          | 1,347          | 15.5%           |
| Surgical Cases                        |                   |             |                  |                   |                       |                |                |                |                |                 |
| InPatient                             | 331               | 313         | 5.8%             | 279               | 18.6%                 | 2,816          | 3,130          | -10.0%         | 2,953          | -4.6%           |
| OutPatient                            | 550               | 613         | -10.3%           | 571               | -3.7%                 | 5,879          | 6,130          | -4.1%          | 5,845          | 0.6%            |
| Total Surgical Cases                  | 881               | 926         | -4.9%            | 850               | 3.6%                  | 8,695          | 9,260          | -6.1%          | 8,798          | -1.2%           |
|                                       |                   |             |                  |                   |                       |                |                |                |                |                 |
| GI Procedures (Endo) InPatient        | 00                | 100         | -16 00/          | 449               | -24 20/               | 1 000          | 4.000          | _E <b>7</b> 0/ | 4 024          | -2 40/          |
| OutPatient                            | 89<br>213         | 106<br>255  | -16.0%<br>-16.5% | 113<br>171        | -21.2%<br>24.6%       | 1,000<br>2,641 | 1,060<br>2,550 | -5.7%<br>3.6%  | 1,021<br>2,132 | -2.1%<br>23.9%  |
| Total GI Procedures                   | 302               | 361         | -16.3%           | 284               | 6.3%                  | 3,641          | 3,610          | 0.9%           | 3,153          | 15.5%           |
|                                       |                   | 001         | . 0.0 /0         | 20-               | 3.0 /0                | 0,041          | 0,010          | 0.0 /0         | 0,100          | . 3.0 /0        |

#### ECTOR COUNTY HOSPITAL DISTRICT MONTHLY STATISTICAL REPORT JULY 2018

|                                      |                  | CUI              | RRENT MON       | NTH              |                 |                    | YEA                | R-TO-DATE      |   |                   |
|--------------------------------------|------------------|------------------|-----------------|------------------|-----------------|--------------------|--------------------|----------------|---|-------------------|
|                                      |                  | BUD              |                 | PRIOR            | YEAR            |                    | BUDG               |                | PRIOR Y                                 | 'EAR              |
|                                      | ACTUAL           | AMOUNT           | VAR.%           | AMOUNT           | VAR.%           | ACTUAL             | AMOUNT             | VAR.%          | AMOUNT                                  | VAR.%             |
| OutPatient (O/P)                     |                  |                  |                 |                  |                 |                    |                    |                |   |                   |
| Emergency Room Visits                | 4,501            | 3,855            | 16.8%           | 4,151            | 8.4%            | 44,125             | 40,827             | 8.1%           | 41,189                                  | 7.1%              |
| Observation Days                     | 561              | 710              | -21.0%          | 695              | -19.3%          | 6,358              | 7,103              | -10.5%         | 6,978                                   | -8.9%             |
| Other O/P Occasions of Service       | 18,823           | 22,937           | -17.9%          | 16,682           | 12.8%           | 179,708            | 229,370            | -21.7%         | 219,753                                 | -18.2%            |
| Total O/P Occasions of Svc.          | 23,885           | 27,502           | -13.2%          | 21,528           | 10.9%           | 230,191            | 277,300            | -17.0%         | 267,920                                 | -14.1%            |
| Hospital Operations                  | 074.000          | 074 040          | 4.00/           | 004.400          | F 00/           | 0.700.400          | 0.050.707          | 0.00/          | 0.700.000                               | 4.40/             |
| Manhours Paid<br>FTE's               | 274,362          | 271,218          | 1.2%            | 291,122          | -5.8%           | 2,739,190          | 2,650,727          | 3.3%           | 2,769,860                               | -1.1%             |
| Adjusted Patient Days                | 1,548.8          | 1,531.1<br>9,425 | 1.2%<br>5.3%    | 1,643.4<br>9,414 | -5.8%<br>5.4%   | 1,576.8<br>101,571 | 1,525.9<br>102,815 | 3.3%<br>-1.2%  | 1,594.5<br>102,999                      | -1.1%<br>-1.4%    |
| Hours / Adjusted Patient Day         | 9,924<br>27.65   | 28.78            | -3.9%           | 30.92            | -10.6%          | 26.97              | 25.78              | 4.6%           | 26.89                                   | 0.3%              |
| Occupancy - Actual Beds              | 50.2%            | 46.5%            | 7.9%            | 49.7%            | 1.0%            | 52.2%              | 51.7%              | 0.9%           | 53.4%                                   | -2.3%             |
| FTE's / Adjusted Occupied Bed        | 4.8              | 5.0              | -3.9%           | 5.4              | -10.6%          | 4.7                | 4.5                | 4.6%           | 4.7                                     | 0.3%              |
| InPatient Rehab Unit                 |                  |                  |                 |                  |                 |                    |                    |                |   |                   |
| Admissions                           | 30               | 34               | -11.8%          | 38               | -21.1%          | 323                | 332                | -2.7%          | 364                                     | -11.3%            |
| Patient Days                         | 487              | 418              | 16.5%           | 455              | 7.0%            | 4,297              | 4,076              | 5.4%           | 4,300                                   | -0.1%             |
| Average Length of Stay               | 16.2             | 12.3             | 32.0%           | 12.0             | 35.6%           | 13.3               | 12.3               | 8.4%           | 11.8                                    | 12.6%             |
| Manhours Paid                        | 7,392            | 6,093            | 21.3%           | 6,850            | 7.9%            | 64,787             | 58,373             | 11.0%          | 66,879                                  | -3.1%             |
| FTE's                                | 41.7             | 34.4             | 21.3%           | 38.7             | 7.9%            | 37.3               | 33.6               | 11.0%          | 38.5                                    | -3.1%             |
| Center for Primary Care - Clements   |                  |                  |                 |                  |                 |                    |                    |                |   |                   |
| Total Medical Visits                 | 890              | 1,063            | -16.3%          | 795              | 11.9%           | 9,336              | 11,596             | -19.5%         | 11,421                                  | -18.3%            |
| Total Dental Visits                  | -                | 810              | -100.0%         | 735              | -100.0%         | 350                | 7,481              | -95.3%         | 6,781                                   | -94.8%            |
| Manhours Paid                        | 2,886            | 769              | 275.4%          | 824              | 250.3%          | 19,979             | 7,538              | 165.0%         | 8,460                                   | 136.2%            |
| FTE's                                | 16.3             | 4.3              | 275.4%          | 4.7              | 250.3%          | 11.5               | 4.3                | 165.0%         | 4.9                                     | 136.2%            |
| Center for Primary Care - West Unive | rsity            |                  |                 |                  |                 |                    |                    |                |   |                   |
| Total Medical Visits                 | 496              | 738              | -32.8%          | 372              | 33.3%           | 6,208              | 7,295              | -14.9%         | 5,656                                   | 9.8%              |
| Total Optometry                      | 215              | 286              | -24.8%          | 209              | 2.9%            | 2,510              | 2,842              | -11.7%         | 2,648                                   | -5.2%             |
| Manhours Paid                        | 1,906            | 169              | 1031.1%         | 177              | 977.1%          | 12,003             | 1,653              | 626.3%         | 1,734                                   | 592.3%            |
| FTE's                                | 10.8             | 1.0              | 1031.1%         | 1.0              | 977.1%          | 6.9                | 1.0                | 626.3%         | 1.0                                     | 592.3%            |
| Total ECHD Operations                |                  |                  |                 |                  |                 |                    |                    |                |   |                   |
| Total Admissions                     | 1,205            | 1,144            | 5.3%            | 1,102            | 9.3%            | 11,638             | 11,870             | -2.0%          | 11,378                                  | 2.3%              |
| Total Patient Days                   | 5,920            | 5,453            | 8.6%            | 5,833            | 1.5%            | 59,654             | 58,932             | 1.2%           | 60,948                                  | -2.1%             |
| Total Patient and Obs Days           | 6,481            | 6,163            | 5.2%            | 6,528            | -0.7%           | 66,012             | 66,035             | 0.0%           | 67,926                                  | -2.8%             |
| Total FTE's                          | 1,617.6          | 1,570.8          | 3.0%            | 1,687.8          | -4.2%           | 1,632.5            | 1,564.8            | 4.3%           | 1,638.9                                 | -0.4%             |
| FTE's / Adjusted Occupied Bed        | 4.6              | 4.8              | -2.8%           | 5.1              | -9.5%           | 4.5                | 4.2                | 6.8%           | 4.5                                     | 0.8%              |
| Total Adjusted Patient Days          | 10,814           | 10,208           | 5.9%            | 10,211           | 5.9%            | 109,475            | 110,455            | -0.9%          | 110,758                                 | -1.2%             |
| Hours / Adjusted Patient Day         | 26.50            | 27.26            | -2.8%           | 29.28            | -9.5%           | 25.90              | 24.61              | 5.3%           | 25.70                                   | 0.8%              |
| Outpatient Factor                    | 1.8266           | 1.8719           | -2.4%           | 1.7505           | 4.4%            | 1.8354             | 1.8743             | -2.1%          | 1.8173                                  | 1.0%              |
| Blended O/P Factor                   | 2.0601           | 2.1123           | -2.5%           | 1.9474           | 5.8%            | 2.0891             | 2.1193             | -1.4%          | 2.0519                                  | 1.8%              |
| Total Adjusted Admissions            | 2,201            | 2,131            | 3.3%            | 1,929            | 14.1%           | 21,353             | 22,146             | -3.6%          | 20,677                                  | 3.3%              |
| Hours / Adjusted Admisssion          | 130.18           | 130.54           | -0.3%           | 154.98           | -16.0%          | 132.81             | 122.74             | 8.2%           | 137.69                                  | -3.5%             |
| FTE's - Hospital Contract            | 49.1             | 54.9             | -10.6%          | 64.3             | -23.6%          | 58.2               | 58.2               | 0.0%           | 67.8                                    | -14.2%            |
| FTE's - Mgmt Services                | 13.8             | 15.2             | -9.0%           | 49.1             | -71.9%          | 27.5               | 32.4               | -15.2%         | 49.1                                    | -14.2 %<br>-44.1% |
| Total FTE's (including Contract)     | 1,680.5          | 1,640.9          | 2.4%            | 1,801.1          | -6.7%           | 1,718.2            | 1,655.4            | 3.8%           | 1,755.8                                 | -2.1%             |
| Total FTE'S per Adjusted Occupied    |                  |                  |                 |                  |                 |                    |                    |                |   |                   |
| Bed (including Contract)             | 4.8              | 5.0              | -3.3%           | 5.5              | -11.9%          | 4.8                | 4.5                | 6.2%           | 4.8                                     | -1.0%             |
| P 0 FTF-                             | 0447             | 007.7            | 40.00/          | 050.4            | 45.00/          | 000.0              | 007.7              | 44.50/         | 047.5                                   | 7.50/             |
| ProCare FTEs Total System FTEs       | 214.7<br>1,895.2 | 267.7<br>1,908.5 | -19.8%<br>-0.7% | 253.1<br>2,054.2 | -15.2%<br>-7.7% | 228.9<br>1,947.1   | 267.7<br>1,923.1   | -14.5%<br>1.2% | 247.5<br>2,003.3                        | -7.5%<br>-2.8%    |
|                                      |                  | ,                |                 | ,,,,             |                 | ,-                 | ,                  |                | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |                   |
| Urgent Care Visits Health & Wellness | _                | _                | 0.0%            | _                | 0.0%            | _                  | _                  | 0.0%           | 396                                     | -100.0%           |
| Golder                               |                  |                  | 0.0%            | 383              | -100.0%         | -                  | -                  | 0.0%           | 4,674                                   | -100.0%           |
| JBS Clinic                           | 734              | 606              | 21.1%           | 755              | -100.0%         | 10,292             | 9,025              | 14.0%          | 8,786                                   | 17.1%             |
| West University                      | 734<br>394       | 421              | -6.4%           | 321              | -2.6%<br>22.7%  | 6,801              | 6,023              | 12.9%          | 4,952                                   | 37.3%             |
| 42nd Street                          | 368              | 527              | -30.2%          | 283              | 30.0%           | 6,768              | 5,565              | 21.6%          | 3,633                                   | 86.3%             |
| Total Urgent Care Visits             | 1,496            | 1,554            | -3.7%           | 1,742            | -14.1%          | 23,861             | 20,613             | 15.8%          | 22,441                                  | 6.3%              |
|                                      |                  | •                |                 | ,                |                 | ,                  | •                  |                | •                                       |                   |
| Wal-Mart Clinic Visits East Clinic   | 252              | 402              | 30 60/          | 260              | _E 20/          | 4 250              | 2 050              | 10.20/         | 2 600                                   | 1E 10/            |
| West Clinic                          | 252<br>208       | 193<br>129       | 30.6%<br>61.2%  | 269<br>209       | -6.3%<br>-0.5%  | 4,258<br>3,307     | 3,859<br>2,438     | 10.3%<br>35.6% | 3,699<br>2,411                          | 15.1%<br>37.2%    |
| Total Wal-Mart Visits                | 460              | 322              | 42.9%           | 478              | -3.8%           | 7,565              | 6,297              | 20.1%          | 6,110                                   | 23.8%             |
| Total Wal-mait Visits                | 400              | 322              | 74.3/0          | 470              | -3.0 /0         | 1,505              | 0,237              | 20.1/0         | 0,110                                   | 23.0 /0           |
|                                      |                  |                  |                 |                  |                 |                    |                    |                |   |                   |

### ECTOR COUNTY HOSPITAL DISTRICT BALANCE SHEET - BLENDED JULY 2018

|   | HOSPITAL                | PRO CARE             | ECTOR COUNTY<br>HOSPITAL<br>DISTRICT |
|---|-------------------------|----------------------|--------------------------------------|
| ASSETS  |                         |                      |                                      |
| CURRENT ASSETS:                                   |                         |                      |                                      |
| Cash and Cash Equivalents                         | \$ 18,758,451           | \$ 9,415,533         | \$ 28,173,983                        |
| Investments                                       | 21,676,468              | -                    | 21,676,468                           |
| Patient Accounts Receivable - Gross               | 279,822,536             | 53,275,468           | 333,098,004                          |
| Less: 3rd Party Allowances                        | (110,512,480)           | (19,613,882)         | (130,126,363)                        |
| Bad Debt Allowance                                | (126,970,053)           | (29,175,659)         | (156,145,712)                        |
| Net Patient Accounts Receivable                   | 42,340,002              | 4,485,927            | 46,825,929                           |
| Taxes Receivable Accounts Receivable - Other      | 7,732,051               | -<br>2 221 017       | 7,732,051                            |
| Inventories                                       | 36,943,107<br>6,861,824 | 3,321,017<br>237,018 | 40,264,124                           |
| Prepaid Expenses                                  | 4,597,628               | 243,579              | 7,098,842<br>4,841,207               |
| Tropala Expenses                                  | 4,007,020               | 240,070              | 4,041,201                            |
| Total Current Assets                              | 138,909,531             | 17,703,074           | 156,612,605                          |
| CAPITAL ASSETS:                                   |                         |                      |                                      |
| Property and Equipment                            | 462,517,037             | 520,697              | 463,037,734                          |
| Construction in Progress                          | 470,649                 |                      | 470,649                              |
|   | 462,987,685             | 520,697              | 463,508,382                          |
| Less: Accumulated Depreciation and Amortization   | (270,150,984)           | (319,623)            | (270,470,607)                        |
| Total Capital Assets                              | 192,836,701             | 201,074              | 193,037,775                          |
| INTANGIBLE ASSETS / GOODWILL - NET                | 42,912                  | 211,614              | 254,526                              |
| RESTRICTED ASSETS:                                |                         |                      |                                      |
| Restricted Assets Held by Trustee                 | 6,504,434               | _                    | 6,504,434                            |
| Restricted Assets Held in Endowment               | 6,095,260               | _                    | 6,095,260                            |
| Restricted TPC, LLC                               | 382,641                 | -                    | 382,641                              |
| Restricted MCH West Texas Services                | 2,103,243               | -                    | 2,103,243                            |
| Pension, Deferred Outflows of Resources           | 17,224,345              | -                    | 17,224,345                           |
| Assets whose use is Limited                       | -                       | 45,782               | 45,782                               |
| TOTAL ASSETS                                      | \$ 364,099,068          | \$18,161,544         | \$ 382,260,612                       |
| LIABILITIES AND FUND BALANCE                      |                         |                      |                                      |
| CURRENT LIABILITIES:                              |                         |                      |                                      |
| Current Maturities of Long-Term Debt              | \$ 4,637,900            | \$ -                 | \$ 4,637,900                         |
| Self-Insurance Liability - Current Portion        | 3,833,600               | -<br>-               | 3,833,600                            |
| Accounts Payable                                  | 48,388,438              | 10,589,925           | 58,978,363                           |
| Accrued Interest                                  | 1,061,529               | -                    | 1,061,529                            |
| Accrued Salaries and Wages                        | 4,756,083               | 6,080,998            | 10,837,080                           |
| Accrued Compensated Absences                      | 4,230,231               | -                    | 4,230,231                            |
| Due to Third Party Payors                         | 573,176                 | _                    | 573,176                              |
| Deferred Revenue                                  | 2,885,487               | 861,385              | 3,746,872                            |
|   |                         |                      |                                      |
| Total Current Liabilities                         | 70,366,443              | 17,532,307           | 87,898,751                           |
| ACCRUED POST RETIREMENT BENEFITS                  | 60,410,446              | -                    | 60,410,446                           |
| SELF-INSURANCE LIABILITIES - Less Current Portion | 2,161,470               | -                    | 2,161,470                            |
| LONG-TERM DEBT - Less Current Maturities          | 47,283,337              | -                    | 47,283,337                           |
| Total Liabilities                                 | 180,221,697             | 17,532,307           | 197,754,004                          |
| FUND BALANCE                                      | 183,877,371             | 629,237              | 184,506,608                          |
| TOTAL LIABILITIES AND FUND BALANCE                | \$ 364,099,068          | \$ 18,161,544        | \$ 382,260,612                       |

### ECTOR COUNTY HOSPITAL DISTRICT BALANCE SHEET - BLENDED JULY 2018

| CURRENT ASSETS  |   |                | PRIOR FISCAL   | YEAR END     | CURRENT        |
|---|---|----------------|----------------|--------------|----------------|
| ASSETS  CURRENT ASSETS: Cash and Cash Equivalents   |   |                | HOSPITAL       | PRO CARE     | YEAR           |
| Cash and Cash Equivalents Investments         22,173,983         2,26,173,002         \$1,812,405         \$1,622,124   11,731,993           Patient Accounts Receivable - Gross         333,980,004         261,880,248         31,937,883         32,279,873           Less: 3rd Party Allowances         (130,126,363)         (111,222,583)         (19,277,476)         443,893           Bad Dobt Allowance         (156,145,712)         (120,430,675)         (731,2604)         (28,402,534)           Aber Patient Accounts Receivable         48,825,929         30,157,098         5,347,806         113,210,322           Taxes Receivable         7,732,051         7,883,689         -         (131,648)           Accounts Receivable - Other         40,244,124         24,080,983         3,400,671         12,782,470           Inventories         7,088,842         6,963,047         239,016         (103,221)           Prepaid Expenses         48,841,207         3,944,229         345,688         551,290           CAPITAL ASSETS:         156,612,605         111,567,227         12,515,586         32,529,792           CAPITAL ASSETS         170,470,607         1,721,4078         517,888         7,345,768           Construction in Progress         470,649         1,173,1373         -         1,722,728     <  | ASSETS  |                |                |              |                |
| Cash and Cash Equivalents Investments         22,173,983         2,26,173,002         \$1,812,405         \$1,622,124   11,731,993           Patient Accounts Receivable - Gross         333,980,004         261,880,248         31,937,883         32,279,873           Less: 3rd Party Allowances         (130,126,363)         (111,222,583)         (19,277,476)         443,893           Bad Dobt Allowance         (156,145,712)         (120,430,675)         (731,2604)         (28,402,534)           Aber Patient Accounts Receivable         48,825,929         30,157,098         5,347,806         113,210,322           Taxes Receivable         7,732,051         7,883,689         -         (131,648)           Accounts Receivable - Other         40,244,124         24,080,983         3,400,671         12,782,470           Inventories         7,088,842         6,963,047         239,016         (103,221)           Prepaid Expenses         48,841,207         3,944,229         345,688         551,290           CAPITAL ASSETS:         156,612,605         111,567,227         12,515,586         32,529,792           CAPITAL ASSETS         170,470,607         1,721,4078         517,888         7,345,768           Construction in Progress         470,649         1,173,1373         -         1,722,728     <  | CURRENT ASSETS:                                 |                |                |              |                |
| Patern Accounts Receivable - Gross  |   | \$ 28,173,983  | \$ 28,613,702  | \$ 3,182,405 | \$ (3,622,124) |
| Hess: 3rd Party Allowances  |   |                | · ·            | <u>-</u>     |                |
| Bad Debt Allovance  |   |                |                |              |                |
| Nat Patient Accounts Receivable   46,825,929   30,157,090   5,347,806   11,321,032   Taxes Receivable   7,732,051   7,886,899   3,400,671   12,782,470   17,816,489   Accounts Receivable - Other   40,284,124   24,080,983   3,400,671   12,782,470   Inventories   7,088,842   6,863,047   23,9016   (103,2792)   12,782,470   12,782,470   12,782,470   12,782,470   12,782,470   12,782,470   12,782,470   12,782,470   12,782,470   12,782,470   12,782,470   12,782,470   12,782,470   12,782,470   12,782,470   12,515,586   32,529,792   12,515,586   32,529,792   12,515,586   32,529,792   12,517,470,782   12,515,586   32,529,792   12,517,470,782   12,515,586   32,529,792   12,517,470,782   12,515,586   32,529,792   12,517,470,782   12,517,470,782   12,517,586   12,529,792   12,517,470,782   12,517,586   12,529,792   12,517,470,782   12,517,586   12,529,792   12,517,470,782   12,517,586   12,529,792   12,517,470,782   12,517,586   12,529,792   12,517,470,782   12,517,586   12,529,792   12,529,792   12,517,586   12,529,792   12,529,792   12,517,586   12,529,792   12,529,792   12,517,586   12,529,792   12,529  | •   |                | , , ,          |              |                |
| Taxes Receivable  |   |                |                |              |                |
| Prepaid Expenses  | Taxes Receivable                                |                |                | -            |                |
| Prepaid Expenses  |   | · ·            | · ·            |              |                |
| Total Current Assets  |   |                |                | ·            | , ,            |
| CAPITAL ASSETS:   Property and Equipment  | Prepaid Expenses                                | 4,841,207      | 3,944,229      | 345,688      | 551,290        |
| Property and Equipment  | Total Current Assets                            | 156,612,605    | 111,567,227    | 12,515,586   | 32,529,792     |
| Property and Equipment  | CAPITAL ASSETS:                                 |                |                |              |                |
| Construction in Progress  | - · · · · · · · · · · · · · · · · · · ·         | 463,037,734    | 455,174,078    | 517,888      | 7,345,768      |
| Less: Accumulated Depreciation and Amortization   (270,470,607)   (254,567,501)   (285,754)   (15,617,351)   Total Capital Assets   193,037,775   201,779,714   232,134   (8,974,072)   INTANGIBLE ASSETS / GOODWILL - NET   254,526   115,702   315,368   (176,544)   RESTRICTED ASSETS: Restricted Assets Held by Trustee   6,504,434   4,673,001   - (129,393)   Restricted Assets Held in Endowment   6,095,260   6,224,654   - (129,393)   Restricted MCH West Texas Services   2,103,243   1,985,952   - (117,290)   Pension, Deferred Outflows of Resources   45,782   31,204,964   - (13,980,619)   Assets whose use is Limited   45,782   3382,260,612   358,051,889   \$13,078,691   \$11,130,032   \$1  |   | 470,649        | 1,173,137      | <u> </u>     | (702,488)      |
| Total Capital Assets   193,037,775   201,779,714   232,134   (8,974,072)  |   | 463,508,382    | 456,347,215    | 517,888      | 6,643,279      |
| INTANGIBLE ASSETS   GOODWILL - NET   254,526   115,702   315,368   (176,544)     RESTRICTED ASSETS:   Restricted Assets Held by Trustee   6,504,434   4,673,001   - 1,831,433     Restricted Assets Held in Endowment   6,095,260   6,224,654   - (129,393)     Restricted MCH West Texas Services   2,103,243   1,985,952   - 1,17,290     Pension, Deferred Outflows of Resources   17,224,345   31,204,964   - (13,980,619)     Assets whose use is Limited   45,762   - 15,603   - 15,603     TOTAL ASSETS   3382,260,612   \$358,051,889   \$13,078,691   \$11,130,032     LIABILITIES AND FUND BALANCE  | Less: Accumulated Depreciation and Amortization | (270,470,607)  | (254,567,501)  | (285,754)    | (15,617,351)   |
| RESTRICTED ASSETS:           Restricted Assets Held by Trustee         6,504,434         4,673,001         -         1,831,433           Restricted Assets Held in Endowment         6,095,260         6,224,654         -         (129,393)           Restricted TPC, LLC         382,641         500,676         -         (118,035)           Restricted MCH West Texas Services         2,103,243         1,985,952         -         117,290           Pension, Deferred Outflows of Resources         17,224,345         31,204,964         -         (13,980,619)           Assets whose use is Limited         45,782         -         15,603         30,179           TOTAL ASSETS         \$ 382,260,612         \$ 358,051,889         \$13,078,691         \$ 11,130,032           LIABILITIES           CUrrent Maturities of Long-Term Debt         \$ 4,637,900         \$ -         \$ -           Self-Insurance Liability - Current Portion         3,833,600         3,833,600         -         \$ -           Accounts Payable         58,978,363         17,884,766         5,605,329         35,488,268           Accrued Interest         1,061,529         49,802         -         1,011,727           Accrued Salaries and Wages         10,837,080         5,909,425 <td>Total Capital Assets</td> <td>193,037,775</td> <td>201,779,714</td> <td>232,134</td> <td>(8,974,072)</td>   | Total Capital Assets                            | 193,037,775    | 201,779,714    | 232,134      | (8,974,072)    |
| Restricted Assets Held by Trustee         6,504,434         4,673,001         -         1,831,433           Restricted Assets Held in Endowment         6,095,260         6,224,654         -         (129,393)           Restricted TPC, LLC         382,641         500,676         -         (118,035)           Restricted MCH West Texas Services         2,103,243         1,985,952         -         117,290           Pension, Deferred Outflows of Resources         17,224,345         31,204,964         -         (13,980,619)           Assets whose use is Limited         45,782         -         15,603         30,179           TOTAL ASSETS           CURRENT LIABILITIES:           Current Maturities of Long-Term Debt         \$ 4,637,900         \$ 4,637,900         \$ -         \$ -           Self-Insurance Liability - Current Portion         3,833,600         3,833,600         -         \$ -           Self-Insurance Liability - Current Portion         3,833,600         3,833,600         -         -         -           Accrued Interest         1,061,529         49,802         -         1,011,727           Accrued Salaries and Wages         10,837,080         5,904,825         6,391,578         (1,463,922)           Accrued Compensated Ab   | INTANGIBLE ASSETS / GOODWILL - NET              | 254,526        | 115,702        | 315,368      | (176,544)      |
| Restricted Assets Held by Trustee         6,504,434         4,673,001         -         1,831,433           Restricted Assets Held in Endowment         6,095,260         6,224,654         -         (129,393)           Restricted TPC, LLC         382,641         500,676         -         (118,035)           Restricted MCH West Texas Services         2,103,243         1,985,952         -         117,290           Pension, Deferred Outflows of Resources         17,224,345         31,204,964         -         (13,980,619)           Assets whose use is Limited         45,782         -         15,603         30,179           TOTAL ASSETS           CURRENT LIABILITIES:           Current Maturities of Long-Term Debt         \$ 4,637,900         \$ 4,637,900         \$ -         \$ -           Self-Insurance Liability - Current Portion         3,833,600         3,833,600         -         \$ -           Self-Insurance Liability - Current Portion         3,833,600         3,833,600         -         -         -           Accrued Interest         1,061,529         49,802         -         1,011,727           Accrued Salaries and Wages         10,837,080         5,904,825         6,391,578         (1,463,922)           Accrued Compensated Ab   | RESTRICTED ASSETS:                              |                |                |              |                |
| Restricted TPC, LLC         382,641         500,676         -         (118,035)           Restricted MCH West Texas Services         2,103,243         1,985,952         -         117,299           Pension, Deferred Outflows of Resources         17,224,345         31,204,964         -         (13,980,619)           Assets whose use is Limited         45,782         -         15,603         30,179           TOTAL ASSETS         \$382,260,612         \$358,051,889         \$13,078,691         \$11,130,032           LIABILITIES:           CURRENT LIABILITIES:           Current Maturities of Long-Term Debt         \$4,637,900         \$4,637,900         \$-         \$-           Self-Insurance Liability - Current Portion         3,833,600         3,833,600         \$-         \$-           Accounts Payable         58,978,363         17,884,766         5,605,329         35,488,268           Accrued Interest         1,061,529         49,802         -         1,011,727           Accrued Compensated Absences         4,230,231         4,316,028         255,178         (340,975)           Due to Third Party Payors         573,176         1,158,950         -         (585,774)           Deferred Revenue         3,746,872         <   |   | 6,504,434      | 4,673,001      | -            | 1,831,433      |
| Restricted MCH West Texas Services         2,103,243         1,985,952         -         117,290           Pension, Deferred Outflows of Resources         17,224,345         31,204,964         -         15,603         30,179           Assets whose use is Limited         45,782         -         15,603         30,179           TOTAL ASSETS         \$ 382,260,612         \$ 358,051,889         \$ 13,078,691         \$ 11,130,032           LIABILITIES:           Current Maturities of Long-Term Debt         \$ 4,637,900         \$ 4,637,900         \$ -         \$ -           Self-Insurance Liability - Current Portion         3,833,600         3,833,600         -         -         -           Accounts Payable         58,978,363         17,884,766         5,605,329         35,488,268           Accrued Interest         1,061,529         49,802         -         1,011,727           Accrued Salaries and Wages         10,837,080         5,909,425         6,391,578         (1,463,922)           Accrued Compensated Absences         4,230,231         4,316,028         255,178         (340,975)           Due to Third Party Payors         573,176         1,158,950         -         (585,774)           Deferred Revenue         87,898,751         38,326,327 </td <td>Restricted Assets Held in Endowment</td> <td>6,095,260</td> <td>6,224,654</td> <td>-</td> <td>(129,393)</td>   | Restricted Assets Held in Endowment             | 6,095,260      | 6,224,654      | -            | (129,393)      |
| Pension, Deferred Outflows of Resources Assets whose use is Limited         17,224,345 45,782 - 15,603 30,179         31,204,964 - 15,603 30,179         (13,980,619) 30,179           TOTAL ASSETS         \$ 382,260,612         \$ 358,051,889         \$ 13,078,691         \$ 11,130,032           LIABILITIES:           CURRENT LIABILITIES:           Current Maturities of Long-Term Debt         \$ 4,637,900         \$ 4,637,900         \$ - <td></td> <td></td> <td></td> <td>-</td> <td></td>  |   |                |                | -            |                |
| Assets whose use is Limited TOTAL ASSETS \$382,260,612 \$358,051,889 \$13,078,691 \$11,130,032 |   | · ·            |                | -            |                |
| LIABILITIES AND FUND BALANCE         \$ 382,260,612         \$ 358,051,889         \$ 13,078,691         \$ 11,130,032           CURRENT LIABILITIES:           Current Maturities of Long-Term Debt         \$ 4,637,900         \$ 4,637,900         \$ -         \$ -           Self-Insurance Liability - Current Portion         3,833,600         3,833,600         -         -         -           Accounts Payable         58,978,363         17,884,766         5,605,329         35,488,268           Accrued Interest         1,061,529         49,802         -         1,011,727           Accrued Salaries and Wages         10,837,080         5,909,425         6,391,578         (1,463,922)           Accrued Compensated Absences         4,230,231         4,316,028         255,178         (340,975)           Due to Third Party Payors         573,176         1,158,950         -         (585,774)           Deferred Revenue         3,746,872         535,857         859,437         2,351,578           Total Current Liabilities         87,898,751         38,326,327         13,111,522         36,460,901           ACCRUED POST RETIREMENT BENEFITS         60,410,446         67,655,988         -         (7,245,542)           SELF-INSURANCE LIABILITIES - Less Current Portion         2,   |   |                | 31,204,964     | -<br>15 602  |                |
| CURRENT LIABILITIES:         Current Maturities of Long-Term Debt         \$ 4,637,900         \$ 4,637,900         \$ -         \$ -           Self-Insurance Liability - Current Portion         3,833,600         3,833,600         -         -         -           Accounts Payable         58,978,363         17,884,766         5,605,329         35,488,268           Accrued Interest         1,061,529         49,802         -         1,011,727           Accrued Salaries and Wages         10,837,080         5,909,425         6,391,578         (1,463,922)           Accrued Compensated Absences         4,230,231         4,316,028         255,178         (340,975)           Due to Third Party Payors         573,176         1,158,950         -         (585,774)           Deferred Revenue         3,746,872         535,857         859,437         2,351,578           Total Current Liabilities         87,898,751         38,326,327         13,111,522         36,460,901           ACCRUED POST RETIREMENT BENEFITS         60,410,446         67,655,988         -         (7,245,542)           SELF-INSURANCE LIABILITIES - Less Current Portion         2,161,470         2,161,470         -         -         -           LONG-TERM DEBT - Less Current Maturities         197,754,004         158,036,419 <td></td> <td></td> <td>\$ 358,051,889</td> <td></td> <td></td>  |   |                | \$ 358,051,889 |              |                |
| Current Maturities of Long-Term Debt         \$ 4,637,900         \$ 4,637,900         \$ -         \$ -           Self-Insurance Liability - Current Portion         3,833,600         3,833,600         -         -         -           Accounts Payable         58,978,363         17,884,766         5,605,329         35,488,268           Accrued Interest         1,061,529         49,802         -         1,011,727           Accrued Salaries and Wages         10,837,080         5,909,425         6,391,578         (1,463,922)           Accrued Compensated Absences         4,230,231         4,316,028         255,178         (340,975)           Due to Third Party Payors         573,176         1,158,950         -         (585,774)           Deferred Revenue         3,746,872         535,857         859,437         2,351,578           Total Current Liabilities         87,898,751         38,326,327         13,111,522         36,460,901           ACCRUED POST RETIREMENT BENEFITS         60,410,446         67,655,988         -         (7,245,542)           SELF-INSURANCE LIABILITIES - Less Current Portion         2,161,470         2,161,470         -         -           LONG-TERM DEBT - Less Current Maturities         47,283,337         49,892,633         -         (2,609,296)   | LIABILITIES AND FUND BALANCE                    |                |                |              |                |
| Current Maturities of Long-Term Debt         \$ 4,637,900         \$ 4,637,900         \$ -         \$ -           Self-Insurance Liability - Current Portion         3,833,600         3,833,600         -         -         -           Accounts Payable         58,978,363         17,884,766         5,605,329         35,488,268           Accrued Interest         1,061,529         49,802         -         1,011,727           Accrued Salaries and Wages         10,837,080         5,909,425         6,391,578         (1,463,922)           Accrued Compensated Absences         4,230,231         4,316,028         255,178         (340,975)           Due to Third Party Payors         573,176         1,158,950         -         (585,774)           Deferred Revenue         3,746,872         535,857         859,437         2,351,578           Total Current Liabilities         87,898,751         38,326,327         13,111,522         36,460,901           ACCRUED POST RETIREMENT BENEFITS         60,410,446         67,655,988         -         (7,245,542)           SELF-INSURANCE LIABILITIES - Less Current Portion         2,161,470         2,161,470         -         -           LONG-TERM DEBT - Less Current Maturities         47,283,337         49,892,633         -         (2,609,296)   | CURRENT LIABILITIES:                            |                |                |              |                |
| Self-Insurance Liability - Current Portion         3,833,600         3,833,600         -         -           Accounts Payable         58,978,363         17,884,766         5,605,329         35,488,268           Accrued Interest         1,061,529         49,802         -         1,011,727           Accrued Salaries and Wages         10,837,080         5,909,425         6,391,578         (1,463,922)           Accrued Compensated Absences         4,230,231         4,316,028         255,178         (340,975)           Due to Third Party Payors         573,176         1,158,950         -         (585,774)           Deferred Revenue         3,746,872         535,857         859,437         2,351,578           Total Current Liabilities         87,898,751         38,326,327         13,111,522         36,460,901           ACCRUED POST RETIREMENT BENEFITS         60,410,446         67,655,988         -         (7,245,542)           SELF-INSURANCE LIABILITIES - Less Current Portion         2,161,470         2,161,470         -         -           LONG-TERM DEBT - Less Current Maturities         47,283,337         49,892,633         -         (2,609,296)           Total Liabilities         197,754,004         158,036,419         13,111,522         26,606,063           FU   |   | \$ 4,637,900   | \$ 4,637,900   | \$ -         | \$ -           |
| Accrued Interest         1,061,529         49,802         -         1,011,727           Accrued Salaries and Wages         10,837,080         5,909,425         6,391,578         (1,463,922)           Accrued Compensated Absences         4,230,231         4,316,028         255,178         (340,975)           Due to Third Party Payors         573,176         1,158,950         -         (585,774)           Deferred Revenue         3,746,872         535,857         859,437         2,351,578           Total Current Liabilities         87,898,751         38,326,327         13,111,522         36,460,901           ACCRUED POST RETIREMENT BENEFITS         60,410,446         67,655,988         -         (7,245,542)           SELF-INSURANCE LIABILITIES - Less Current Portion         2,161,470         2,161,470         -         -           LONG-TERM DEBT - Less Current Maturities         47,283,337         49,892,633         -         (2,609,296)           Total Liabilities         197,754,004         158,036,419         13,111,522         26,606,063           FUND BALANCE         184,506,608         200,015,470         (32,831)         (15,476,032)  |   |                | 3,833,600      | -            | · -            |
| Accrued Salaries and Wages       10,837,080       5,909,425       6,391,578       (1,463,922)         Accrued Compensated Absences       4,230,231       4,316,028       255,178       (340,975)         Due to Third Party Payors       573,176       1,158,950       -       (585,774)         Deferred Revenue       3,746,872       535,857       859,437       2,351,578         Total Current Liabilities       87,898,751       38,326,327       13,111,522       36,460,901         ACCRUED POST RETIREMENT BENEFITS       60,410,446       67,655,988       -       (7,245,542)         SELF-INSURANCE LIABILITIES - Less Current Portion       2,161,470       2,161,470       -       -         LONG-TERM DEBT - Less Current Maturities       47,283,337       49,892,633       -       (2,609,296)         Total Liabilities       197,754,004       158,036,419       13,111,522       26,606,063         FUND BALANCE       184,506,608       200,015,470       (32,831)       (15,476,032)  |   |                |                | 5,605,329    |                |
| Accrued Compensated Absences       4,230,231       4,316,028       255,178       (340,975)         Due to Third Party Payors       573,176       1,158,950       -       (585,774)         Deferred Revenue       3,746,872       535,857       859,437       2,351,578         Total Current Liabilities       87,898,751       38,326,327       13,111,522       36,460,901         ACCRUED POST RETIREMENT BENEFITS       60,410,446       67,655,988       -       (7,245,542)         SELF-INSURANCE LIABILITIES - Less Current Portion       2,161,470       2,161,470       -       -         LONG-TERM DEBT - Less Current Maturities       47,283,337       49,892,633       -       (2,609,296)         Total Liabilities       197,754,004       158,036,419       13,111,522       26,606,063         FUND BALANCE       184,506,608       200,015,470       (32,831)       (15,476,032)  |   |                |                | -            |                |
| Due to Third Party Payors         573,176         1,158,950         -         (585,774)           Deferred Revenue         3,746,872         535,857         859,437         2,351,578           Total Current Liabilities         87,898,751         38,326,327         13,111,522         36,460,901           ACCRUED POST RETIREMENT BENEFITS         60,410,446         67,655,988         -         (7,245,542)           SELF-INSURANCE LIABILITIES - Less Current Portion         2,161,470         2,161,470         -         -           LONG-TERM DEBT - Less Current Maturities         47,283,337         49,892,633         -         (2,609,296)           Total Liabilities         197,754,004         158,036,419         13,111,522         26,606,063           FUND BALANCE         184,506,608         200,015,470         (32,831)         (15,476,032)   |   | · ·            | · ·            |              |                |
| Deferred Revenue         3,746,872         535,857         859,437         2,351,578           Total Current Liabilities         87,898,751         38,326,327         13,111,522         36,460,901           ACCRUED POST RETIREMENT BENEFITS<br>SELF-INSURANCE LIABILITIES - Less Current Portion<br>LONG-TERM DEBT - Less Current Maturities         60,410,446         67,655,988         -         (7,245,542)           LONG-TERM DEBT - Less Current Maturities         47,283,337         49,892,633         -         (2,609,296)           Total Liabilities         197,754,004         158,036,419         13,111,522         26,606,063           FUND BALANCE         184,506,608         200,015,470         (32,831)         (15,476,032)  |   |                | , ,            | 255,178      |                |
| ACCRUED POST RETIREMENT BENEFITS 60,410,446 67,655,988 - (7,245,542) SELF-INSURANCE LIABILITIES - Less Current Portion LONG-TERM DEBT - Less Current Maturities 47,283,337 49,892,633 - (2,609,296)  Total Liabilities 197,754,004 158,036,419 13,111,522 26,606,063  FUND BALANCE 184,506,608 200,015,470 (32,831) (15,476,032)  |   | •              |                | 859,437      |                |
| ACCRUED POST RETIREMENT BENEFITS 60,410,446 67,655,988 - (7,245,542) SELF-INSURANCE LIABILITIES - Less Current Portion LONG-TERM DEBT - Less Current Maturities 47,283,337 49,892,633 - (2,609,296)  Total Liabilities 197,754,004 158,036,419 13,111,522 26,606,063  FUND BALANCE 184,506,608 200,015,470 (32,831) (15,476,032)  | Total Current Liabilities                       | 87,898,751     | 38,326,327     | 13,111,522   | 36,460,901     |
| SELF-INSURANCE LIABILITIES - Less Current Portion         2,161,470         2,161,470         -         -           LONG-TERM DEBT - Less Current Maturities         47,283,337         49,892,633         -         (2,609,296)           Total Liabilities         197,754,004         158,036,419         13,111,522         26,606,063           FUND BALANCE         184,506,608         200,015,470         (32,831)         (15,476,032)   |   |                |                |              |                |
| LONG-TERM DEBT - Less Current Maturities       47,283,337       49,892,633       -       (2,609,296)         Total Liabilities       197,754,004       158,036,419       13,111,522       26,606,063         FUND BALANCE       184,506,608       200,015,470       (32,831)       (15,476,032)   |   | · ·            |                | -            | (7,245,542)    |
| FUND BALANCE 184,506,608 200,015,470 (32,831) (15,476,032)  |   |                |                | -            | (2,609,296)    |
| <u> </u>  | Total Liabilities                               | 197,754,004    | 158,036,419    | 13,111,522   | 26,606,063     |
|   | FUND BALANCE                                    | 184,506,608    | 200,015,470    | (32,831)     | (15,476,032)   |
| TOTAL LIABILITIES AND FUND BALANCE \$ 382,260,612 \$ 358,051,889 \$ 13,078,691 \$ 11,130,032  | TOTAL LIABILITIES AND FUND BALANCE              | \$ 382,260,612 | \$ 358,051,889 | \$13,078,691 | \$ 11,130,032  |

#### ECTOR COUNTY HOSPITAL DISTRICT BLENDED OPERATIONS SUMMARY JULY 2018

|                                       |                  | CURI                | RENT MONTH                            |                   |                |     |                    |    | YEA                                   | R TO DATE       |                      |                |
|---------------------------------------|------------------|---------------------|---------------------------------------|-------------------|----------------|-----|--------------------|----|---------------------------------------|-----------------|----------------------|----------------|
|                                       |                  |                     | BUDGET                                |                   | PRIOR          |     |                    |    |                                       | BUDGET          |                      | PRIOR          |
|                                       | ACTUAL           | BUDGET              | VAR                                   | PRIOR YR          | YR VAR         |     | ACTUAL             |    | BUDGET                                | VAR             | PRIOR YR             | YR VAR         |
| PATIENT REVENUE                       |                  |                     |                                       |                   |                |     |                    |    |                                       |                 |                      |                |
| Inpatient Revenue                     | \$ 50,112,803    | \$ 51,174,892       | -2.1% \$                              | 47,301,679        | 5.9%           | \$  | 502,325,611        | \$ | 500.683.585                           | 0.3% \$         | 460,979,173          | 9.0%           |
| Outpatient Revenue                    | 53,125,250       | 56,923,961          | -6.7%                                 | 44,801,692        | 18.6%          |     | 547,093,496        |    | 560,404,616                           | -2.4%           | 491,918,885          | 11.2%          |
| TOTAL PATIENT REVENUE                 | \$ 103,238,052   | \$108,098,853       | -4.5% \$                              | 92,103,371        | 12.1%          | \$1 | 1,049,419,107      | \$ | 1,061,088,200                         | -1.1%           |                      | 10.1%          |
|                                       |                  |                     |                                       |                   |                |     |                    |    |                                       |                 |                      |                |
| DEDUCTIONS FROM REVENUE               |                  |                     |                                       |                   |                |     |                    |    |                                       |                 |                      |                |
| Contractual Adjustments               | \$ 65,329,022    | \$ 63,240,184       | 3.3% \$                               | 60,417,675        | 8.1%           | \$  | 675,702,297        | \$ | 623,523,201                           | 8.4% \$         | 557,095,716          | 21.3%          |
| Policy Adjustments                    | 835,547          | 6,973,884           | -88.0%                                | (3,423,841)       | -124.4%        |     | 14,468,668         |    | 68,701,201                            | -78.9%          | 52,966,487           | -72.7%         |
| Uninsured Discount                    | 9,774,860        | 3,426,254           | 185.3%                                | 9,241,440         | 5.8%           |     | 78,715,782         |    | 33,784,639                            | 133.0%          | 46,597,113           | 68.9%          |
| Indigent                              | 349,073          | 2,328,676           | -85.0%                                | 224,312           | 55.6%          |     | 3,637,012          |    | 22,948,594                            | -84.2%          | 13,474,406           | -73.0%         |
| Provision for Bad Debts               | 7,786,225        | 10,000,491          | -22.1%                                | 7,152,606         | 8.9%           |     | 77,597,869         |    | 98,538,045                            | -21.3%          | 85,610,716           | -9.4%          |
| TOTAL REVENUE DEDUCTIONS              | \$ 84,074,728    | \$ 85,969,490       | -2.2% \$                              | 73,612,192        | 14.2%          | \$  | 850,121,629        | \$ | 847,495,679                           | 0.3% \$         | 755,744,438          | 12.5%          |
|                                       | 81.44%           | 79.53%              |                                       | 79.92%            |                |     | 81.01%             |    | 79.87%                                |                 | 79.31%               |                |
| OTHER PATIENT REVENUE                 |                  |                     |                                       |                   |                |     |                    |    |                                       |                 |                      |                |
| Medicaid Supplemental Payments        | \$ 1,156,242     | \$ 1,156,242        | 0.0% \$                               | 297,632           | 288.5%         | \$  | 11,562,424         |    | 11,562,424                            | 0.0% \$         | 2,375,516            | 386.7%         |
| DSRIP                                 | 1,000,000        | 1,000,000           | 0.0%                                  | 1,000,000         | 0.0%           |     | 9,773,262          |    | 10,000,000                            | -2.3%           | 10,000,000           | -2.3%          |
| Medicare Meaningful Use Subsidy       | -                | -                   | 0.0%                                  | -                 | 0.0%           |     | 132,051            |    | -                                     | 0.0%            | -                    | 0.0%           |
| TOTAL OTHER PATIENT REVENUE           | \$ 2,156,242     | \$ 2,156,242        | 0.0% \$                               | 1,297,632         | 66.2%          | \$  | 21,467,737         | \$ | 21,562,424                            | -0.4% \$        | 12,375,516           | 73.5%          |
|                                       |                  |                     |                                       |                   |                | _   |                    |    |                                       |                 |                      |                |
| NET PATIENT REVENUE                   | \$ 21,319,567    | \$ 24,285,606       | -12.2% \$                             | 19,788,812        | 7.7%           | \$  | 220,765,216        | \$ | 235,154,945                           | -6.1% \$        | 209,529,137          | 5.4%           |
|                                       |                  |                     |                                       |                   |                |     |                    |    |                                       |                 |                      |                |
| OTHER REVENUE                         |                  |                     |                                       |                   |                |     |                    |    |                                       |                 |                      |                |
| Tax Revenue                           | \$ 6,029,048     |                     | 37.1% \$                              | 4,105,937         | 46.8%          | \$  | 54,905,854         | \$ | 45,970,675                            | 19.4% \$        |                      | 45.1%          |
| Other Revenue                         | 757,234          | 973,162             | -22.2%                                | 811,511           | -6.7%          |     | 8,058,842          |    | 9,191,825                             | -12.3%          | 9,322,276            | -13.6%         |
| TOTAL OTHER REVENUE                   | \$ 6,786,282     | \$ 5,370,661        | 26.4% \$                              | 4,917,448         | 38.0%          | \$  | 62,964,696         | \$ | 55,162,499                            | 14.1% \$        | 47,163,360           | 33.5%          |
|                                       |                  |                     |                                       |                   |                |     |                    |    |                                       |                 |                      |                |
| NET OPERATING REVENUE                 | \$ 28,105,849    | \$ 29,656,267       | -5.2% \$                              | 24,706,260        | 13.8%          | \$  | 283,729,912        | \$ | 290,317,445                           | -2.3%           | 256,692,496          | 10.5%          |
| ODED ATING EVDENGES                   |                  |                     |                                       |                   |                |     |                    |    |                                       |                 |                      |                |
| OPERATING EXPENSES                    | 6 40 000 070     | <b>6</b> 40 070 470 | 4.40/ Ф                               | 40 000 504        | 0.40/          | •   | 100 070 107        |    | 400 004 004                           | 0.00/           | 100 040 000          | 0.00/          |
| Salaries and Wages                    | \$ 12,689,876    |                     | -4.4% \$                              |                   | -2.4%          | \$  | 128,079,197        | \$ |                                       | 0.0% \$         |                      | 0.9%           |
| Benefits                              | 453,564          | 3,748,243           | -87.9%                                | 2,194,872         | -79.3%         |     | 30,288,893         |    | 38,106,386                            | -20.5%          | 26,071,283           | 16.2%          |
| Temporary Labor                       | 985,655          | 815,247             | 20.9%                                 | 1,254,564         | -21.4%         |     | 9,377,418          |    | 8,941,664                             | 4.9%            | 11,136,159           | -15.8%         |
| Physician Fees                        | 1,035,887        | 1,259,898           | -17.8%                                | 307,769           | 236.6%         |     | 11,497,587         |    | 12,461,410                            | -7.7%           | 3,513,561            | 227.2%         |
| Texas Tech Support                    | 975,000          | 1,000,000           | -2.5%                                 | -                 |                |     | 8,935,694          |    | 10,000,000                            | -10.6%          | -                    |                |
| Purchased Services                    | 4,994,305        | 1,702,365           | 193.4%                                | 2,484,078         | 101.1%         |     | 27,594,030         |    | 20,351,424                            | 35.6%           | 23,077,964           | 19.6%          |
| Supplies                              | 4,378,503        | 4,534,251           | -3.4%                                 | 4,739,437         | -7.6%          |     | 46,781,832         |    | 45,307,111                            | 3.3%            | 46,150,406           | 1.4%           |
| Utilities                             | 292,045          | 294,547             | -0.8%                                 | 346,122           | -15.6%         |     | 3,316,544          |    | 3,220,017                             | 3.0%            | 3,399,383            | -2.4%          |
| Repairs and Maintenance               | 1,014,666        | 1,253,152           | -19.0%                                | 1,128,927         | -10.1%         |     | 9,336,439          |    | 11,867,503                            | -21.3%          | 9,710,490            | -3.9%          |
| Leases and Rent                       | 141,447          | 125,200             | 13.0%                                 | 157,148           | -10.0%         |     | 1,255,302          |    | 1,321,847                             | -5.0%           | 1,271,527            | -1.3%          |
| Insurance                             | 137,327          | 116,260             | 18.1%                                 | 173,335           | -20.8%         |     | 1,387,416          |    | 1,153,042                             | 20.3%           | 1,456,570            | -4.7%          |
| Interest Expense                      | 271,718          |                     | 0.0%                                  | 283,102           | -4.0%          |     | 2,739,739          |    | 2,739,739                             | 0.0%            | 2,717,117            | 0.8%           |
| ECHDA                                 | 311,052          | 45,325              | 586.3%                                | 61,455            | 406.1%         |     | 2,513,078          |    | 445,851                               | 463.7%          | 299,981              | 737.7%         |
| Other Expense                         | 156,384          | 200,604             | -22.0%                                | 151,780           | 3.0%           |     | 1,691,589          |    | 2,078,963                             | -18.6%          | 1,750,456            | -3.4%          |
| TOTAL OPERATING EXPENSES              | \$ 27,837,428    | \$ 28,638,981       | -2.8% \$                              | 26,281,119        | 5.9%           | \$  | 284,794,757        | \$ | 286,019,860                           | -0.4% \$        | 257,498,524          | 10.6%          |
|                                       |                  |                     |                                       |                   |                |     |                    |    |                                       |                 |                      |                |
| Depreciation/Amortization             | \$ 1,733,485     | \$ 1,837,433        | -5.7% \$                              | 2,126,062         | -18.5%         | \$  | 17,093,006         | \$ | 18,756,798                            | -8.9% \$        |                      | -3.8%          |
| (Gain) Loss on Sale of Assets         | -                | -                   | 0.0%                                  | -                 | 0.0%           |     | (1,952)            |    | -                                     | 0.0%            | (54,522)             | -96.4%         |
| TOTAL OPERATING COOPS                 | • 00 === 0::     | 00.470.445          |                                       | 00.467.40         |                | _   | 004.00= 01-        |    | 00477007                              | 0.007           | 075.001.5-           | 0 =01          |
| TOTAL OPERATING COSTS                 | \$ 29,570,914    | \$ 30,476,415       | -3.0% \$                              | 28,407,181        | 4.1%           | \$  | 301,885,812        | \$ | 304,776,658                           | -0.9% \$        | 275,204,594          | 9.7%           |
|                                       |                  |                     |                                       | (2 = 22 2 2 2 2 ) |                | _   | (10.155.00)        | _  | // / /== = / / /                      |                 |                      |                |
| NET GAIN (LOSS) FROM OPERATIONS       | \$ (1,465,065)   |                     | 78.6% \$                              |                   | -60.4%         | \$  | (18,155,900)       |    | (14,459,214)                          | 25.6% \$        |                      | -1.9%          |
| Operating Margin                      | -5.21%           | -2.77%              | 88.5%                                 | -14.98%           | -65.2%         |     | -6.40%             |    | -4.98%                                | 28.5%           | -7.21%               | -11.3%         |
| NONOPERATING REVENUE/EXPENSE          |                  |                     |                                       |                   |                |     |                    |    |                                       |                 |                      |                |
|                                       | \$ 28,564        | ¢ 27.746            | 2 00/ €                               | 27.044            | 24 59/         | ¢   | 272 660            | Ф  | 262 120                               | 4.00/ (         | 142 110              | 20 20/         |
| Interest Income Tobacco Settlement    | \$ 28,564        | \$ 27,746           | 2.9% \$<br>0.0%                       | 37,844            | -24.5%<br>0.0% | \$  | 273,668<br>935,087 | Φ  | 263,120<br>859.458                    | 4.0% \$<br>8.8% | 6 443,110<br>859,458 | -38.2%<br>8.8% |
|                                       | 66 506           | -                   | 0.0%                                  | 122 224           |                |     |                    |    |                                       |                 |                      |                |
| Donations                             | 66,506<br>84,413 | 84,323              | 0.1%                                  | 133,224           | -50.1%<br>0.3% |     | 67,429             |    | 258,312<br>843,230                    | -73.9%<br>0.1%  | 464,357<br>841,332   | -85.5%<br>0.4% |
| Build America Bonds Subsidy           | 84,413           | 84,323              | 0.1%                                  | 84,142            | 0.3%           |     | 844,404            |    | 843,230                               | 0.1%            | 841,332              | 0.4%           |
| CHANGE IN NET POSITION BEFORE         |                  |                     |                                       |                   |                |     |                    |    |                                       |                 |                      |                |
|                                       | ¢ (4.00E.E00)    | ¢ (700.070)         | 01 CO/ C                              | (2.445.700)       | -62.7%         | ¢   | (16.025.212)       | Ф  | (12 225 004)                          | 24.40/ 0        | (45 002 044)         | 0.00/          |
| INVESTMENT ACTIVITY                   | \$ (1,285,582)   | ) \$ (708,079)      | 81.6% \$                              | (3,445,709)       | -02.1%         | \$  | (16,035,312)       | Φ  | (12,235,094)                          | 31.1% \$        | (15,903,841)         | 0.8%           |
| Unrealized Gain/(Loss) on Investments | \$ -             | \$ -                | 0.0% \$                               | -                 |                | \$  | (119,060)          | \$ | -                                     | 0.0% \$         | (414,595)            | -71.3%         |
| Investment in Subsidiaries            | 6,673            | 39,019              | -82.9%                                | 1,598             | 317.7%         | _   | 678,340            |    | 390,194                               | 73.8%           | 1,264,116            | -46.3%         |
|                                       |                  |                     | · · · · · · · · · · · · · · · · · · · |                   |                |     |                    |    | · · · · · · · · · · · · · · · · · · · |                 |                      | <u>.</u>       |
| CHANGE IN NET POSITION                | \$ (1,278,909)   | \$ (669,060)        | 91.2% \$                              | (3,444,111)       | -62.9%         | \$  | (15,476,032)       | \$ | (11,844,901)                          | 30.7% \$        | (15,054,320)         | 2.8%           |
|                                       |                  |                     |                                       |                   |                |     |                    |    |                                       |                 |                      |                |

#### ECTOR COUNTY HOSPITAL DISTRICT HOSPITAL OPERATIONS SUMMARY JULY 2018

|   |    |   | CUR                        | RENT MONTH            |                          |                 | YEAR TO DATE |                            |                              |                    |                            |                  |
|---|----|---|----------------------------|-----------------------|--------------------------|-----------------|--------------|----------------------------|------------------------------|--------------------|----------------------------|------------------|
|   |    | ACTUAL                                  | BUDGET                     | BUDGET<br>VAR         | PRIOR YR                 | PRIOR<br>YR VAR |              | ACTUAL                     | BUDGET                       | BUDGET<br>VAR      | PRIOR YR                   | PRIOR<br>YR VAR  |
| PATIENT REVENUE   |    |   | *                          |                       |                          |                 | _            |                            |                              |                    |                            |                  |
| Inpatient Revenue   | \$ | 50,112,803                              | \$51,174,892               | -2.1% \$              |                          | 5.9%            | \$           | 502,325,611                | \$500,683,585                | 0.3% \$            | 460,979,173                | 9.0%             |
| Outpatient Revenue TOTAL PATIENT REVENUE                            | \$ | 41,425,534<br>91,538,337                | 44,617,513<br>\$95,792,405 | -7.2%<br>-4.4% \$     | 35,487,297<br>82,788,976 | 16.7%<br>10.6%  | \$           | 419,636,295<br>921,961,906 | 437,748,231<br>\$938,431,816 | -4.1%<br>-1.8% \$  | 377,146,689<br>838,125,862 | 11.3%<br>10.0%   |
| DEDUCTIONS FROM REVENUE   | •  | .,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | ****,****,***              |                       | ,,                       |                 | Ť            | ,,                         | *****                        |                    | ,                          |                  |
| Contractual Adjustments   | \$ | 59,735,342                              | \$55,619,390               | 7.4% \$               | 52,476,111               | 13.8%           | \$           | 609,803,078                | \$547,760,808                | 11.3% \$           | 485,307,923                | 25.7%            |
| Policy Adjustments  |    | (435,821)                               | 6,686,829                  | -106.5%               | (4,053,541)              | -89.2%          |              | 11,096,968                 | 65,854,423                   | -83.1%             | 50,819,273                 | -78.2%           |
| Uninsured Discount  |    | 9,252,381                               | 3,117,905                  | 196.7%                | 9,082,931                | 1.9%            |              | 77,412,999                 | 30,706,305                   | 152.1%             | 43,472,149                 | 78.1%            |
| Indigent Care   |    | 339,130                                 | 2,119,538                  | -84.0%                | 209,094                  | 62.2%           |              | 3,112,459                  | 20,874,012                   | -85.1%             | 11,660,724                 | -73.3%           |
| Provision for Bad Debts TOTAL REVENUE DEDUCTIONS                    | \$ | 7,001,171<br>75,892,202                 | 9,323,668<br>\$76,867,329  | -24.9%<br>-1.3% \$    | 9,456,327<br>67,170,922  | -26.0%<br>13.0% | \$           | 54,051,931<br>755,477,434  | 91,823,010<br>\$757,018,557  | -41.1%<br>-0.2% \$ | 78,241,003<br>669,501,072  | -30.9%<br>12.8%  |
|   | •  | 82.91%                                  | 80.24%                     |                       | 81.14%                   |                 | •            | 81.94%                     | 80.67%                       |                    | 79.88%                     |                  |
| OTHER PATIENT REVENUE   |    |   |                            |                       |                          |                 |              |                            |                              |                    |                            |                  |
| Medicaid Supplemental Payments                                      | \$ | 281,242                                 |                            | 0.0% \$               |                          | -148.7%         | \$           | 2,812,424                  | \$ 2,812,424                 | 0.0% \$            | (6,374,484)                | -144.1%          |
| DSRIP<br>Medicare Meaningful Use Subsidy                            |    | 1,000,000                               | 1,000,000                  | 0.0%<br>0.0%          | 1,000,000                | 0.0%<br>0.0%    |              | 9,773,262<br>132,051       | 10,000,000                   | -2.3%<br>0.0%      | 10,000,000                 | -2.3%<br>0.0%    |
| TOTAL OTHER PATIENT REVENUE   | \$ | 1,281,242                               | \$ 1,281,242               | 0.0% \$               | 422,632                  | 203.2%          | \$           | 12,717,737                 | \$ 12,812,424                | -0.7% \$           | 3,625,516                  | 250.8%           |
| NET PATIENT REVENUE   | \$ | 16,927,377                              | \$20,206,318               | -16.2% \$             | 16,040,687               | 5.5%            | \$           | 179,202,209                | \$194,225,683                | -7.7% \$           | 172,250,307                | 4.0%             |
| OTHER REVENUE   |    |   |                            |                       |                          |                 |              |                            |                              |                    |                            |                  |
| Tax Revenue   | \$ | 6 029 048                               | \$ 4,397,499               | 37.1% \$              | 4,105,937                | 46.8%           | \$           | 54,905,854                 | \$ 45,970,675                | 19.4% \$           | 37,841,083                 | 45.1%            |
| Other Revenue   | Ψ  | 603,201                                 | 835,542                    | -27.8%                | 682,147                  | -11.6%          | Ψ            | 6,633,145                  | 7,783,905                    | -14.8%             | 7,941,342                  | -16.5%           |
| TOTAL OTHER REVENUE   | \$ | 6,632,249                               | \$ 5,233,041               | 26.7% \$              | 4,788,084                | 38.5%           | \$           | 61,539,000                 | \$ 53,754,579                | 14.5% \$           | 45,782,425                 | 34.4%            |
| NET OPERATING REVENUE   | \$ | 23,559,625                              | \$25,439,359               | -7.4% \$              | 20,828,771               | 13.1%           | \$           | 240,741,209                | \$247,980,262                | -2.9% \$           | 218,032,732                | 10.4%            |
|   |    |   |                            |                       |                          |                 |              |                            |                              |                    |                            |                  |
| OPERATING EXPENSE Salaries and Wages                                | •  | 0.000.400                               | \$ 9,101,687               | 0.40/_6               | 8,932,241                | 4.00/           | •            | 00 440 000                 | \$ 86,504,703                | 4.2% \$            | 00 000 040                 | 0.40/            |
| Benefits  | \$ | 140,609                                 | 3,333,890                  | 2.1% \$<br>-95.8%     | 1,802,364                | 4.0%<br>-92.2%  | \$           | 26,218,883                 | 33.439.737                   | 4.2% \$<br>-21.6%  | 88,022,318<br>21,337,176   | 2.4%<br>22.9%    |
| Temporary Labor   |    | 513,120                                 | 681,811                    | -24.7%                | 735,671                  | -30.3%          |              | 6,690,580                  | 7,060,347                    | -5.2%              | 8,105,767                  | -17.5%           |
| Physician Fees  |    | 868,250                                 | 1,072,882                  | -19.1%                | 69,180                   | 1155.1%         |              | 9,960,270                  | 10,780,300                   | -7.6%              | 714,127                    | 1294.7%          |
| Texas Tech Support  |    | 975,000                                 | 1,000,000                  | -2.5%                 | -                        | 0.0%            |              | 8,935,694                  | 10,000,000                   | -10.6%             | -                          | 0.0%             |
| Purchased Services  |    | 4,426,724                               | 1,762,884                  | 151.1%                | 2,606,072                | 69.9%           |              | 26,807,333                 | 20,993,995                   | 27.7%              | 24,333,302                 | 10.2%            |
| Supplies<br>Utilities   |    | 4,281,340<br>286,026                    | 4,404,948<br>290,082       | -2.8%<br>-1.4%        | 4,607,220<br>341,560     | -7.1%<br>-16.3% |              | 45,368,324<br>3,275,883    | 44,007,064<br>3,178,592      | 3.1%<br>3.1%       | 44,829,244<br>3,358,982    | 1.2%<br>-2.5%    |
| Repairs and Maintenance   |    | 1,014,311                               | 1,251,900                  | -19.0%                | 1,126,700                | -10.3%          |              | 9,328,287                  | 11,854,803                   | -21.3%             | 9,700,468                  | -3.8%            |
| Leases and Rentals  |    | (50,839)                                | (62,606)                   | -18.8%                | (28,521)                 | 78.3%           |              | (650,896)                  | (554,864)                    | 17.3%              | (533,161)                  | 22.1%            |
| Insurance   |    | 88,827                                  | 64,092                     | 38.6%                 | 128,201                  | -30.7%          |              | 881,299                    | 640,924                      | 37.5%              | 989,288                    | -10.9%           |
| Interest Expense  |    | 271,718                                 | 271,718                    | 0.0%                  | 283,102                  | -4.0%           |              | 2,739,739                  | 2,739,739                    | 0.0%               | 2,717,117                  | 0.8%             |
| ECHDA   |    | 311,052                                 | 45,325                     | 586.3%                | 61,455                   | 406.1%          |              | 2,513,078                  | 445,851                      | 463.7%             | 299,981                    | 737.7%           |
| Other Expense TOTAL OPERATING EXPENSES                              | \$ | 87,072<br>22,505,344                    | 125,976<br>\$23,344,586    | -30.9%<br>-3.6% \$    | 63,194<br>20,728,438     | 37.8%<br>8.6%   | \$           | 1,016,448<br>233,228,744   | 1,281,399<br>\$232,372,590   | -20.7%<br>0.4% \$  | 1,093,275<br>204,967,884   | -7.0%<br>13.8%   |
|   | •  |   |                            |                       |                          |                 |              |                            |                              |                    |                            |                  |
| Depreciation/Amortization<br>(Gain)/Loss on Disposal of Assets      | \$ | 1,713,053                               | \$ 1,811,818               | -5.5% \$<br>0.0%      | 2,099,631                | -18.4%<br>0.0%  | \$           | 16,871,670<br>(1,952)      | \$ 18,513,048                | -8.9% \$<br>100.0% | 17,483,288<br>(55,325)     | -3.5%<br>-96.5%  |
|   |    |   |                            |                       |                          |                 | _            |                            |                              |                    |                            |                  |
| TOTAL OPERATING COSTS   | \$ | 24,218,397                              | \$25,156,404               | -3.7% \$              |                          | 6.1%            | \$           | 250,098,462                | \$250,885,638                | -0.3% \$           | 222,395,846                | 12.5%            |
| NET GAIN (LOSS) FROM OPERATIONS                                     | \$ | (658,772)                               |                            | -332.8% \$<br>-351.4% |                          | -67.0%          | \$           | (9,357,254)                | \$ (2,905,376)               | 222.1% \$          | (4,363,115)                | 114.5%           |
| Operating Margin  |    | -2.80%                                  | 1.11%                      | -351.4%               | -9.60%                   | -70.9%          |              | -3.89%                     | -1.17%                       | 231.8%             | -2.00%                     | 94.2%            |
| NONOPERATING REVENUE/EXPENSE  |    |   |                            |                       |                          |                 |              |                            |                              |                    |                            |                  |
| Interest Income   | \$ | 28,564                                  | \$ 27,746                  | 2.9% \$               | 37,844                   | -24.5%          | \$           |                            | \$ 263,120                   | 4.0% \$            | 443,110                    | -38.2%           |
| Tobacco Settlement Donations  |    | 66,506                                  |                            | 0.0%<br>0.0%          | 133,224                  | 0.0%<br>-50.1%  |              | 935,087<br>67,429          | 859,458<br>258,312           | 8.8%<br>-73.9%     | 859,458<br>464,357         | 8.8%<br>-85.5%   |
| Build America Bonds Subsidy   |    | 84,413                                  | 84,323                     | 0.1%                  | 84,142                   | 0.3%            |              | 844,404                    | 843,230                      | 0.1%               | 841,332                    | 0.4%             |
| CHANGE IN NET POSITION BEFORE                                       |    |   |                            |                       |                          |                 |              |                            |                              |                    |                            |                  |
| CAPITAL CONTRIBUTION  | \$ | (479,289)                               | \$ 395,024                 | -221.3% \$            | (1,744,087)              | -72.5%          | \$           | (7,236,665)                | \$ (681,256)                 | 962.3% \$          | (1,754,858)                | 312.4%           |
| Procare Capital Contribution  |    | (727,885)                               | (1,103,103)                | -34.0%                | (1,758,373)              | -58.6%          |              | (9,460,713)                | (11,553,837)                 | -18.1%             | (14,274,671)               | -33.7%           |
| CHANGE IN NET POSITION BEFORE                                       | ¢  | (1 207 472)                             | ¢ (700.070)                | 70 =0/ 🏚              | (2 502 460)              | GE E0/          | ď            | (16 607 270)               | ¢ (12 225 00 4)              | 26 E0/ A           | (16 000 500)               | 4.00/            |
| INVESTMENT ACTIVITY   | \$ |   | \$ (708,079)               | 70.5% \$              |                          | -65.5%          |              |                            | \$ (12,235,094)              | 36.5% \$           | (16,029,529)               | 4.2%             |
| Unrealized Gain/(Loss) on Investments<br>Investment in Subsidiaries | \$ | 6,673                                   | \$ -<br>39,019             | 0.0% \$<br>-82.9%     | 1,598                    | 0.0%<br>317.7%  | \$           | (119,060)<br>678,340       | \$ -<br>390,194              | 0.0% \$<br>73.8%   | (414,595)<br>1,264,116     | -71.3%<br>-46.3% |
| CHANGE IN NET POSITION  | \$ | (1,200,500)                             | \$ (669,060)               | 79.4% \$              | (3,500,862)              | -65.7%          | \$           | (16,138,099)               | \$ (11,844,900)              | 36.2% \$           | (15,180,008)               | 6.3%             |
|   |    |   |                            |                       |                          |                 | _            |                            |                              |                    |                            |                  |

#### ECTOR COUNTY HOSPITAL DISTRICT PROCARE OPERATIONS SUMMARY JULY 2018

|  |   | CL                         | IRRENT MONT                     | Н             |                 | YEAR TO DATE          |                    |                 |   |                 |
|--|---|----------------------------|---------------------------------|---------------|-----------------|-----------------------|--------------------|-----------------|---|-----------------|
|  | ACTUAL                                  | BUDGE                      | BUDGET<br>VAR                   | PRIOR YR      | PRIOR<br>YR VAR | ACTUAL                | BUDGET             | BUDGET<br>VAR   | PRIOR YR                                | PRIOR<br>YR VAR |
| PATIENT REVENUE                        | •                                       |                            |                                 |               |                 |                       |                    |                 |   |                 |
| Outpatient Revenue                     | \$11,699,716                            | \$ 12,306,4<br>\$ 12,306,4 |                                 | \$ 9,314,395  | 25.6%<br>25.6%  | \$ 127,457,20         |                    |                 | \$ 114,772,197                          | 11.1%           |
| TOTAL PATIENT REVENUE                  | \$11,699,716                            | \$ 12,306,                 | 149 -4.9%                       | \$ 9,314,395  | 25.6%           | \$ 127,457,20         | 1 \$ 122,656,385   | 3.9%            | \$ 114,772,197                          | 11.1%           |
| DEDUCTIONS FROM REVENUE                |   |                            |                                 |               |                 |                       |                    |                 |   |                 |
| TOTAL REVENUE DEDUCTIONS               | \$ 8,182,525<br>69.94%                  | \$ 9,102,<br>73.           | 161 -10.1%<br>9 <mark>6%</mark> | 69.15%        | 27.0%           | \$ 94,644,19<br>74.26 |                    |                 | \$ 86,243,366<br>75.14%                 | 9.7%            |
| Medicaid Supplemental Payments         | \$ 875,000                              | \$ 875,                    | 0.0%                            | \$ 875,000    | 0.0%            | 8,750,00              | 8,750,000          | 0.0%            | \$ 8,750,000                            | 0.0%            |
| NET PATIENT REVENUE                    | \$ 4,392,190                            | \$ 4,079,2                 | 288 7.7%                        | \$ 3,748,125  | 17.2%           | \$ 41,563,00          | 7 \$ 40,929,262    | 1.5%            | \$ 37,278,830                           | 11.5%           |
| OTHER REVENUE                          |   |                            |                                 |               |                 |                       |                    |                 |   |                 |
| Other Income                           | \$ 154,033                              | \$ 137,                    | 620 11.9%                       | \$ 129,364    | 19.1%           | \$ 1,425,69           | 7 \$ 1,407,920     | 1.3%            | \$ 1,380,934                            | 3.2%            |
| TOTAL OTHER REVENUE                    |   |                            |                                 |               |                 |                       |                    |                 |   |                 |
| NET OPERATING REVENUE                  | \$ 4,546,224                            | \$ 4,216,                  | 908 7.8%                        | \$ 3,877,489  | 17.2%           | \$ 42,988,70          | 3 \$ 42,337,182    | 1.5%            | \$ 38,659,765                           | 11.2%           |
|  |   |                            |                                 |               |                 |                       | , ,                |                 | , ,                                     |                 |
| OPERATING EXPENSE                      |   |                            |                                 |               |                 | -                     |                    |                 |   |                 |
| Salaries and Wages                     | \$ 3,397,743                            | \$ 4,170,4                 | 185 -18.5%                      | \$ 4,066,290  | -16.4%          | \$ 37,935,37          | 4 \$ 41,520,201    | -8.6%           | \$ 38,921,309                           | -2.5%           |
| Benefits                               | 312,955                                 | 414,                       | 353 -24.5%                      | 392,508       | -20.3%          | 4,070,01              | 4,666,649          | -12.8%          | 4,734,107                               | -14.0%          |
| Temporary Labor                        | 472,534                                 | 133,                       |                                 |               | -8.9%           | 2,686,83              |                    | 42.8%           | 3,030,393                               | -11.3%          |
| Physician Fees                         | 167,636                                 | 187,                       |                                 | ,             | -29.7%          | 1,537,31              |                    | -8.6%           | 2,799,434                               | -45.1%          |
| Purchased Services                     | 567,581                                 | (60,                       |                                 |               |                 | 786,69                | , , ,              |                 | (1,255,338)                             | -162.7%         |
| Supplies                               | 97,163                                  | 129,                       |                                 |               |                 | 1,413,50              |                    | 8.7%            | 1,321,162                               | 7.0%            |
| Utilities                              | 6,019                                   | ,                          | 165 34.8%                       | ,             | 31.9%           | 40,66                 |                    | -1.8%           | 40,401                                  | 0.6%            |
| Repairs and Maintenance                | 354                                     |                            | 252 -71.7%                      |               | -84.1%          | 8,15                  |                    | -35.8%          | 10,022                                  | -18.7%          |
| Leases and Rentals                     | 192,286                                 | 187,                       |                                 |               | 3.6%            | 1,906,19              |                    | 1.6%<br>-1.2%   | 1,804,688                               | 5.6%<br>8.3%    |
| Insurance                              | 48,500                                  | 52,                        |                                 | ,             | 7.5%            | 506,11                | ,                  |                 | 467,281                                 |                 |
| Other Expense TOTAL OPERATING EXPENSES | \$ 5,332,085                            | \$ 5,294,3                 |                                 | ,             | -21.8%<br>-4.0% | \$ 51,566,01          |                    | -15.3%<br>-3.9% | \$ 52,530,640                           | 2.7%<br>-1.8%   |
|  | , ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | , ,,,,,                    |                                 | ,,            |                 |                       |                    |                 | , ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |                 |
| Depreciation/Amortization              | \$ 20,432                               | \$ 25,0                    |                                 | . ,           | -22.7%          | \$ 221,33             | 5 \$ 243,750       | -9.2%           |   | -20.2%          |
| (Gain)/Loss on Sale of Assets          | -                                       |                            | - 0.0%                          | -             | 0.0%            | -                     | -                  | 0.0%            | 803                                     | 0.0%            |
| TOTAL OPERATING COSTS                  | \$ 5,352,517                            | \$ 5,320,                  | 0.6%                            | \$ 5,579,112  | -4.1%           | \$ 51,787,35          | 53,891,020         | -3.9%           | \$ 52,808,748                           | -1.9%           |
| NET GAIN (LOSS) FROM OPERATIONS        | \$ (806,293)                            | \$ (1,103,                 | 103) -26.9%                     | \$ (1,701,623 | -52.6%          | \$ (8,798,64          | 7) \$ (11,553,838) | -23.8%          | \$ (14,148,983)                         | -37.8%          |
| Operating Margin                       | -17.74%                                 | -26.                       | 16% -32.2%                      | -43.88%       | -59.6%          | -20.47                |                    | -25.0%          | -36.60%                                 | -44.1%          |
| MCH Contribution                       | \$ 727,885                              | \$ 1,103,                  | 103 -34.0%                      | \$ 1,758,373  | -58.6%          | \$ 9,460,71           | 1 \$ 11,553,837    | -18.1%          | \$ 14,274,671                           | -33.7%          |
| CAPITAL CONTRIBUTION                   | \$ (78,409)                             | \$                         | 100.0%                          | \$ 56,750     | -238.2%         | \$ 662,06             | 7 \$ -             | -100.0%         | \$ 125,688                              | 426.8%          |
|  |   |                            | MONTHLY                         | STATISTICAL   | REPORT          |                       |                    |                 |   |                 |
|  |   | CL                         | IRRENT MONT                     | н             |                 |                       | YEAR               | R TO DATE       |   |                 |
| Total Office Visits                    | 9.070                                   |                            | 400 -3.51%                      | . 8740        | 3 78%           | 98.73                 | 4 95 275           | 3 62%           | 93.802                                  | 5 25%           |

|                            | NIMONIA |       |         |       | TEAR    | TODATE  |        |         |        |         |
|----------------------------|---------|-------|---------|-------|---------|---------|--------|---------|--------|---------|
| Total Office Visits        | 9,070   | 9,400 | -3.51%  | 8,740 | 3.78%   | 98,724  | 95,275 | 3.62%   | 93,802 | 5.25%   |
| Total Hospital Visits      | 4,709   | 4,611 | 2.13%   | 4,262 | 10.49%  | 49,078  | 47,166 | 4.05%   | 44,060 | 11.39%  |
| Total Procedures           | 10,687  | 9,221 | 15.90%  | 8,488 | 25.91%  | 116,927 | 92,543 | 26.35%  | 90,055 | 29.84%  |
| Total Surgeries            | 880     | 765   | 15.03%  | 794   | 10.83%  | 8,573   | 7,843  | 9.31%   | 7,801  | 9.90%   |
| Total Provider FTE's       | 83.6    | 94.5  | -11.52% | 83.0  | 0.72%   | 85.7    | 94.5   | -9.30%  | 85.2   | 0.59%   |
| Total Staff FTE's          | 120.0   | 135.2 | -11.24% | 133.6 | -10.18% | 126.2   | 135.2  | -6.65%  | 127.6  | -1.10%  |
| Total Administrative FTE's | 11.1    | 38.0  | -70.79% | 36.5  | -69.59% | 17.0    | 38.0   | -55.26% | 34.7   | -51.01% |
| Total FTE's                | 214.7   | 267.7 | -19.79% | 253.1 | -15.17% | 228.9   | 267.7  | -14.49% | 247.5  | -7.52%  |

### ECTOR COUNTY HOSPITAL DISTRICT CENTER FOR PRIMARY CARE CLEMENTS - OPERATIONS SUMMARY JULY 2018

|                                 |    |          |    | CURR      | ENT MONT      | н         |      |                 | YEAR TO DATE |             |    |             |               |                |                 |
|---------------------------------|----|----------|----|-----------|---------------|-----------|------|-----------------|--------------|-------------|----|-------------|---------------|----------------|-----------------|
|                                 | ,  | ACTUAL   | E  | BUDGET    | BUDGET<br>VAR | PRIOR     | YR   | PRIOR<br>YR VAR |              | ACTUAL      | ı  | BUDGET      | BUDGET<br>VAR | PRIOR YR       | PRIOR<br>YR VAR |
| PATIENT REVENUE                 |    |          |    |           |               |           |      |                 |              |             |    |             |               |                |                 |
| Outpatient Revenue              | \$ | 335,788  | \$ | 429,942   |               | \$ 319,5  |      | 5.1%            |              |             |    | 4,379,068   |               | \$ 3,854,424   | -6.7%           |
| TOTAL PATIENT REVENUE           | \$ | 335,788  | \$ | 429,942   | -21.9%        | \$ 319,5  | 597  | 5.1%            | \$           | 3,595,826   | \$ | 4,379,068   | -17.9%        | \$ 3,854,424   | -6.7%           |
| DEDUCTIONS FROM REVENUE         |    |          |    |           |               |           |      |                 |              |             |    |             |               |                |                 |
| Contractual Adjustments         | \$ | 19,109   | \$ | 157,312   | -87.9%        | \$ 198,5  | 62   | -90.4%          | \$           | 668,350     | \$ | 1,549,272   | -56.9%        | \$ 1,060,526   | -37.0%          |
| Self Pay Adjustments            |    | 5,422    |    | 1,023     | 429.9%        | (14,8     | 394) | -136.4%         |              | 155,281     |    | 10,079      | 1440.7%       | (130,621)      | -218.9%         |
| Bad Debts                       |    | 240,742  |    | 92,892    | 159.2%        | 4,8       | 394  | 4819.1%         |              | 2,048,291   |    | 914,832     | 123.9%        | 1,369,536      | 49.6%           |
| TOTAL REVENUE DEDUCTIONS        | \$ | 265,273  | \$ | 251,227   | 5.6%          | \$ 188,5  | 62   | 40.7%           | \$           | 2,871,921   | \$ | 2,474,183   | 16.1%         | \$ 2,299,442   | 24.9%           |
|                                 |    | 79.0%    |    | 58.4%     |               | 59        | .0%  |                 |              | 79.9%       |    | 56.5%       |               | 59.7%          |                 |
| NET PATIENT REVENUE             | \$ | 70,515   | \$ | 178,714   | -60.5%        | \$ 131,0  | )35  | -46.2%          | \$           | 723,904     | \$ | 1,904,886   | -62.0%        | \$ 1,554,982   | -53.4%          |
| OTHER REVENUE                   |    |          |    |           |               |           |      |                 |              |             |    |             |               |                |                 |
| FHC Other Revenue               | \$ | _        | \$ | 8,802     | 0.0%          | \$ -      | -    | 0.0%            | \$           | 10,595      | \$ | 88,024      | 0.0%          | \$ 6,108       | 73.5%           |
| TOTAL OTHER REVENUE             | \$ | -        | \$ | 8,802     | -100.0%       | \$ .      | -    | 0.0%            | \$           | 10,595      | \$ | 88,024      | -88.0%        | \$ 6,108       | 73.5%           |
| NET OPERATING REVENUE           | \$ | 70,515   | \$ | 187,517   | -62.4%        | \$ 131,0  | )35  | -46.2%          | \$           | 734,499     | \$ | 1,992,910   | -63.1%        | \$ 1,561,090   | -52.9%          |
| OPERATING EXPENSE               |    |          |    |           |               |           |      |                 |              |             |    |             |               |                |                 |
| Salaries and Wages              | \$ | 67,883   | \$ | 284,007   | -76.1%        | \$ 29,5   | 559  | 129.7%          | \$           | 525,973     | \$ | 1,558,670   | -66.3%        | \$ 313,147     | 68.0%           |
| Benefits                        | •  | 1,027    | •  | 104,030   | -99.0%        | 5,9       | 964  | -82.8%          | •            | 152,983     | •  | 602,528     | -74.6%        | 75,909         | 101.5%          |
| Physician Services              |    | 49,087   |    | 7,395     | 563.8%        | 251,1     | 73   | -80.5%          |              | 1,259,407   |    | 1,358,769   | -7.3%         | 2,364,034      | -46.7%          |
| Cost of Drugs Sold              |    | 2,618    |    | 4,806     | -45.5%        | 2,9       | 925  | -10.5%          |              | 45,479      |    | 48,935      | -7.1%         | 49,215         | -7.6%           |
| Supplies                        |    | 130      |    | 8,622     | -98.5%        | 9,7       | 757  | -98.7%          |              | 30,871      |    | 127,493     | -75.8%        | 86,711         | -64.4%          |
| Utilities                       |    | 3,070    |    | 4,969     | -38.2%        | 4,1       | 69   | -26.4%          |              | 39,080      |    | 49,941      | -21.7%        | 44,695         | -12.6%          |
| Repairs and Maintenance         |    | 4,570    |    | 2,667     | 71.4%         | 6,0       | )67  | -24.7%          |              | 36,891      |    | 26,671      | 38.3%         | 37,314         | -1.1%           |
| Leases and Rentals              |    | 374      |    | 500       | -25.1%        | 4         | 153  | -17.4%          |              | 3,767       |    | 5,000       | -24.7%        | 4,660          | -19.2%          |
| Other Expense                   |    | 1,367    |    | 2,389     | -42.8%        | 1,0       | 000  | 36.7%           |              | 11,456      |    | 12,059      | -5.0%         | 11,595         | -1.2%           |
| TOTAL OPERATING EXPENSES        | \$ | 130,127  | \$ | 419,385   | -69.0%        | \$ 311,0  | 068  | -58.2%          | \$           | 2,105,906   | \$ | 3,790,065   | -44.4%        | \$ 2,987,280   | -29.5%          |
| Depreciation/Amortization       | \$ | 5,121    | \$ | 5,363     | -4.5%         | \$ 5,4    | 121  | -5.5%           | \$           | 51,643      | \$ | 54,059      | -4.5%         | \$ 54,664      | -5.5%           |
| TOTAL OPERATING COSTS           | \$ | 135,248  | \$ | 424,748   | -68.2%        | \$ 316,4  | 188  | -57.3%          | \$           | 2,157,549   | \$ | 3,844,124   | -43.9%        | \$ 3,041,944   | -29.1%          |
| NET GAIN (LOSS) FROM OPERATIONS | \$ | (64,733) | \$ | (237,231) | -72.7%        | \$ (185,4 | 153) | -65.1%          | \$           | (1,423,050) | \$ | (1,851,214) | -23.1%        | \$ (1,480,855) | -3.9%           |
| Operating Margin                |    | -91.80%  | )  | -126.51%  | -27.4%        | -141.5    | 53%  | -35.1%          |              | -193.74%    |    | -92.89%     | 108.6%        | -94.86%        | 104.2%          |

|  |           | CURRI        | ENT MONTH         |             |                   | YEAR TO DATE |                 |                  |                 |                  |  |  |
|--|-----------|--------------|-------------------|-------------|-------------------|--------------|-----------------|------------------|-----------------|------------------|--|--|
| Medical Visits Dental Visits   | 890       | 1,063<br>810 | -16.3%<br>-100.0% | 795<br>735  | 11.9%<br>-100.0%  | 9,336<br>350 | 11,596<br>7,481 | -19.5%<br>-95.3% | 11,421<br>6,781 | -18.3%<br>-94.8% |  |  |
| Total Visits   | 890       | 1,873        | -52.5%            | 1,530       | -41.8%            | 9,686        | 19,077          | -49.2%           | 18,202          | -46.8%           |  |  |
| Average Revenue per Office Visit   | 377.29    | 229.55       | 64.4%             | 208.89      | 80.6%             | 371.24       | 229.55          | 61.7%            | 211.76          | 75.3%            |  |  |
| Hospital FTE's (Salaries and Wages)<br>Clinic FTE's - (Physician Services) | 16.3<br>- | 26.2         | -37.8%<br>0.0%    | 4.7<br>22.7 | 250.3%<br>-100.0% | 11.5<br>8.6  | 15.3<br>10.9    | -25.1%<br>-21.3% | 4.9<br>21.8     | 136.2%<br>-60.8% |  |  |

### ECTOR COUNTY HOSPITAL DISTRICT CENTER FOR PRIMARY CARE WEST UNIVERSITY - OPERATIONS SUMMARY JULY 2018

|                                 |    |           |    | CURR      | ENT MON       | ITH |           |                 | YEAR TO DATE |            |      |           |             |      |               |                 |
|---------------------------------|----|-----------|----|-----------|---------------|-----|-----------|-----------------|--------------|------------|------|-----------|-------------|------|---------------|-----------------|
|                                 |    | ACTUAL    | E  | BUDGET    | BUDGET<br>VAR |     | RIOR YR   | PRIOR<br>YR VAR | ,            | ACTUAL     | В    | UDGET     | BUDG<br>VAR |      | PRIOR YR      | PRIOR<br>YR VAR |
| PATIENT REVENUE                 |    |           |    |           |               |     |           |                 |              |            |      |           |             |      |               |                 |
| Outpatient Revenue              | \$ | 246,284   | \$ | 269,776   | -8.7%         | \$  | 181,739   | 35.5%           | \$ :         | 3,112,998  | \$ 2 | ,671,764  | 16.5        | 5%   | \$ 2,200,907  | 41.4%           |
| TOTAL PATIENT REVENUE           | \$ | 246,284   | \$ | 269,776   | -8.7%         | \$  | 181,739   | 35.5%           | \$ :         | 3,112,998  | \$ 2 | ,671,764  | 16.5        | 5%   | \$ 2,200,907  | 41.4%           |
| DEDUCTIONS FROM REVENUE         |    |           |    |           |               |     |           |                 |              |            |      |           |             |      |               |                 |
| Contractual Adjustments         | \$ | 2,200     | \$ | 99,270    | -97.8%        | \$  | (70,430)  | -103.1%         | \$           | 367,361    | \$   | 977,648   | -62.4       | 1%   | \$ 844,780    | -56.5%          |
| Self Pay Adjustments            |    | 302       |    | 16,545    | -98.2%        |     | (40,261)  | -100.8%         |              | 64,237     |      | 162,941   | -60.6       | 3%   | (33,574)      | -291.3%         |
| Bad Debts                       |    | 211,763   |    | 34,594    | 512.1%        |     | 238,090   | -11.1%          | :            | 2,279,846  |      | 340,695   | 569.2       | 2%   | 818,451       | 178.6%          |
| TOTAL REVENUE DEDUCTIONS        | \$ | 214,266   | \$ | 150,409   | 42.5%         | \$  | 127,399   | 68.2%           | \$ :         | 2,711,444  | \$ 1 | ,481,285  | 83.0        | )% : | \$ 1,629,658  | 66.4%           |
|                                 |    | 87.00%    |    | 55.75%    |               |     | 70.10%    |                 |              | 87.10%     |      | 55.44%    |             |      | 74.04%        |                 |
| NET PATIENT REVENUE             | \$ | 32,017    | \$ | 119,367   | -73.2%        | \$  | 54,340    | -41.1%          | \$           | 401,554    | \$ 1 | ,190,479  | -66.3       | 3%   | \$ 571,249    | -29.7%          |
| OTHER REVENUE                   |    |           |    |           |               |     |           |                 |              |            |      |           |             |      |               |                 |
| FHC Other Revenue               | \$ | -         | \$ | -         | 0.0%          | \$  | -         | 0.0%            | \$           | -          | \$   | -         | 0.0         | )%   | \$ -          | 0.0%            |
| TOTAL OTHER REVENUE             | \$ | -         | \$ | -         | 0.0%          | \$  | -         | 0.0%            | \$           | -          | \$   | -         | 0.0         | )%   | \$ -          | 0.0%            |
| NET OPERATING REVENUE           | \$ | 32,017    | \$ | 119,367   | -73.2%        | \$  | 54,340    | -41.1%          | \$           | 401,554    | \$ 1 | ,190,479  | -66.3       | 3%   | \$ 571,249    | -29.7%          |
| OPERATING EXPENSE               |    |           |    |           |               |     |           |                 |              |            |      |           |             |      |               |                 |
| Salaries and Wages              | \$ | 35,576    | \$ | 161,591   | -78.0%        | \$  | 3,524     | 909.5%          | \$           | 221,279    | \$   | 821,016   | -73.0       | 1%   | \$ 34,348     | 544.2%          |
| Benefits                        | Ψ  | 538       | Ψ  | 59.190    | -99.1%        |     | 711       | -24.3%          | Ψ.           | 64,360     | Ψ.   | 317,376   | -79.7       |      | 8,326         | 673.0%          |
| Physician Services              |    | 86,846    |    | 3,077     | 2722.2%       |     | 145,607   | -40.4%          |              | 883,767    |      | 810,393   |             | 1%   | 1,424,069     | -37.9%          |
| Cost of Drugs Sold              |    | 1,179     |    | 2,082     | -43.4%        |     | 1,972     | -40.2%          |              | 26,355     |      | 20,620    | 27.8        |      | 19,328        | 36.4%           |
| Supplies                        |    | 5,816     |    | 5,844     | -0.5%         |     | (1,977)   | -394.1%         |              | 46,914     |      | 57,912    | -19.0       |      | 53,022        | -11.5%          |
| Utilities                       |    | 3,225     |    | 2,283     | 41.2%         |     | 2,998     | 7.6%            |              | 28,735     |      | 21,870    | 31.4        |      | 23,023        | 24.8%           |
| Repairs and Maintenance         |    | -         |    | 833       | -100.0%       |     | 2,550     | 100.0%          |              | 3.814      |      | 8,333     | -54.2       |      | 12,166        | -68.7%          |
| Other Expense                   |    | _         |    | -         | 0.0%          |     | _         | 0.0%            |              | 81         |      | -         |             | )%   | -             | 0.0%            |
| TOTAL OPERATING EXPENSES        | \$ | 133,179   | \$ | 234,901   |               |     | 152,835   | -12.9%          | \$           | 1,275,305  | \$ 2 | ,057,521  |             |      | \$ 1,574,282  | -19.0%          |
| Depreciation/Amortization       | \$ | 40,154    | \$ | 39,985    | 0.4%          | \$  | 41,241    | -2.6%           | \$           | 401,199    | \$   | 399,845   | 0.3         | 3%   | \$ 412,409    | -2.7%           |
| TOTAL OPERATING COSTS           | \$ | 173,333   | \$ | 274,886   | -36.9%        | \$  | 194,075   | -10.7%          | \$           | 1,676,504  | \$ 2 | ,457,366  | -31.8       | 3%   | \$ 1,986,691  | -15.6%          |
| NET GAIN (LOSS) FROM OPERATIONS | \$ | (141,316) | \$ | (155,518) | -9.1%         | \$  | (139,736) | 1.1%            | \$(          | 1,274,950) | \$(1 | ,266,887) | 0.0         | 6%   | \$(1,415,442) | -9.9%           |
| Operating Margin                |    | -441.37%  |    | -130.29%  | 238.8%        |     | -257.15%  | 71.6%           |              | -317.50%   |      | -106.42%  |             |      | -247.78%      | 28.1%           |

|  |            | CURR       | ENT MONT         | Н           |                   |                | YEA            | R TO DATE        |                |                  |
|--|------------|------------|------------------|-------------|-------------------|----------------|----------------|------------------|----------------|------------------|
| Medical Visits Optometry Visits  | 496<br>215 | 738<br>286 | -32.8%<br>-24.8% | 372<br>209  | 33.3%<br>2.9%     | 6,208<br>2,510 | 7,295<br>2.842 | -14.9%<br>-11.7% | 5,656<br>2,648 | 9.8%<br>-5.2%    |
| Total Visits   | 711        | 1,024      | -30.6%           | 581         | 22.4%             | 8,718          | 10,137         | -14.0%           | 8,304          | 5.0%             |
| Average Revenue per Office Visit   | 346.39     | 263.45     | 31.5%            | 312.80      | 10.7%             | 357.08         | 263.56         | 35.5%            | 265.04         | 34.7%            |
| Hospital FTE's (Salaries and Wages)<br>Clinic FTE's - (Physician Services) | 10.8<br>-  | 13.8       | -22.1%<br>0.0%   | 1.0<br>13.4 | 977.1%<br>-100.0% | 6.9<br>5.8     | 7.4<br>6.4     | -7.0%<br>-8.9%   | 1.0<br>13.9    | 592.3%<br>-58.2% |

#### ECTOR COUNTY HOSPITAL DISTRICT CENTERS FOR PRIMARY CARE COMBINED - OPERATIONS SUMMARY JULY 2018

|                                 |            |           |    | CUR         | RENT MON      | <b>IT</b> | 1         |                 |      |           | YE            | AR TO       | DAT      | ΓΕ            |                 |
|---------------------------------|------------|-----------|----|-------------|---------------|-----------|-----------|-----------------|------|-----------|---------------|-------------|----------|---------------|-----------------|
|                                 | 1          | ACTUAL    | E  | BUDGET      | BUDGET<br>VAR | P         | RIOR YR   | PRIOR<br>YR VAR | А    | CTUAL     | BUDGET        | BUDG<br>VAF |          | PRIOR YR      | PRIOR<br>YR VAR |
| PATIENT REVENUE                 |            |           |    |             |               |           |           |                 |      |           |               |             |          |               |                 |
| Outpatient Revenue              | \$         | 582,071   | \$ | 699,718     | -16.8%        |           | 501,335   | 16.1%           |      | ,708,824  | \$ 7,050,832  |             |          | \$ 6,055,331  | 10.8%           |
| TOTAL PATIENT REVENUE           | \$         | 582,071   | \$ | 699,718     | -16.8%        | \$        | 501,335   | 16.1%           | \$ 6 | ,708,824  | \$ 7,050,832  | -4.         | 9%       | \$ 6,055,331  | 10.8%           |
| DEDUCTIONS FROM REVENUE         |            |           |    |             |               |           |           |                 |      |           |               |             |          |               |                 |
| Contractual Adjustments         | \$         | 21,309    | \$ | 256,582     | -91.7%        | \$        | 128,132   | -83.4%          | \$ 1 | ,035,711  | \$ 2,526,920  | -59.        | 0%       | \$ 1,905,307  | -45.6%          |
| Self Pay Adjustments            |            | 5,725     |    | 17,568      | -67.4%        |           | (55, 155) | -110.4%         |      | 219,517   | 173,020       | 26.         | 9%       | (164,195)     | -233.7%         |
| Bad Debts                       |            | 452,505   |    | 127,486     | 254.9%        |           | 242,984   | 86.2%           |      | ,328,137  | 1,255,528     | 244.        |          | 2,187,988     | 97.8%           |
| TOTAL REVENUE DEDUCTIONS        | \$         | 479,539   | \$ | 401,636     | 19.4%         | \$        | 315,961   | 51.8%           | \$ 5 | ,583,365  | \$ 3,955,467  | 41.         | 2%       | \$ 3,929,100  | 42.1%           |
|                                 |            | 82.38%    |    | 57.40%      |               |           | 63.02%    |                 |      | 83.22%    | 56.10%        |             |          | 64.89%        |                 |
| NET PATIENT REVENUE             | \$         | 102,533   | \$ | 298,081     | -65.6%        | \$        | 185,375   | -44.7%          | \$ 1 | ,125,458  | \$ 3,095,365  | -63.        | 6%       | \$ 2,126,231  | -47.1%          |
| OTHER REVENUE                   |            |           |    |             |               |           |           |                 |      |           |               |             |          |               |                 |
| FHC Other Revenue               | \$         | _         | \$ | 8,802       | -100.0%       | \$        | _         | 100.0%          | \$   | 10,595    | \$ 88,024     | -88.        | 0%       | \$ 6,108      | 73.5%           |
| TOTAL OTHER REVENUE             | \$         | -         | \$ | 8,802       | -100.0%       | \$        | -         | 0.0%            | \$   | 10,595    | \$ 88,024     | -88.        | 0%       | \$ 6,108      | 73.5%           |
| NET OPERATING REVENUE           | \$         | 102,533   | \$ | 306,884     | -66.6%        | \$        | 185,375   | -44.7%          | \$ 1 | ,136,053  | \$ 3,183,389  | -64.        | 3%       | \$ 2,132,339  | -46.7%          |
| OPERATING EXPENSE               |            |           |    |             |               |           |           |                 |      |           |               |             |          |               |                 |
| Salaries and Wages              | \$         | 103,459   | \$ | 445,599     | -76.8%        | \$        | 33,083    | 212.7%          | \$   | 747,252   | \$ 2,379,686  | -68.        | 6%       | \$ 347,495    | 115.0%          |
| Benefits                        | ·          | 1,565     |    | 163,220     | -99.0%        | •         | 6,675     | -76.6%          |      | 217,343   | 919,904       | -76.        |          | 84,235        | 158.0%          |
| Physician Services              |            | 135,933   |    | 10,472      | 1198.1%       |           | 396,781   | -65.7%          | 2    | ,143,174  | 2,169,162     | -1.3        | 2%       | 3,788,103     | -43.4%          |
| Cost of Drugs Sold              |            | 3,796     |    | 6,888       | -44.9%        |           | 4,897     | -22.5%          |      | 71,833    | 69,555        | 3.3         | 3%       | 68,544        | 4.8%            |
| Supplies                        |            | 5,946     |    | 14,466      | -58.9%        |           | 7,779     | -23.6%          |      | 77,785    | 185,404       | -58.        | 0%       | 139,733       | -44.3%          |
| Utilities                       |            | 6,294     |    | 7,252       | -13.2%        |           | 7,166     | -12.2%          |      | 67,815    | 71,811        | -5.0        | 6%       | 67,718        | 0.1%            |
| Repairs and Maintenance         |            | 4,570     |    | 3,500       | 30.6%         |           | 6,067     | -24.7%          |      | 40,705    | 35,005        | 16.3        | 3%       | 49,480        | -17.7%          |
| Leases and Rentals              |            | 374       |    | 500         | -25.1%        |           | 453       | -17.4%          |      | 3,767     | 5,000         | -24.        | 7%       | 4,660         | -19.2%          |
| Other Expense                   |            | 1,367     |    | 2,389       | -42.8%        |           | 1,000     | 36.7%           |      | 11,537    | 12,059        | -4.:        | 3%       | 11,595        | -0.5%           |
| TOTAL OPERATING EXPENSES        | \$         | 263,306   | \$ | 654,286     | -59.8%        | \$        | 463,902   | -43.2%          | \$ 3 | ,381,211  | \$ 5,847,586  | -42.        | 2%       | \$ 4,561,562  | -25.9%          |
| Depreciation/Amortization       | \$         | 45,275    | \$ | 45,347      | -0.2%         | \$        | 46,662    | -3.0%           | \$   | 452,842   | \$ 453,904    | -0.2        | 2%       | \$ 467,074    | -3.0%           |
| TOTAL OPERATING COSTS           | \$         | 308,581   | \$ | 699,633     | -55.9%        | \$        | 510,564   | -39.6%          | \$ 3 | ,834,053  | \$ 6,301,490  | -39.        | 2%       | \$ 5,028,635  | -23.8%          |
| NET GAIN (LOSS) FROM OPERATIONS | \$         | (206,048) | \$ | (392,750)   | -47.5%        | \$        | (325,189) | -36.6%          |      | ,698,000) |               |             |          | \$(2,896,297) | -6.8%           |
| Operating Margin                |            | -200.96%  |    | -127.98%    | 57.0%         |           | -175.42%  | 14.6%           |      | -237.49%  | -97.95%       | 142.        | 5%       | -135.83%      | 74.8%           |
| EBIDA                           | \$         | (160,774) | \$ | (347.402)   | -53.7%        | \$        | (278,527) | -42.3%          | \$(2 | .245.158) | \$(2,664,197) | -15         | 7%       | \$(2,429,223) | -7.6%           |
|                                 | _ <u> </u> | ,         |    | \- , . + -/ | , .           | -         | \ -/=-/   |                 |      | , .,,     | * ( , , )     |             | <u> </u> | +( , =;===)   |                 |

### ECTOR COUNTY HOSPITAL DISTRICT JULY 2018

### **REVENUE BY PAYOR**

|            |               | CURRENT MO | ОМТН         |        |                | YEAR TO | O DATE         |          |
|------------|---------------|------------|--------------|--------|----------------|---------|----------------|----------|
|            | CURRENT Y     | ÆAR        | PRIOR Y      | EAR    | CURRENT YE     | EAR     | PRIOR YE       | AR       |
|            | GROSS         |            | GROSS        |        | GROSS          |         | GROSS          | <u>.</u> |
|            | REVENUE       | %          | REVENUE      | %      | REVENUE        | %       | REVENUE        | %        |
| Medicare   | \$ 32,394,827 | 35.3%      | \$31,620,050 | 38.2%  | \$ 345,799,697 | 37.4%   | \$ 337,699,385 | 40.4%    |
| Medicaid   | 8,301,795     | 9.1%       | 6,703,915    | 8.1%   | 87,503,286     | 9.5%    | 93,089,077     | 11.1%    |
| Commercial | 25,278,839    | 27.6%      | 23,846,324   | 28.8%  | 268,790,774    | 29.2%   | 242,522,231    | 28.9%    |
| Self Pay   | 19,923,997    | 21.8%      | 16,570,800   | 20.0%  | 175,806,730    | 19.1%   | 114,207,141    | 13.6%    |
| Other      | 5,638,878     | 6.2%       | 4,047,888    | 4.9%   | 44,061,419     | 4.8%    | 50,608,028     | 6.0%     |
| TOTAL      | \$ 91,538,337 | 100.0%     | \$82,788,976 | 100.0% | \$ 921,961,906 | 100.0%  | \$ 838,125,862 | 100.0%   |

### PAYMENTS BY PAYOR

|   |                     | CURRENT M | ONTH                 |        |                      | YEAR TO | O DATE                |        |
|---|---------------------|-----------|----------------------|--------|----------------------|---------|-----------------------|--------|
|   | CURRENT             | YEAR      | PRIOR YE             | AR     | CURRENT Y            |         | PRIOR YE              | AR     |
|   | PAYMENTS            | %         | PAYMENTS             | %      | PAYMENTS             | %       | PAYMENTS              | %      |
| Medicare                                | \$ 6,111,083        | 33.5%     | \$ 4,304,102         | 30.0%  | \$ 67,099,832        | 37.1%   | \$ 47,434,017         | 30.6%  |
| Medicaid                                | 2,540,853           | 13.9%     | 1,134,289            | 7.9%   | 17,219,274           | 9.5%    | 14,176,433            | 9.1%   |
| Commercial                              | 7,657,320           | 41.9%     | 5,804,393            | 40.4%  | 70,880,193           | 39.2%   | 65,164,921            | 42.0%  |
| Self Pay                                | 1,260,680           | 6.9%      | 696,356              | 4.9%   | 13,042,517           | 7.2%    | 11,441,992            | 7.4%   |
| Other                                   | 698,068             | 3.8%      | 2,416,752            | 16.8%  | 12,578,997           | 7.0%    | 16,853,888            | 10.9%  |
| TOTAL                                   | \$ 18,268,004       | 100.0%    | \$14,355,892         | 100.0% | \$ 180,820,813       | 100.0%  | \$ 155,071,250        | 100.0% |
| TOTAL NET REVENUE % OF GROSS REVENUE    | 15,646,134<br>17.1% |           | 15,618,055<br>18.9%  |        | 166,484,471<br>18.1% |         | 168,624,791<br>20.1%  |        |
| VARIANCE % VARIANCE TO CASH COLLECTIONS | 2,621,870<br>16.8%  |           | (1,262,163)<br>-8.1% |        | 14,336,342<br>8.6%   |         | (13,553,541)<br>-8.0% |        |

#### ECTOR COUNTY HOSPITAL DISTRICT FAMILY HEALTH CLINIC CLEMENTS JULY 2018

### **REVENUE BY PAYOR**

|            |            | CURRENT N | MONTH      |        |              | YEAR T | O DATE       |        |
|------------|------------|-----------|------------|--------|--------------|--------|--------------|--------|
|            | CURRENT    | ΓYEAR     | PRIOR YE   | AR     | CURRENT Y    | 'EAR   | PRIOR YE     | AR     |
|            | GROSS      |           | GROSS      |        | GROSS        |        | GROSS        |        |
|            | REVENUE    | %         | REVENUE    | %      | REVENUE      | %      | REVENUE      | %      |
| Medicare   | \$ 49,096  | 14.6%     | \$ 21,779  | 6.8%   | \$ 487,689   | 13.6%  | \$ 450,599   | 11.7%  |
| Medicaid   | 127,715    | 38.1%     | 72,456     | 22.7%  | 1,335,031    | 37.1%  | 1,037,450    | 26.9%  |
| PHC        | -          | 0.0%      | 64,693     | 20.2%  | 26,575       | 0.7%   | 1,015,099    | 26.3%  |
| Commercial | 65,696     | 19.6%     | 62,628     | 19.6%  | 684,637      | 19.0%  | 628,666      | 16.3%  |
| Self Pay   | 92,803     | 27.6%     | 98,606     | 30.9%  | 1,056,270    | 29.4%  | 635,497      | 16.5%  |
| Other      | 479        | 0.1%      | (565)      | -0.2%  | 5,625        | 0.2%   | 87,113       | 2.3%   |
| TOTAL      | \$ 335,788 | 100.0%    | \$ 319,597 | 100.0% | \$ 3,595,826 | 100.0% | \$ 3,854,424 | 100.0% |

### **PAYMENTS BY PAYOR**

|                                |    |          | CURRENT I | MONT | ГН       | YEAR TO DATE |    |           |        |    |           |        |  |
|--------------------------------|----|----------|-----------|------|----------|--------------|----|-----------|--------|----|-----------|--------|--|
|                                |    | CURRENT  | YEAR      |      | PRIOR YE |              |    | CURRENT Y | EAR    |    | PRIOR YE  | AR     |  |
|                                | PA | YMENTS   | %         | P/   | AYMENTS  | %            | P/ | AYMENTS   | %      | Р  | AYMENTS   | %      |  |
| Medicare                       | \$ | 4,324    | 7.5%      | \$   | 862      | 2.7%         | \$ | 27,966    | 4.6%   | \$ | 107,311   | 9.8%   |  |
| Medicaid                       |    | 23,574   | 40.8%     |      | 4,242    | 13.2%        |    | 196,082   | 32.2%  |    | 469,754   | 42.8%  |  |
| PHC                            |    | -        | 0.0%      |      | 7,258    | 22.6%        |    | 5,628     | 0.9%   |    | 148,824   | 13.6%  |  |
| Commercial                     |    | 12,493   | 21.6%     |      | 8,957    | 27.9%        |    | 199,989   | 32.8%  |    | 143,048   | 13.0%  |  |
| Self Pay                       |    | 17,360   | 30.1%     |      | 10,808   | 33.6%        |    | 179,579   | 29.4%  |    | 228,795   | 20.8%  |  |
| Other                          |    | -        | 0.0%      |      | -        | 0.0%         |    | 734       | 0.1%   |    | 115       | 0.0%   |  |
| TOTAL                          | \$ | 57,752   | 100.0%    | \$   | 32,127   | 100.0%       | \$ | 609,978   | 100.0% | \$ | 1,097,847 | 100.0% |  |
| TOTAL NET REVENUE              |    | 70,515   |           |      | 131,035  |              |    | 723,904   |        |    | 1,554,982 |        |  |
| % OF GROSS REVENUE             |    | 21.0%    |           |      | 41.0%    |              |    | 20.1%     |        |    | 40.3%     |        |  |
| VARIANCE                       |    | (12,763) |           |      | (98,908) |              |    | (113,926) |        |    | (457,135) |        |  |
| % VARIANCE TO CASH COLLECTIONS |    | -18.1%   |           |      | -75.5%   |              |    | -15.7%    |        |    | -29.4%    |        |  |

### ECTOR COUNTY HOSPITAL DISTRICT FAMILY HEALTH CLINIC WEST UNIVERSITY JULY 2018

### **REVENUE BY PAYOR**

|            |            | CURRENT I | монт              | Ή              |        |              | YEAR T | O DATE       |        |
|------------|------------|-----------|-------------------|----------------|--------|--------------|--------|--------------|--------|
|            | CURRENT Y  | EAR       |                   | PRIOR YE       | AR     | CURRENT      | ÆAR    | PRIOR YE     | AR     |
|            | GROSS      |           |                   | GROSS          |        | GROSS        |        | GROSS        |        |
|            | REVENUE    | %         | R                 | EVENUE         | %      | REVENUE      | %      | REVENUE      | %      |
| Medicare   | \$ 39,137  | 15.9%     | \$                | \$ 25,472 14.0 |        | \$ 430,289   | 13.8%  | \$ 361,899   | 16.4%  |
| Medicaid   | 108,325    | 44.0%     | \$                | 72,756         | 40.0%  | 1,406,758    | 45.2%  | 847,703      | 38.5%  |
| PHC        | -          | 0.0%      | \$                | 9,869          | 5.4%   | 61,659       | 2.0%   | 276,292      | 12.6%  |
| Commercial | 47,536     | 19.3%     | \$                | 32,357         | 17.8%  | 577,327      | 18.5%  | 376,427      | 17.1%  |
| Self Pay   | 51,286     | 20.8%     | \$                | 40,540         | 22.3%  | 630,911      | 20.3%  | 286,164      | 13.0%  |
| Other      | -          | 0.0%      | \$                | 745            | 0.4%   | 6,054        | 0.2%   | 52,423       | 2.4%   |
| TOTAL      | \$ 246,284 | 100.0%    | \$ 181,739 100.0% |                | 100.0% | \$ 3,112,998 | 100.0% | \$ 2,200,907 | 100.0% |

### **PAYMENTS BY PAYOR**

|                                |      |           | <b>CURRENT</b> I | MONT | Н        |        |    |           | YEAR T | O DAT | ΓE        |        |
|--------------------------------|------|-----------|------------------|------|----------|--------|----|-----------|--------|-------|-----------|--------|
|                                | (    | CURRENT \ | /EAR             |      | PRIOR YE | AR     |    | CURRENT Y | 'EAR   |       | PRIOR YE  | AR     |
|                                | PAYN | MENTS     | %                | PA   | YMENTS   | %      | PA | YMENTS    | %      | P/    | AYMENTS   | %      |
| Medicare                       | \$   | 5,136     | 18.4%            | \$   | 3,791    | 22.0%  | \$ | 17,860    | 5.2%   | \$    | 96,261    | 21.6%  |
| Medicaid                       |      | 4,903     | 17.6%            |      | 5,710    | 33.2%  |    | 120,763   | 34.9%  |       | 136,820   | 30.7%  |
| PHC                            |      | -         | 0.0%             |      | 577      | 3.4%   |    | 3,457     | 1.0%   |       | 29,217    | 6.6%   |
| Commercial                     |      | 10,396    | 37.3%            |      | 2,169    | 12.6%  |    | 99,559    | 28.8%  |       | 76,715    | 17.2%  |
| Self Pay                       |      | 7,458     | 26.7%            |      | 4,961    | 28.8%  |    | 103,435   | 29.9%  |       | 106,274   | 23.8%  |
| Other                          |      | -         | 0.0%             |      | 10       | 0.1%   |    | 571       | 0.2%   |       | 433       | 0.1%   |
| TOTAL                          | \$   | 27,893    | 100.0%           | \$   | 17,218   | 100.0% | \$ | 345,647   | 100.0% | \$    | 445,721   | 100.0% |
| TOTAL NET REVENUE              |      | 32,017    |                  |      | 54,340   |        |    | 401,554   |        |       | 571,249   |        |
| % OF GROSS REVENUE             |      | 13.0%     |                  |      | 29.9%    |        |    | 12.9%     |        |       | 26.0%     |        |
| VARIANCE                       |      | (4,125)   |                  |      | (37,122) |        |    | (55,907)  |        |       | (125,528) |        |
| % VARIANCE TO CASH COLLECTIONS |      | -12.9%    |                  |      | -68.3%   |        |    | -13.9%    |        |       | -22.0%    |        |

## ECTOR COUNTY HOSPITAL DISTRICT SCHEDULE OF CASH AND INVESTMENTS - HOSPITAL ONLY JULY 2018

| Cash and Cash Equivalents  |          | <u>Frost</u>           |           | Hilltop        |    | <u>Total</u>         |
|--|----------|------------------------|-----------|----------------|----|----------------------|
| Operating  | \$       | 1,389,007              | \$        | _              | \$ | 1,389,007            |
| Payroll  | •        | 4,011                  |           | -              | •  | 4,011                |
| Worker's Comp Claims   |          | 7,504                  |           | -              |    | 7,504                |
| Group Medical  |          | 110,821                |           | -              |    | 110,821              |
| Flex Benefits  |          | 46,682                 |           | -              |    | 46,682               |
| Mission Fitness  |          | 378,984                |           | -              |    | 378,984              |
| Petty Cash   |          | 9,420                  |           | _              |    | 9,420                |
| Dispro   |          | 195                    |           | 1,200,975      |    | 1,201,169            |
| Debt Service   |          | 47,273                 |           | -              |    | 47,273               |
| Tobacco Settlement   |          | -                      |           | _              |    |                      |
| General Liability  |          | _                      |           | 1,904,377      |    | 1,904,377            |
| Professional Liability   |          | _                      |           | 1,982,216      |    | 1,982,216            |
| Funded Worker's Compensation   |          | _                      |           | 1,204,269      |    | 1,204,269            |
| Funded Depreciation  |          | _                      |           | 9,349,148      |    | 9,349,148            |
| Designated Funds   |          | _                      |           | 1,123,570      |    | 1,123,570            |
| Designated Funds   |          |                        | •         | 1,120,070      |    | 1,120,070            |
| Total Cash and Cash Equivalents  | \$       | 1,993,896              | \$ 10     | 6,764,555      | \$ | 18,758,451           |
| Investments  |          | Othor                  |           | Lillton        |    | Total                |
| Investments  |          | <u>Other</u>           |           | <u>Hilltop</u> |    | <u>Total</u>         |
| Dispro   | \$       | -                      | \$ 4      | 4,000,000      | \$ | 4,000,000            |
| Funded Depreciation  |          | -                      | 1:        | 3,000,000      |    | 13,000,000           |
| Funded Worker's Compensation   |          | -                      |           | 1,000,000      |    | 1,000,000            |
| General Liability  |          | -                      |           | 1,000,000      |    | 1,000,000            |
| Professional Liability   |          | -                      |           | 1,000,000      |    | 1,000,000            |
| Designated Funds   |          | 2,012,068              |           | -              |    | 2,012,068            |
| Allowance for Change in Market Values  |          |                        |           | (335,600)      |    | (335,600)            |
| Total Investments  | \$       | 2,012,068              | \$ 19     | 9,664,400      | \$ | 21,676,468           |
| Total Unrestricted Cash and Investments  |          |                        |           |                | \$ | 40,434,919           |
| Restricted Assets  | <u> </u> | Reserves               | <u>Pr</u> | osperity       |    | <u>Total</u>         |
| Assets Held By Trustee - Bond Reserves   | \$       | 4,698,052              | \$        | _              | \$ | 4,698,052            |
| Assets Held By Trustee - Debt Payment Reserves                                   | Ψ        | 1,806,381              | Ψ         | <u>-</u>       | Ψ  | 1,806,381            |
| · · · · · · · · · · · · · · · · · · ·  |          | 1,000,301              |           | 6,095,260      |    |                      |
| Assets Held In Endowment-Board Designated  |          | -<br>382,641           | ,         | 0,090,200      |    | 6,095,260<br>382,641 |
| Restricted TPC, LLC-Equity Stake Restricted MCH West Texas Services-Equity Stake |          | •                      |           | -              |    | 2,103,243            |
| Total Restricted Assets  | Φ        | 2,103,243<br>8,990,317 | \$ (      | 6,095,260      | \$ | 15,085,578           |
| Total Neolifoleu Aodelo  | Ψ        | 0,000,017              | ψ (       | 0,030,200      | Ψ  | 13,003,376           |
| T. 10 101 1  |          |                        |           |                | _  | FF F65 15-           |
| Total Cash & Investments   |          |                        |           |                | \$ | 55,520,497           |

### ECTOR COUNTY HOSPITAL DISTRICT STATEMENT OF CASH FLOW JULY 2018

|   | Hospita          | l       | Procare   |    | Blended                 |
|---|------------------|---------|-----------|----|-------------------------|
| Cash Flows from Operating Activities and Nonoperating Revenue:  Excess of Revenue over Expenses | \$ (16,138,      | 099) \$ | 662,067   | \$ | (15,476,031)            |
| Noncash Expenses:   | 45.050           | 270     | 407.000   |    | 45 700 005              |
| Depreciation and Amortization Unrealized Gain/Loss on Investments                               | 15,656,<br>(119, |         | 137,623   |    | 15,793,895<br>(119,060) |
| Accretion (Bonds)   | (113,            | (0)     | -         |    | (0)                     |
| Changes in Assets and Liabilities   |                  | (-)     |           |    | (-)                     |
| Patient Receivables, Net  | (12,182,         |         | 861,879   |    | (11,321,032)            |
| Taxes Receivable/Deferred   | 2,481,           |         | 1,948     |    | 2,483,225               |
| Inventories, Prepaids and Other   | (13,414,         |         | 183,761   |    | (13,230,539)            |
| Accounts Payable Accrued Expenses   | 30,503,          |         | 4,984,596 |    | 35,488,268              |
| Due to Third Party Payors   | (227,<br>(585,   |         | (595,937) |    | (823,349)<br>(585,774)  |
| Due to militurally rayors   | (383,            | (14)    | _         |    | (383,774)               |
| Accrued Post Retirement Benefit Costs   | 6,735,           | 077     | -         |    | 6,735,077               |
| Net Cash Provided by Operating Activities   | \$ 12,708,       | 742 \$  | 6,235,937 | \$ | 18,944,679              |
| Cash Flows from Investing Activities:   |                  |         |           |    |                         |
| Investments   | \$ (11,612,      | 932) \$ | -         | \$ | (11,612,932)            |
| Acquisition of Property and Equipment   | (6,631,          | 161)    | (2,809)   |    | (6,633,970)             |
| Cerner Project Costs  | (9,              | 309)    | -         |    | (9,309)                 |
| Net Cash used by Investing Activities   | \$ (18,253,      | 402) \$ | (2,809)   | \$ | (18,256,211)            |
| Cash Flows from Financing Activities:   |                  |         |           |    |                         |
| Net Repayment of Long-term Debt/Bond Issuance   | \$ (2,609,       | 296) \$ | -         | \$ | (2,609,296)             |
| Net Cash used by Financing Activities   | \$ (2,609,       | 296) \$ | -         | \$ | (2,609,296)             |
| Net Increase (Decrease) in Cash   | \$ (8,153,       | 956) \$ | 6,233,128 | \$ | (1,920,828)             |
| Beginning Cash & Cash Equivalents @ 9/30/2017   | \$ 41,997,       | 985 \$  | 3,182,405 | \$ | 45,180,390              |
| Ending Cash & Cash Equivalents @ 7/31/2018  | \$ 33,844,       | 029 \$  | 9,415,533 | \$ | 43,259,562              |
| Balance Sheet   |                  |         |           |    |                         |
| Cash and Cash Equivalents   | \$ 18,758,       | 451 \$  | 9,415,533 | \$ | 28,173,983              |
| Restricted Assets   | 15,085,          |         | -         | Ψ  | 15,085,578              |
| Ending Cash & Cash Equivalents @ 7/31/2018  | \$ 33,844,       | 029 \$  | 9,415,533 | \$ | 43,259,562              |

### **ECTOR COUNTY HOSPITAL DISTRICT**

TAX COLLECTIONS FISCAL 2018

|             | CC | ACTUAL<br>DLLECTIONS |    | SUDGETED<br>DLLECTIONS | <br>VARIANCE      |    | RIOR YEAR<br>LLECTIONS | \  | /ARIANCE    |
|-------------|----|----------------------|----|------------------------|-------------------|----|------------------------|----|-------------|
| AD VALOREM  |    |                      |    |                        |                   |    |                        |    |             |
| OCTOBER     | \$ | 276,462              | \$ | 1,300,000              | \$<br>(1,023,538) | \$ | 249,105                | \$ | 27,357      |
| NOVEMBER    |    | 584,006              | •  | 1,300,000              | (715,994)         | ·  | 924,056                |    | (340,049)   |
| DECEMBER    |    | 1,135,578            |    | 1,300,000              | (164,422)         |    | 2,885,709              |    | (1,750,131) |
| JANUARY     |    | 5,479,301            |    | 1,300,000              | 4,179,301         |    | 3,390,679              |    | 2,088,622   |
| FEBRUARY    |    | 3,286,610            |    | 1,300,000              | 1,986,610         |    | 2,266,373              |    | 1,020,237   |
| MARCH       |    | 3,496,754            |    | 1,300,000              | 2,196,754         |    | 327,882                |    | 3,168,872   |
| APRIL       |    | 791,566              |    | 1,300,000              | (508,434)         |    | 152,119                |    | 639,448     |
| MAY         |    | 336,130              |    | 1,300,000              | (963,870)         |    | 102,583                |    | 233,547     |
| JUNE        |    | 209,881              |    | 1,300,000              | (1,090,119)       |    | 96,229                 |    | 113,652     |
| JULY        |    | 81,348               |    | 1,300,000              | (1,218,652)       |    | 66,209                 |    | 15,139      |
| TOTAL       | \$ | 15,677,636           | \$ | 13,000,000             | \$<br>2,677,636   | \$ | 10,460,944             | \$ | 5,216,693   |
|             |    |                      |    |                        |                   |    |                        |    |             |
| SALES       |    |                      |    |                        |                   |    |                        |    |             |
| OCTOBER     | \$ | 3,753,619            | \$ | 3,217,497              | \$<br>536,122     | \$ | 2,339,047              | \$ | 1,414,571   |
| NOVEMBER    |    | 3,777,148            |    | 3,477,235              | 299,912           |    | 2,839,057              |    | 938,091     |
| DECEMBER    |    | 3,829,080            |    | 3,174,525              | 654,555           |    | 2,324,023              |    | 1,505,057   |
| JANUARY     |    | 3,865,539            |    | 3,434,343              | 431,196           |    | 2,583,565              |    | 1,281,974   |
| FEBRUARY    |    | 4,197,093            |    | 3,734,649              | 462,444           |    | 3,162,907              |    | 1,034,186   |
| MARCH       |    | 4,263,080            |    | 2,952,986              | 1,310,094         |    | 2,759,040              |    | 1,504,039   |
| APRIL       |    | 4,415,242            |    | 3,048,580              | 1,366,662         |    | 3,121,450              |    | 1,293,792   |
| MAY         |    | 4,896,195            |    | 3,830,570              | 1,065,625         |    | 3,168,533              |    | 1,727,662   |
| JUNE        |    | 4,179,812            |    | 3,002,790              | 1,177,022         |    | 3,036,516              |    | 1,143,296   |
| JULY        |    | 4,729,048            |    | 3,097,499              | 1,631,549         |    | 3,398,566              |    | 1,330,482   |
| TOTAL       | \$ | 41,905,854           | \$ | 32,970,675             | \$<br>8,935,179   | \$ | 28,732,704             | \$ | 13,173,150  |
|             |    |                      |    |                        |                   |    |                        |    |             |
| TAX REVENUE | \$ | 57,583,491           | \$ | 45,970,675             | \$<br>11,612,816  | \$ | 39,193,648             | \$ | 18,389,843  |

### ECTOR COUNTY HOSPITAL DISTRICT MEDICAID SUPPLEMENTAL PAYMENTS FISCAL YEAR 2018

| CASH ACTIVITY   |       | TAX (IGT)<br>ASSESSED | G  | OVERNMENT<br>PAYOUT |    | BURDEN<br>LEVIATION | N        | ET INFLOW                |
|---|-------|-----------------------|----|---------------------|----|---------------------|----------|--------------------------|
| DSH   |       |                       |    |                     |    |                     |          |                          |
| 1st Qtr   | - \$  | (2,484,655)           | \$ | 7,030,444           |    |                     | \$       | 4,545,789                |
| 2nd Qtr   |       | (1,055,492)           |    | 2,447,801           |    |                     |          | 1,392,309                |
| 3rd Qtr   |       | (3,951,523)           |    | 9,164,014           |    |                     |          | 5,212,491                |
| 4th Qtr   |       |                       |    |                     |    |                     |          |                          |
| DSH TOTAL   | \$    | (7,491,670)           | \$ | 18,642,259          |    |                     | \$       | 11,150,590               |
| uc  | _     |                       |    |                     |    |                     |          |                          |
| 1st Qtr   | \$    | (555,750)             | \$ | -                   |    |                     |          | (555,750)                |
| 2nd Qtr   |       | (2,925,445)           |    | 6,784,427           |    |                     |          | 3,858,982                |
| 3rd Qtr   |       | -                     |    | -                   |    |                     |          | -                        |
| 4th Qtr   | \$    | (2.494.405)           | ф. | 6 794 427           |    |                     | Ф.       | 2 202 222                |
| UC TOTAL  | Φ_    | (3,481,195)           | \$ | 6,784,427           |    |                     | \$       | 3,303,232                |
| Regional UPL (Community Benefit)                                | _     |                       |    |                     |    |                     |          |                          |
| 1st Qtr   | \$    | (3,062,308)           | \$ | -                   |    |                     | \$       | (3,062,308)              |
| 2nd Qtr   |       | (2,017,498)           |    | -                   |    |                     |          | (2,017,498)              |
| 3rd Qtr<br>4th Qtr  |       | (4,198,337)           |    | -                   |    |                     |          | (4,198,337)              |
| REGIONAL UPL TOTAL  | \$    | (9,278,143)           | \$ |                     |    |                     | \$       | (9,278,143)              |
| DSRIP   |       |                       |    |                     |    |                     |          |                          |
| 1st Qtr   | - \$  | (7,327,897)           | \$ |                     |    |                     | \$       | (7,327,897)              |
| 2nd Qtr   | Ψ     | (8,826,302)           | Ψ  | 20,469,161          |    |                     | Ψ        | 11,642,859               |
| 3rd Qtr   |       | (0,020,002)           |    | 2,018,821           |    |                     |          | 2,018,821                |
| 4th Qtr   |       | 2,078,565             |    | -                   |    |                     |          | 2,078,565                |
| DSRIP UPL TOTAL   | \$    | (14,075,634)          | \$ | 22,487,982          |    |                     | \$       | 8,412,348                |
| UHRIP   |       |                       |    |                     |    |                     |          |                          |
| 1st Qtr   | - \$  | _                     | \$ | _                   |    |                     | \$       | _                        |
| 2nd Qtr   | Ψ     | _                     | Ψ  | _                   |    |                     | Ψ        | _                        |
| 3rd Qtr   |       | (3,853,918)           |    | -                   |    |                     |          | (3,853,918)              |
| 4th Qtr   |       | - ,                   |    | -                   |    |                     |          |                          |
| UHRIP TOTAL   | \$    | (3,853,918)           | \$ |                     |    |                     | \$       | (3,853,918)              |
| MCH Cash Activity   | \$    | (38,180,560)          | \$ | 47,914,669          |    |                     | \$       | 9,734,109                |
| ProCare Cash Activity   |       |                       |    |                     | \$ | 8,750,000           | \$       | 8,750,000                |
| Blended Cash Activity   | \$    | (38,180,560)          | \$ | 47,914,669          | \$ | 8,750,000           | \$       | 18,484,109               |
|   |       |                       |    |                     |    |                     |          |                          |
| INCOME STATEMENT ACTIVITY: FY 2018 Accrued / (Deferred) Adjustm | ante: |                       |    | МСН                 | F  | PROCARE             |          | BLENDED                  |
| DSH Accrual   | onio. |                       | \$ | 3,270,988           | \$ | _                   | \$       | 3,270,988                |
| Uncompensated Care Accrual                                      |       |                       | Ψ  | 7,444,429           | Ψ  |                     | Ψ        | 7,444,429                |
| -   |       |                       |    |                     |    | -                   |          |                          |
| Regional UPL Accrual<br>Regional UPL Benefit                    |       |                       |    | (7,902,993)         |    | -<br>8,750,000      |          | (7,902,993)<br>8,750,000 |
| Medicaid Supplemental Payme                                     | ents  |                       |    | 2,812,424           |    | 8,750,000           |          | 11,562,424               |
| DSRIP Accrual   |       |                       |    | 9,773,262           |    | -                   |          | 9,773,262                |
| Total Adjustments   |       |                       | \$ | 12,585,686          | \$ | 8,750,000           | \$       | 21,335,686               |
| rotal Adjustinonts  |       |                       |    | 12,000,000          | Ψ_ | 3,7 30,000          | <u>Ψ</u> | 21,000,000               |

### ECTOR COUNTY HOSPITAL DISTRICT CONSTRUCTION IN PROGRESS - HOSPITAL ONLY AS OF JULY 31, 2018

| RE NUMBE <u>ITEM</u>                           | Α  | BALANCE<br>IS OF<br>1/2018 | ULY<br>DITIONS | IULY<br>ODITIONS | JULY<br>Ansfers | BALANCE<br>AS OF<br>31/2018 | AMO | DD:<br>DUNTS<br>FALIZED | ROJECT        | DGETED<br>MOUNT | E  | ER/(OVER)<br>BOARD<br>/D/BUDGET |
|--|----|----------------------------|----------------|------------------|-----------------|-----------------------------|-----|-------------------------|---------------|-----------------|----|---------------------------------|
| RENOVATIONS                                    |    |                            |                |                  |                 |                             |     |                         |               |                 |    |                                 |
| RE18-1320 BUSINESS OFFICE RENOVATION           |    | 8,997                      |                | -                | -               | 8,997                       |     | -                       | 8,997         | 10,000          |    | 1,003                           |
| RE18-1323 TRAUMA/OR UPGRADES                   |    | 14,620                     | -              | -                | -               | 14,620                      |     | -                       | 14,620        | 30,000          |    | 15,380                          |
| RE18-1325 ISOLATION ROOM RENOVATIONS           |    | -                          | -              | -                | -               | -                           |     | -                       | -             | 25,000          |    | 25,000                          |
| RE18-1328 CAFETERIA RENOVATION                 |    | -                          |                | -                | -               | -                           |     | -                       | -             | 150,000         |    | 150,000                         |
| SUB-TOTAL                                      | \$ | 23,617                     | \$<br>-        | \$<br>-          | \$<br>-         | \$<br>23,617                | \$  | -                       | \$<br>23,617  | \$<br>215,000   | \$ | 191,383                         |
| MINOR BUILDING IMPROVEMENT                     |    |                            |                |                  |                 |                             |     |                         |               |                 |    |                                 |
| RE17-1303 ONE DOCTORS PLACE                    |    | 11,892                     | -              | -                | -               | 11,892                      |     | -                       | 11,892        | 45,000          |    | 33,108                          |
| RE17-1314 GOLDER SITE SIGNAGE                  |    | 8,107                      | -              | -                | -               | 8,107                       |     | -                       | 8,107         | 20,000          |    | 11,893                          |
| RE18-1317 MAMMOGRAPHY RENOVATION               |    | 91,992                     | 698            | -                | -               | 92,690                      |     | -                       | 92,690        | 75,000          |    | (17,690)                        |
| RE18-1318 SURFACE LOT UPGRADES                 |    | 20,940                     | -              | -                | (20,940)        | -                           |     | -                       | -             | 40,000          |    | 40,000                          |
| RE18-1321 PRO BUILDING IT INFRASTRUCTURE       |    | 6,687                      | -              | -                | (6,687)         | -                           |     | -                       | -             | 25,000          |    | 25,000                          |
| RE18-1322 FIRE SYSTEM UPGRADE                  |    | 86,500                     | -              | -                | -               | 86,500                      |     | -                       | 86,500        | 125,000         |    | 38,500                          |
| RE18-1324 ICU LOGISTICS MANAGEMENT SPACE       |    | 3,887                      | 4,525          | -                | -               | 8,412                       |     | -                       | 8,412         | 45,000          |    | 36,588                          |
| RE18-1326 FURNITURE UPDATE: PHASE 1            |    | -                          | -              | -                | -               | -                           |     | -                       | -             | 50,000          |    | 50,000                          |
| RE18-1327 FURNITURE UPDATE: PHASE 2            |    | -                          | -              | -                | -               | -                           |     | -                       | -             | 50,000          |    | 50,000                          |
| SUB-TOTAL                                      | \$ | 230,005                    | \$<br>5,223    | \$<br>-          | \$<br>(27,627)  | \$<br>207,602               | \$  | -                       | \$<br>207,602 | \$<br>475,000   | \$ | 267,398                         |
| EQUIPMENT & SOFTWARE PROJECTS - CIP INCOMPLETE |    |                            |                |                  |                 |                             |     |                         |               |                 |    |                                 |
| VARIOUS CAPITAL EXPENDITURE PROJECTS           | \$ | 239,430                    | \$<br>-        | \$<br>-          | \$<br>          | \$<br>239,430               | \$  | -                       | \$<br>239,430 | \$<br>903,575   | \$ | 664,145                         |
| SUB-TOTAL SUB-TOTAL                            | \$ | 239,430                    | \$<br>-        | \$<br>-          | \$<br>-         | \$<br>239,430               | \$  | -                       | \$<br>239,430 | \$<br>903,575   | \$ | 664,145                         |
| TOTAL CONSTRUCTION IN PROGRESS                 | \$ | 493,052                    | \$<br>5,223    | \$<br>           | \$<br>(27,627)  | \$<br>470,649               | \$  |                         | \$<br>470,649 | \$<br>1,593,575 | \$ | 1,122,926                       |

### ECTOR COUNTY HOSPITAL DISTRICT CAPITAL PROJECT & EQUIPMENT EXPENDITURES JULY 2018

| DEPT | ITEM  |                              | CLASS  | BOOKE | D AMOUNT        |
|------|---|------------------------------|--|-------|-----------------|
|      | TRANSFERRED FROM CONSTRUCTION IN PROG               | RESS/RENOVATION PROJECTS     |  |       |                 |
|      | Surface Lot Upgrades Pro Building IT Infrastructure |                              | Building and Equipment<br>Building and Equipment | \$    | 20,940<br>6,687 |
|      | EQUIPMENT PURCHASES                                 | TOTAL PROJECT TRANSFERS      |  | \$    | 27,627          |
|      | None  |                              |  | \$    | -               |
|      |   |                              |  |       |                 |
|      |   |                              |  |       |                 |
|      |   |                              |  |       |                 |
|      |   |                              |  |       |                 |
|      |   |                              |  |       |                 |
|      |   |                              |  |       |                 |
|      |   | TOTAL EQUIPMENT PURCHASES    |  | \$    | -               |
|      | TOTAL TRANSFERS                                     | FROM CIP/EQUIPMENT PURCHASES |  | \$    | 27,627          |

### ECTOR COUNTY HOSPITAL DISTRICT FISCAL 2018 CAPITAL EQUIPMENT CONTINGENCY FUND JULY 2018

| MONTH/<br>YEAR | DESCRIPTION                             | DEPT<br>NUMBER | <br>JDGETED<br>MOUNT | P.O<br>DUNT | ACTUAL<br>AMOUNT | O/(FROM)<br>ITINGENCY |
|----------------|---|----------------|----------------------|-------------|------------------|-----------------------|
|                | Available funds from budget             |                | \$<br>600,000        | \$<br>-     | \$ -             | \$<br>600,000         |
| Oct-17         | Clear-Lead Mobile X-Ray Barriers        | 7290           | -                    | -           | 4,095            | (4,095)               |
| Oct-17         | AVL Equipment                           | 9080           | -                    | -           | 4,187            | (4,187)               |
| Nov-17         | Dell Workstation                        | 9070           | -                    | -           | 2,799            | (2,799)               |
| Nov-17         | Powermics                               | 9070           | -                    | -           | 11,500           | (11,500)              |
| Nov-17         | Software                                | 9070           | -                    | -           | 3,375            | (3,375)               |
| Dec-17         | Patient Services Refrigeration 2-door   | 8020           | -                    | -           | 6,249            | (6,249)               |
| Dec-17         | Patient Services Refrigerator-single de | 8020           | -                    | -           | 4,650            | (4,650)               |
| Dec-17         | PowerMic Microphones                    | 9070           | -                    | -           | 11,500           | (11,500)              |
| Dec-17         | Downtime PCs                            | 9070           | -                    | -           | 3,375            | (3,375)               |
| Dec-17         | Downtime PCs                            | 9070           | -                    | -           | 2,799            | (2,799)               |
| Dec-17         | Interface - THA Smart Ribbon            | 9070           | -                    | -           | 34,008           | (34,008)              |
| Jan-18         | Gearview License                        | 9070           | -                    | -           | 6,320            | (6,320)               |
| Jan-18         | Premier Pass Training Courses           | 9070           | -                    | -           | 43,390           | (43,390)              |
| Jan-18         | Maestro 4000 Cardiac Ablation System    | 7220 ז         | -                    | -           | 43,500           | (43,500)              |
| Feb-18         | CCW SW Upgrade                          | 6620           | -                    | -           | 27,095           | (27,095)              |
| Mar-18         | Gynnie Stretcher                        | 6850           | -                    | -           | 10,623           | (10,623)              |
| Mar-18         | MediaWriter - CD/DVD Burner             | 9070           | -                    | -           | 10,733           | (10,733)              |
| Mar-18         | Cables                                  | 9080           | -                    | -           | 2,735            | (2,735)               |
| Mar-18         | Network Switches - Cisco Catalyst       | 9080           | -                    | -           | 3,306            | (3,306)               |
| Mar-18         | APC Smart-UPS                           | 9080           | -                    | -           | 2,492            | (2,492)               |
| Mar-18         | Cabling                                 | 9080           | -                    | -           | 6,687            | (6,687)               |
| Apr-18         | Tango M2 Generic ATO Model              | 7300           | -                    | -           | 6,848            | (6,848)               |
|                |   |                | \$<br>600,000        | \$<br>      | \$ 252,267       | \$<br>347,733         |

## ECTOR COUNTY HOSPITAL DISTRICT SUPPLEMENTAL SCHEDULE OF ACCOUNTS RECEIVABLE - OTHER JULY 2018

|                                   |                 |             | PRIOR '             | CURRENT |                  |    |                |
|-----------------------------------|-----------------|-------------|---------------------|---------|------------------|----|----------------|
|                                   | CURRENT<br>YEAR |             | HOSPITAL<br>AUDITED |         | O CARE<br>JDITED |    | YEAR<br>CHANGE |
| AR DISPRO/UPL                     | \$              | (7,879,602) | \$<br>-             | \$      | -                | \$ | (7,879,602)    |
| AR UNCOMPENSATED CARE             |                 | 4,444,625   | 303,428             |         | -                |    | 4,141,197      |
| AR DSRIP                          |                 | 17,297,642  | 11,642,859          |         | -                |    | 5,654,783      |
| AR UHRIP                          |                 | 3,853,918   | -                   |         | -                |    | 3,853,918      |
| AR BAB REVENUE                    |                 | 422,067     | 84,142              |         | -                |    | 337,924        |
| AR PHYSICIAN GUARANTEES           |                 | 840,192     | 652,652             |         | -                |    | 187,540        |
| AR ACCRUED INTEREST               |                 | 18,011      | 129,868             |         | -                |    | (111,858)      |
| AR OTHER:                         |                 | 10,681,821  | 4,641,338           | 3       | 3,400,671        |    | 2,639,811      |
| Procare On-Call Fees              |                 | 164,300     | -                   |         | 155,300          |    | 9,000          |
| Procare A/R - FHC                 |                 | 181,602     | -                   |         | 339,398          |    | (157,795)      |
| Other Misc A/R                    |                 | 10,335,918  | 4,641,338           | 2       | 2,905,974        |    | 2,788,606      |
| AR DUE FROM THIRD PARTY PAYOR     |                 | 1,880,848   | 2,295,679           |         | -                |    | (414,831)      |
| PROCARE-INTERCOMPANY RECEIVABLE   |                 | 8,704,603   | <br>4,331,016       |         |                  |    | 4,373,587      |
| TOTAL ACCOUNTS RECEIVABLE - OTHER | \$              | 40,264,124  | \$<br>24,080,983    | \$ 3    | 3,400,671        | \$ | 12,782,470     |
| PROCARE-INTERCOMPANY LIABILITY    | \$              | (8,704,603) | \$<br>-             | \$ (4   | 1,331,016)       | \$ | (4,373,587)    |

### ECTOR COUNTY HOSPITAL DISTRICT SUPPLEMENTAL SCHEDULE OF HOSPITAL TEMPORARY LABOR FTE'S JULY 2018

|   |            | CUF        | RENT MO           | NTH      |                   | YEAR TO DATE |            | TE              |            |                    |
|---|------------|------------|-------------------|----------|-------------------|--------------|------------|-----------------|------------|--------------------|
| TEMPORARY LABOR   |            |            | BUDGET            |          | PRIOR             |              |            | BUDGET          |            | PRIOR              |
| DEPARTMENT  | ACTUAL     | BUDGET     | VAR               | PRIOR YR |                   | ACTUAL       | BUDGET     | VAR             | PRIOR YR   |                    |
| IT OPERATIONS   | 0.5        | -          | 0.0%              | -        | 0.0%              | 1.5          | -          | 0.0%            | -          | 0.0%               |
| INPATIENT REHAB   | 2.9        | 0.7        | 320.9%            | 0.2      | 1418.6%           | 1.6          | 0.7        | 131.4%          | 1.1        | 54.9%              |
| 9 CENTRAL   | 4.4        | 0.9        | 406.6%            | -        | 0.0%              | 1.7          | 1.0        | 76.1%           | 0.6        | 164.5%             |
| CARDIOPULMONARY  LABOR AND DELIVERY                         | 1.3        | 2.0        | 0.0%              | -<br>1.6 | 0.0%<br>-100.0%   | 1.4<br>1.1   | 2.0        | 0.0%<br>-45.8%  | -<br>1.9   | 0.0%<br>-43.7%     |
| NEO-NATAL INTENSIVE CARE                                    | 0.3        | 2.1        | -83.7%            | 1.3      | -73.8%            | 1.0          | 2.3        | -58.4%          | 1.9        | -48.4%             |
| 4 EAST  | 0.7        | 1.4        | -49.1%            |          | 0.0%              | 1.0          | 1.5        | -33.3%          | 0.9        | 8.8%               |
| TRAUMA SERVICE  | 0.4        | -          | 0.0%              | 0.3      | 59.3%             | 0.9          | -          | 0.0%            | 0.5        | 90.0%              |
| OPERATING ROOM  | 0.4        | 3.6        | -88.3%            | 3.6      | -88.6%            | 0.8          | 3.6        | -77.8%          | 4.4        | -81.8%             |
| INTENSIVE CARE UNIT 2                                       | - 1.0      | 1.1        | -100.0%           | - 0.2    | 0.0%              | 0.6          | 1.1        | -41.1%          | 0.7        | -7.4%              |
| PM&R - OCCUPATIONAL<br>INTENSIVE CARE UNIT 4 (CCU)          | 1.0        | 0.3<br>1.5 | 193.5%<br>-100.0% | 0.3      | 281.0%<br>0.0%    | 0.7<br>0.5   | 0.4<br>1.5 | 86.7%<br>-64.2% | 0.5<br>1.0 | 39.1%<br>-44.0%    |
| STERILE PROCESSING  | _          | -          | 0.0%              | 0.9      | -100.0%           | 0.5          | -          | 0.0%            | 0.4        | 26.5%              |
| PATIENT ACCOUNTING  | 1.7        | -          | 0.0%              | -        | 0.0%              | 0.4          | -          | 0.0%            | 0.3        | 34.3%              |
| EMERGENCY DEPARTMENT  | -          | 0.7        | -100.0%           | 1.0      | -100.0%           | 0.2          | 0.7        | -64.9%          | 8.0        | -68.7%             |
| PHARMACY DRUGS/I.V. SOLUTIONS                               | -          | -          | 0.0%              | -        | 0.0%              | 0.2          | -          | 0.0%            | -          | 0.0%               |
| PM&R - PHYSICAL   | -          | 0.4        | -100.0%           | -        | 0.0%              | 0.2          | 0.4        | -55.4%          | 0.3        | -37.4%             |
| FINANCIAL ACCOUNTING  | 0.9        | -          | 0.0%              | 0.9      | -5.0%             | 0.3          | -          | 0.0%            | 0.1        | 104.7%             |
| 5 WEST<br>CARDIOPULMONARY - NICU                            | -          | -          | 0.0%<br>0.0%      | -        | 0.0%<br>0.0%      | 0.1<br>0.1   | -          | 0.0%<br>0.0%    | -          | 0.0%               |
| ENGINEERING   | -          | -          | 0.0%              | -        | 0.0%              | 0.1          | -          | 0.0%            | -          | 0.0%               |
| 4 CENTRAL   | -          | 0.4        | -100.0%           | _        | 0.0%              | 0.0          | 0.5        | -94.9%          | 0.3        | -92.1%             |
| 8 CENTRAL   | -          | 0.8        | -100.0%           | -        | 0.0%              | 0.0          | 0.8        | -97.4%          | 0.5        | -96.0%             |
| 6 Central   | -          | 0.9        | -100.0%           | -        | 0.0%              | 0.0          | 1.1        | -99.3%          | 0.7        | -98.8%             |
| 7 CENTRAL   | -          | 1.7        | -100.0%           | -        | 0.0%              | -            | 1.9        | -100.0%         | 1.2        | -100.0%            |
| PERFORMANCE IMPROVEMENT (QA)                                | -          | -          | 0.0%              | -        | 0.0%              | -            | -          | 0.0%            | 0.7        | -100.0%            |
| CHW - SPORTS MEDICINE                                       | -          | -          | 0.0%              | -        | 0.0%              | -            | -          | 0.0%            | 0.5        | -100.0%            |
| 6 West<br>HUMAN RESOURCES                                   | -          | 0.6        | -100.0%<br>0.0%   | -        | 0.0%<br>0.0%      | -            | 0.6        | -100.0%<br>0.0% | 0.4<br>0.3 | -100.0%<br>-100.0% |
| 5 CENTRAL   | -          | 0.3        | -100.0%           | -        | 0.0%              | -            | 0.3        | -100.0%         | 0.3        | -100.0%            |
| OP SURGERY  | -          | 0.2        | -100.0%           | -        | 0.0%              | -            | 0.2        | -100.0%         | 0.1        | -100.0%            |
| IMAGING - ULTRASOUND  | -          | 0.1        | -100.0%           | -        | 0.0%              | -            | 0.1        | -100.0%         | 0.0        | -100.0%            |
| CERNER  | -          | 0.0        | -100.0%           | -        | 0.0%              | -            | 0.0        | -100.0%         | 0.0        | -100.0%            |
| IMAGING - DIAGNOSTICS                                       | -          | -          | 0.0%              | -        | 0.0%              | -            | -          | 0.0%            | -          | 0.0%               |
| RECOVERY ROOM   | -          | -          | 0.0%              | -        | 0.0%              | -            | -          | 0.0%            | -          | 0.0%               |
| LABORATORY - CHEMISTRY LABORATORY - MICROBIOLOGY            | -          | -          | 0.0%<br>0.0%      | -        | 0.0%<br>0.0%      | -            | -          | 0.0%            | -          | 0.0%<br>0.0%       |
| LABORATORY - MICROBIOLOGY  LABORATORY - TRANFUSION SERVICES | -          | -          | 0.0%              | -        | 0.0%              | -            | -          | 0.0%<br>0.0%    | -          | 0.0%               |
| PM&R - SPEECH   | _          | _          | 0.0%              | _        | 0.0%              | _            | _          | 0.0%            | _          | 0.0%               |
| MEDICAL STAFF   | -          | -          | 0.0%              | -        | 0.0%              | -            | -          | 0.0%            | -          | 0.0%               |
| SUBTOTAL  | 14.5       | 19.5       | -25.3%            | 10.0     | 45.1%             | 14.9         | 20.5       | -27.3%          | 20.2       | -26.2%             |
| TRANSITION LABOR  |            |            |                   |          |                   |              |            |                 |            |                    |
| TRANSITION LABOR  INTENSIVE CARE UNIT 4 (CCU)               | 4.4        | 5.3        | -17.7%            | 8.9      | -50.8%            | 8.2          | 5.4        | 51.0%           | 6.6        | 24.5%              |
| 7 CENTRAL   | 3.8        | 3.8        | 0.0%              |          | -29.0%            | 5.2          | 4.3        | 22.6%           | 5.1        | 24.5%              |
| NEO-NATAL INTENSIVE CARE                                    | 4.1        | 2.0        | 108.4%            | 3.9      | 5.4%              | 3.8          | 2.2        | 76.1%           | 2.7        | 41.0%              |
| INTENSIVE CARE UNIT 2                                       | 3.2        | 3.1        | 3.0%              | 1.4      | 125.3%            | 3.3          | 3.2        | 4.9%            | 2.7        | 24.6%              |
| 8 CENTRAL   | 2.4        | 2.4        | -2.2%             | 4.2      | -43.6%            | 3.2          | 2.7        | 18.1%           | 3.5        | -9.1%              |
| INPATIENT REHAB   | 3.3        | 2.1        | 57.9%             |          | -10.7%            | 3.0          | 2.1        | 43.2%           | 3.2        | -5.7%              |
| 6 Central   | 1.3        | 2.6        | -48.1%            |          | -60.9%            | 2.5          | 2.9        | -12.5%          | 3.1        | -19.2%             |
| 4 EAST<br>LABORATORY - CHEMISTRY                            | 2.1<br>2.5 | 2.2<br>1.1 | -4.4%<br>126.4%   |          | -44.3%<br>13.5%   | 2.5<br>2.3   | 2.4<br>1.1 | 1.3%<br>104.0%  | 3.1<br>1.6 | -20.6%<br>44.8%    |
| OPERATING ROOM  | 2.3        | 0.6        | 255.1%            |          | 148.1%            | 2.1          | 0.7        | 222.6%          | 2.0        | 7.9%               |
| EMERGENCY DEPARTMENT  | 1.1        | 2.3        | -53.7%            |          | -61.2%            | 1.5          | 2.2        | -30.1%          | 2.7        | -42.8%             |
| 5 CENTRAL   | 0.9        | 1.7        | -47.9%            |          | -71.9%            | 1.5          | 1.9        | -22.2%          | 2.1        | -30.8%             |
| LABORATORY - HEMATOLOGY                                     | 1.5        | 0.3        | 357.7%            | 0.9      | 56.9%             | 1.3          | 0.3        | 286.8%          | 0.6        | 104.5%             |
| OP SURGERY  | -          | 0.8        | -100.0%           |          | -100.0%           | 0.8          | 0.8        | -3.1%           | 1.0        | -23.1%             |
| PM&R - OCCUPATIONAL   | 1.1        | 0.4        | 163.8%            |          | 458.8%            | 0.6          | 0.4        | 50.5%           | 0.5        | 25.2%              |
| CHW - SPORTS MEDICINE                                       | -          | 0.6        | -100.0%           |          | -100.0%           | 0.4          | 0.7        | -43.6%          | 1.8        | -79.0%             |
| 4 CENTRAL<br>PM&R - PHYSICAL                                | 0.1        | 0.9        | -92.1%<br>0.0%    |          | -84.2%<br>-100.0% | 0.3<br>0.3   | 0.9        | -64.9%<br>0.0%  | 0.9<br>0.3 | -63.0%<br>-5.8%    |
| 9 CENTRAL   | 0.2        | 2.0        | -89.7%            |          | -93.9%            | 0.3          | 2.2        | -86.5%          | 3.0        | -90.0%             |
| LABOR AND DELIVERY  | 0.4        | 0.5        | -20.6%            |          | 0.0%              | 0.1          | 0.5        | -75.2%          | 0.3        | -59.1%             |
| 6 West  | 0.1        | 0.6        | -87.5%            |          | -60.4%            | 0.1          | 0.7        | -92.0%          | 0.6        | -90.5%             |
| 5 WEST  | -          | 0.1        | -100.0%           |          | 0.0%              | 0.0          | 0.1        | -96.1%          | 0.1        | -94.5%             |
| CERNER  | -          | -          | 0.0%              |          | 0.0%              | -            | -          | 0.0%            | 0.2        | -100.0%            |
| TRAUMA SERVICE  | - 24.0     | -<br>25 5  | 0.0%              |          | 0.0%              | - 42.2       | - 27.7     | 0.0%            | 0.0        | -100.0%            |
| SUBTOTAL  | 34.6       | 35.5       | -2.5%             | 54.3     | -36.3%            | 43.3         | 37.7       | 14.8%           | 47.6       | -9.1%              |
| GRAND TOTAL   | 49.1       | 54.9       | -10.6%            | 64.3     | -23.6%            | 58.2         | 58.2       | 0.0%            | 67.8       | -14.2%             |

### ECTOR COUNTY HOSPITAL DISTRICT SUPPLEMENTAL SCHEDULE OF TEMPORARY LABOR, TRANSITION LABOR & PURCHASED SERVICES - HOSPITAL ONLY JULY 2018

|  |    | CURRENT MONTH      |                         |      |                      |                    | YEAR TO DATE           |                    |    |                             |                             |                        |                     |                          |                  |
|--|----|--------------------|-------------------------|------|----------------------|--------------------|------------------------|--------------------|----|-----------------------------|-----------------------------|------------------------|---------------------|--------------------------|------------------|
|  | ,  | ACTUAL             | BUDGET                  |      | \$ VAR               | % VAR              | PRIOR YR               | % VAR              |    | ACTUAL                      | BUDGET                      | \$ VAR                 | % VAR               | PRIOR YR                 | % VAR            |
| RT TEMPORARY LABOR                                 | \$ |                    | \$                      | - \$ | 4,338                | 100.0% \$          | -                      | 100.0%             | \$ | 224,403 \$                  | - \$                        |                        | 100.0% \$           | -                        | 100.0%           |
| TELECOM TEMPORARY LABOR                            |    | 5,041              | -                       |      | 5,041                | 100.0%             | -                      | 100.0%             |    | 144,317                     | -                           | 144,317                | 100.0%              | -                        | 100.0%           |
| TRAUMA TEMPORARY LABOR IMCU9 TEMPORARY LABOR       |    | 5,840<br>54,266    | 4,286                   | -    | 5,840<br>49,980      | 100.0%<br>1166.1%  | (882)                  | -762.2%<br>100.0%  |    | 103,567<br>194.295          | 46,743                      | 103,567<br>147.552     | 100.0%<br>315.7%    | 104,333<br>31,113        | -0.7%<br>524.5%  |
| PI TEMPORARY LABOR                                 |    | 54,200             | 4,200                   | -    | 49,900               | 100.0%             |                        | 100.0%             |    | 72,584                      | 40,743                      | 72,584                 | 100.0%              | 180,930                  | -59.9%           |
| ICU2 TEMPORARY LABOR                               |    | _                  | 79                      | 7    | (797)                | -100.0%            | -                      | 100.0%             |    | 78,820                      | 7,969                       | 70,851                 | 889.1%              | 5,067                    | 1455.7%          |
| REHAB TEMPORARY LABOR                              |    | 23,054             | 6,61                    | 5    | 16,439               | 248.5%             | 2,202                  | 946.8%             |    | 152,892                     | 65,985                      | 86,907                 | 131.7%              | 35,305                   | 333.1%           |
| 4E TEMPORARY LABOR                                 |    | 10,330             | 7,329                   | 9    | 3,002                | 41.0%              | (5,550)                | -286.1%            |    | 137,042                     | 77,905                      | 59,136                 | 75.9%               | 47,773                   | 186.9%           |
| SP TEMPORARY LABOR                                 |    | 3,404              | -                       |      | 3,404                | 100.0%             | 6,919                  | -50.8%             |    | 50,038                      | -                           | 50,038                 | 100.0%              | 35,231                   | 42.0%            |
| OT TEMPORARY LABOR<br>NICU TEMPORARY LABOR         |    | 9,608<br>3,756     | 4,210<br>10,634         |      | 5,398<br>(6,879)     | 128.2%<br>-64.7%   | 2,874<br>12,636        | 234.4%<br>-70.3%   |    | 68,536<br>91,667            | 42,071<br>115,425           | 26,465<br>(23,757)     | 62.9%<br>-20.6%     | 54,125<br>115,046        | 26.6%<br>-20.3%  |
| ICU4 TEMPORARY LABOR                               |    | 5,750              | 11,02                   |      | (11,022)             | -100.0%            | 12,030                 | 100.0%             |    | 76,629                      | 110,216                     | (33,586)               | -30.5%              | (47,364)                 | -261.8%          |
| OR TEMPORARY LABOR                                 |    | _                  | 48,396                  |      | (48,396)             | -100.0%            | 56,549                 | -100.0%            |    | 78,157                      | 483,956                     | (405,799)              | -83.9%              | 617,285                  | -87.3%           |
| ALL OTHER  |    | 16,586             | 60,262                  | 2    | (43,676)             | -72.5%             | 46,478                 | -64.3%             |    | 278,042                     | 600,177                     | (322,134)              | -53.7%              | 627,511                  | -55.7%           |
| TOTAL TEMPORARY LABOR                              | \$ | 136,223            | \$ 153,549              | 9 \$ | (17,327)             | -11.3% \$          | 121,225                | 12.4%              | \$ | 1,750,988 \$                | 1,550,446 \$                | 200,543                | 12.9% \$            | 1,806,355                | -3.1%            |
|  |    |                    |                         |      |                      |                    |                        |                    |    |                             |                             |                        |                     |                          |                  |
| OR TRANSITION LABOR<br>CHEM TRANSITION LABOR       | \$ | 17,034<br>22,946   | \$ 9,694<br>7,802       |      | 7,340<br>15,144      | 75.7% \$<br>194.1% | 12,333<br>19,027       | 38.1%<br>20.6%     | \$ | 256,859 \$<br>193,541       | 96,941 \$<br>78,021         | 159,917<br>115,519     | 165.0% \$<br>148.1% | 259,794<br>115,321       | -1.1%<br>67.8%   |
| REHAB TRANSITION LABOR                             |    | 36,838             | 31,23                   |      | 5,603                | 17.9%              | 49,496                 | -25.6%             |    | 391,621                     | 311,595                     | 80,025                 | 25.7%               | 461,511                  | -15.1%           |
| HEMA TRANSITION LABOR                              |    | 13,755             | 2,889                   |      | 10,867               | 376.2%             | 8,026                  | 71.4%              |    | 107,673                     | 28,885                      | 78,789                 | 272.8%              | 52,934                   | 103.4%           |
| OT TRANSITION LABOR                                |    | 12,849             | 3,773                   |      | 9,077                | 240.6%             | 2,114                  | 507.9%             |    | 66,265                      | 37,702                      | 28,563                 | 75.8%               | 43,164                   | 53.5%            |
| OP PM&R TRANSITION LABOR                           |    | -                  | 7,72                    |      | (7,727)              | -100.0%            | 22,048                 | -100.0%            |    | 63,180                      | 77,270                      | (14,090)               | -18.2%              | 194,388                  | -67.5%           |
| ED TRANSITION LABOR                                |    | 11,056             | 28,49                   |      | (17,440)             | -61.2%             | 22,974                 | -51.9%             |    | 194,740                     | 267,867                     | (73,127)               | -27.3%              | 314,049                  | -38.0%           |
| 5C TRANSITION LABOR<br>ICU2 TRANSITION LABOR       |    | 14,174<br>38,378   | 25,428<br>49,90         |      | (11,254)<br>(11,526) | -44.3%<br>-23.1%   | 37,539<br>42,799       | -62.2%<br>-10.3%   |    | 174,107<br>393,760          | 279,071<br>499,042          | (104,964)<br>(105,282) | -37.6%<br>-21.1%    | 310,679<br>437,544       | -44.0%<br>-10.0% |
| 6C TRANSITION LABOR                                |    | 14,221             | 49,904                  |      | (26,630)             | -23.1%<br>-65.2%   | 44,867                 | -68.3%             |    | 285,399                     | 499,042<br>447,466          | (105,282)              | -21.1%<br>-36.2%    | 454,065                  | -37.1%           |
| 4E TRANSITION LABOR                                |    | 24,593             | 43,046                  |      | (18,453)             | -42.9%             | 37,356                 | -34.2%             |    | 263,111                     | 457,597                     | (194,486)              | -42.5%              | 450,030                  | -41.5%           |
| ALL OTHER  |    | 171,052            | 277,410                 |      | (106,364)            | -38.3%             | 315,867                | -45.8%             |    | 2,549,337                   | 2,928,444                   | (379,108)              | -12.9%              | 3,205,934                | -20.5%           |
| TOTAL TRANSITION LABOR                             | \$ | 376,898            | \$ 528,26               | 1 \$ | (151,364)            | -28.7% \$          | 614,446                | -38.7%             | \$ | 4,939,591 \$                | 5,509,901 \$                | (570,310)              | -10.4% \$           | 6,299,412                | -21.6%           |
| GRAND TOTAL TEMPORARY LABOR                        | \$ | 513,120            | \$ 681,81               | 1 \$ | (168,690)            | -24.7% \$          | 735,671                | -30.3%             | \$ | 6,690,580 \$                | 7,060,347 \$                | (369,767)              | -5.2% \$            | 8,105,767                | -17.5%           |
| HIM CODING SERVICES                                | \$ | 1,358,579          | \$ 133,046              | 3 \$ | 1,225,532            | 921.1% \$          | 67,204                 | 1921.6%            | \$ | 2,562,144 \$                | 1,022,606 \$                | 1,539,538              | 150.6% \$           | 748,882                  | 242.1%           |
| PA E-SCAN DATA SYSTEM                              |    | (123,907)          | 36,079                  |      | (159,986)            | -443.4%            | 44,464                 | -378.7%            |    | 1,767,531                   | 360,792                     | 1,406,739              | 389.9%              | 473,245                  | 273.5%           |
| CERNER OTHER PURCH SVCS                            |    | 213,077            | 54,14                   |      | 158,932              | 293.5%             | 98,933                 | 115.4%             |    | 1,780,885                   | 541,450                     | 1,239,435              | 228.9%              | 944,602                  | 88.5%            |
| PT ACCTS COLLECTION FEES<br>ECHDA OTHER PURCH SVCS |    | 756,489<br>415,778 | 73,146<br>3.90          |      | 683,344<br>411,874   | 934.2%<br>10548.7% | 199,967<br>1,389       | 278.3%<br>29837.9% |    | 2,017,723<br>860,319        | 797,895<br>39.045           | 1,219,828<br>821,274   | 152.9%<br>2103.4%   | 1,306,332<br>31,553      | 54.5%<br>2626.6% |
| PI FEES ( TRANSITION NURSE PROGRAM)                |    | 77,595             | 22,90                   |      | 54,691               | 238.8%             | 87,079                 | -10.9%             |    | 429,035                     | 229,039                     | 199,997                | 87.3%               | 409,837                  | 2020.0%<br>4.7%  |
| SERV EXC SURVEY SERVICES                           |    | 193,481            | 46.66                   |      | 146,814              | 314.6%             | 73,735                 | 162.4%             |    | 662,349                     | 466,667                     | 195,682                | 41.9%               | 631,241                  | 4.9%             |
| ADM CONSULTANT FEES                                |    | 80,825             | 32,583                  | 3    | 48,241               | 148.1%             | 91,154                 | -11.3%             |    | 514,195                     | 325,833                     | 188,361                | 57.8%               | 879,234                  | -41.5%           |
| MED ASSETS CONTRACT                                |    | 63,978             | 4,32                    |      | 59,651               | 1378.7%            | 14,044                 | 355.6%             |    | 313,326                     | 132,317                     | 181,009                | 136.8%              | 143,999                  | 117.6%           |
| UC-CPC 42ND STREET PURCH SVCS-OTHER                |    | 52,826             | 35,57                   | 7    | 17,248               | 48.5%              | 27,507                 | 92.0%              |    | 593,483                     | 375,689                     | 217,795                | 58.0%               | 327,151                  | 81.4%            |
| ADM BOND AMENDMENT FEES AMBULANCE FEES             |    | 7,859              | 7,29                    | -    | 570                  | 100.0%<br>7.8%     | 25,492                 | 100.0%<br>-69.2%   |    | 130,967<br>172,931          | 48,354                      | 130,967<br>124,577     | 100.0%<br>257.6%    | 198,885                  | 100.0%<br>-13.0% |
| OR FEES ( PERFUSION SERVICES )                     |    | 23,869             | 15,02                   |      | 8,849                | 58.9%              | 35,439                 | -32.6%             |    | 274,879                     | 157,419                     | 117,460                | 74.6%               | 218,060                  | 26.1%            |
| PRO OTHER PURCH SVCS                               |    | 19,722             | 11,61                   |      | 8,105                | 69.8%              | 11,510                 | 71.3%              |    | 202,428                     | 108,789                     | 93,638                 | 86.1%               | 107,949                  | 87.5%            |
| DC AM HEALTHWAYS MGMT FEE                          |    | 8,192              | -                       |      | 8,192                | 100.0%             | 8,820                  | -7.1%              |    | 86,021                      | -                           | 86,021                 | 100.0%              | 90,372                   | -4.8%            |
| HISTOLOGY SERVICES                                 |    | 33,019             | 36,87                   |      | (3,852)              | -10.4%             | 31,395                 | 5.2%               |    | 390,740                     | 327,759                     | 62,980                 | 19.2%               | 311,880                  | 25.3%            |
| NSG OTHER PURCH SVCS OBLD OTHER PURCH SVCS         |    | 6,870<br>6,130     | 1,913<br>476            |      | 4,958<br>5,654       | 259.2%<br>1188.9%  | 5,369<br>208           | 28.0%<br>2850.6%   |    | 72,399<br>59.153            | 19,126                      | 53,273<br>51.809       | 278.5%<br>705.4%    | 78,752<br>2,453          | -8.1%<br>2311.5% |
| COMM REL ADVERTISMENT PURCH SVCS                   |    | 9,143              | 12,760                  |      | (3,617)              | -28.3%             | 21,250                 | -57.0%             |    | 255,359                     | 7,344<br>207,240            | 48,119                 | 23.2%               | 2,453<br>186,909         | 36.6%            |
| FA AUDIT FEES - INTERNAL                           |    | -                  | 12,70                   | ,    | (0,017)              | 0.0%               | -                      | 100.0%             |    | 145,040                     | 98,190                      | 46,850                 | 47.7%               | 85,088                   | 70.5%            |
| CREDIT CARD FEES                                   |    | 20,244             | 11,847                  | 7    | 8,398                | 70.9%              | 11,654                 | 73.7%              |    | 156,858                     | 115,183                     | 41,674                 | 36.2%               | 133,713                  | 17.3%            |
| ADM APPRAISAL DIST FEE                             |    | -                  | 12,03                   |      | (12,035)             | -100.0%            | -                      | 100.0%             |    | 160,150                     | 120,353                     | 39,798                 | 33.1%               | 78,647                   | 103.6%           |
| 4E OTHER PURCH SVCS                                |    | (4,842)            | 2,65                    |      | (7,492)              | -282.6%            | 22,338                 | -121.7%            |    | 86,522                      | 56,789                      | 29,732                 | 52.4%               | 76,262                   | 13.5%            |
| ADMIN OTHER FEES DIET OTHER PURCH SVCS             |    | 11,413             | 10,934<br>3,516         |      | 480                  | 4.4%               | 12,213<br>749          | -6.5%<br>1109.2%   |    | 134,636<br>52,779           | 109,339<br>35,156           | 25,297<br>17,623       | 23.1%<br>50.1%      | 124,793<br>24,559        | 7.9%             |
| COMPLIANCE CONSULTING FEES                         |    | 9,052<br>3,255     | 15,81                   |      | 5,537<br>(12,562)    | 157.5%<br>-79.4%   | 6,098                  | -46.6%             |    | 97,409                      | 126,760                     | (29,351)               | -23.2%              | 24,559<br>141,108        | 114.9%<br>-31.0% |
| MISSION FITNESS OTHER PURCH SVCS                   |    | 13,927             | 15,38                   |      | (1,458)              | -9.5%              | 11,448                 | 21.7%              |    | 118,595                     | 152,498                     | (33,904)               | -22.2%              | 136,143                  | -12.9%           |
| FIN ACCT COST REPORT/CONSULTANT FEES               |    | 796                | 35,44                   |      | (34,649)             | -97.8%             | 50,068                 | -98.4%             |    | 125,827                     | 168,586                     | (42,759)               | -25.4%              | 250,539                  | -49.8%           |
| CARDIOVASCULAR SERVICES                            |    | -                  | 12,500                  | )    | (12,500)             | -100.0%            | 11,500                 | -100.0%            |    | 81,524                      | 125,000                     | (43,476)               | -34.8%              | 242,090                  | -66.3%           |
| CREDIT CARD FEES                                   |    | 12,453             | 21,962                  |      | (9,509)              | -43.3%             | 15,694                 | -20.7%             |    | 167,931                     | 218,062                     | (50,132)               | -23.0%              | 200,707                  | -16.3%           |
| ADM LEGAL SETTLEMENT FEES                          |    | 2.005              | 13,099                  |      | (13,099)             | -100.0%<br>-47.1%  |                        | 100.0%             |    | 75,447                      | 130,987                     | (55,540)               | -42.4%              | 78,592                   | -4.0%            |
| COMM REL MEDIA PLACEMENT<br>PHARMACY SERVICES      |    | 3,965<br>16,784    | 7,500<br>33,432         |      | (3,535)<br>(16,648)  | -47.1%<br>-49.8%   | 6,909<br>5,318         | -42.6%<br>215.6%   |    | 66,928<br>236,638           | 142,500<br>319,880          | (75,572)<br>(83,243)   | -53.0%<br>-26.0%    | 126,444<br>212,023       | -47.1%<br>11.6%  |
| UOM ( EHR FEES )                                   |    | 11,084             | 30,432                  |      | 10,779               | 3534.8%            | 9,760                  | 13.6%              |    | 144,728                     | 243,435                     | (98,706)               | -40.5%              | 231,839                  | -37.6%           |
| COMM REL MEDIA PLACEMENT                           |    | 41,538             | 45,000                  |      | (3,462)              | -7.7%              | 49,049                 | -15.3%             |    | 362,999                     | 544,500                     | (181,501)              | -33.3%              | 535,869                  | -32.3%           |
| PA ELIGIBILITY FEES                                |    | 49,252             | 51,55                   |      | (2,301)              | -4.5%              | 38,102                 | 29.3%              |    | 285,205                     | 541,008                     | (255,803)              | -47.3%              | 533,805                  | -46.6%           |
| IT INFORMATION SOLUTIONS SVCS                      |    | 30,785             | 17,41                   |      | 13,368               | 76.7%              | 143,320                | -78.5%             |    | 281,065                     | 537,348                     | (256,283)              | -47.7%              | 651,339                  | -56.8%           |
| ALL OTHERS   | •  | 1,003,494          | 924,162<br>\$ 1,762,884 |      | 79,331<br>2,663,840  | 8.6%<br>151.1% \$  | 1,366,893<br>2,606,072 | -26.6%<br>69.9%    | •  | 10,881,187<br>26,807,333 \$ | 12,041,058<br>20,993,995 \$ | (1,159,871) 5,813,338  | -9.6%<br>27.7% \$   | 13,378,407<br>24,333,302 | -18.7%<br>10.2%  |
| TOTAL PURCHASED SERVICES                           | \$ | 4,426,724          | φ 1,/62,884             | + \$ | ∠,003,840            | 131.1% \$          | ∠,006,072              | 09.9%              | \$ | 20,001,333 \$               | 20,993,995 \$               | 5,613,338              | 21.1% \$            | 24,333,302               | 10.2%            |

### Ector County Hospital District Debt Service Coverage Calculation JULY 2018

#### **Average Annual Debt Service Requirements of 110%:**

|  |         |              | Annualized   |   |              |
|--|---------|--------------|--------------|---|--------------|
|  | ProCare | ECHD         | Consolidated |   | Consolidated |
| Decrease in net position                   | 662,067 | (16,138,099) | (15,476,032) | • | (18,571,239) |
| - 6.                                       |         |              | ()           |   | //·          |
| Deficiency of revenues over expenses       | 662,067 | (16,138,099) | (15,476,032) |   | (18,571,239) |
| Depreciation/amortization                  | 221,336 | 16,871,670   | 17,093,006   |   | 20,511,608   |
| GASB 68                                    | -       | 6,735,464    | 6,735,464    |   | 6,735,464    |
| Interest expense                           | -       | 2,739,739    | 2,739,739    |   | 3,287,686    |
| (Gain) or loss on fixed assets             | -       | -            | -            |   | -            |
| Unusual / infrequent / extraordinary items | -       | -            | -            |   | -            |
| Unrealized (gains) / losses on investments |         | 119,060      | 119,060      |   | 142,873      |
| Consolidated net revenues                  | 883,404 | 10,327,835   | 11,211,237   |   | 12,106,392   |

**Note:** Average annual debt service requirements is defined to mean the greater of the following 2 calculations:

### 1.) Average annual debt service of future maturities

|      | Bonds        | BAB Subsidy  | Total        | 110%         |
|------|--------------|--------------|--------------|--------------|
| 2018 | 3,704,144.87 | 1,084,539.55 | 4,788,684.42 | 5,267,552.87 |
| 2019 | 3,704,003.09 | 1,050,540.12 | 4,754,543.21 | 5,229,997.53 |
| 2020 | 3,703,513.46 | 1,014,199.56 | 4,717,713.02 | 5,189,484.33 |
| 2021 | 3,703,965.62 | 975,673.80   | 4,679,639.42 | 5,147,603.37 |
| 2022 | 3,703,363.82 | 930,657.44   | 4,634,021.26 | 5,097,423.38 |
| 2023 | 3,704,094.49 | 883,666.27   | 4,587,760.76 | 5,046,536.84 |
| 2024 | 3,703,936.71 | 834,581.31   | 4,538,518.02 | 4,992,369.83 |
| 2025 | 3,703,757.92 | 783,331.19   | 4,487,089.11 | 4,935,798.02 |
| 2026 | 3,703,381.35 | 729,820.73   | 4,433,202.08 | 4,876,522.29 |
| 2027 | 3,702,861.24 | 670,848.36   | 4,373,709.60 | 4,811,080.56 |
| 2028 | 3,703,256.93 | 609,138.35   | 4,312,395.28 | 4,743,634.81 |
| 2029 | 3,702,288.56 | 544,540.00   | 4,246,828.56 | 4,671,511.42 |
| 2030 | 3,701,769.56 | 476,952.84   | 4,178,722.40 | 4,596,594.64 |
| 2031 | 3,701,420.06 | 406,226.18   | 4,107,646.24 | 4,518,410.86 |
| 2032 | 3,701,960.19 | 332,209.33   | 4,034,169.52 | 4,437,586.47 |
| 2033 | 3,701,063.45 | 254,726.47   | 3,955,789.92 | 4,351,368.91 |
| 2034 | 3,700,496.62 | 173,652.02   | 3,874,148.64 | 4,261,563.50 |
| 2035 | 3,700,933.18 | 88,810.18    | 3,789,743.36 | 4,168,717.70 |
|      | 3,702,789.51 | 658,006.32   | 4,360,795.82 |              |

OR

2.) Next Year Debt Service - sum of principal and interest due in the next fiscal year:

Debt Service 4,788,684 ← higher of the two

Covenant Computation Current FYTD (needs to be 110% or higher)

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252.8%





# **Financial Presentation**

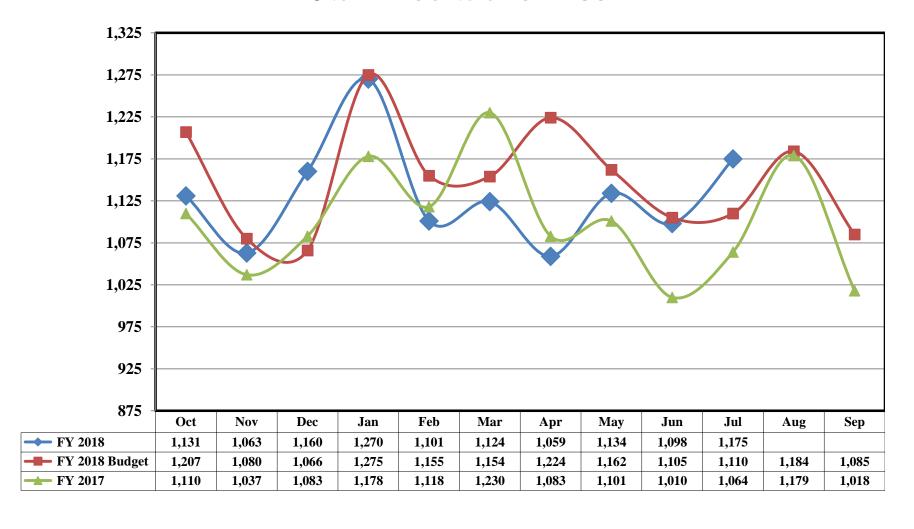
For the Month Ended July 31, 2018

# Volume



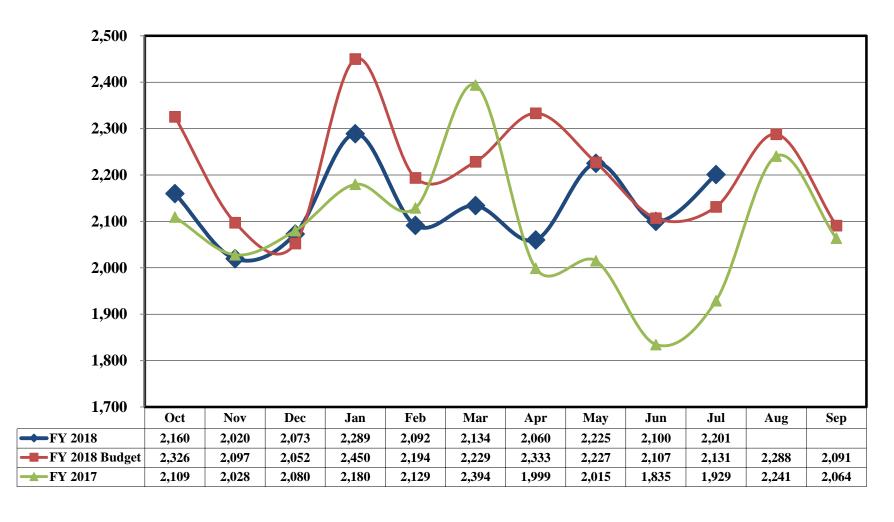
# **Admissions**

### Total – Adults and NICU

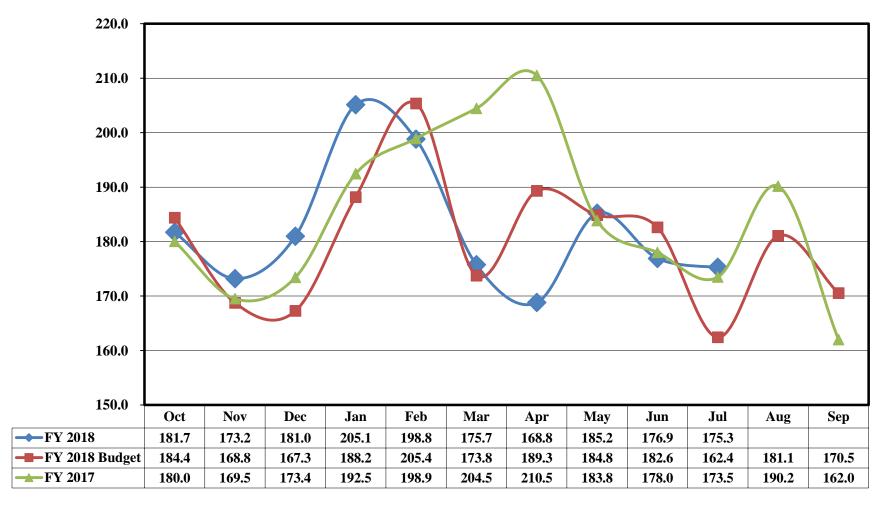


# **Adjusted Admissions**

### Including Acute & Rehab Unit

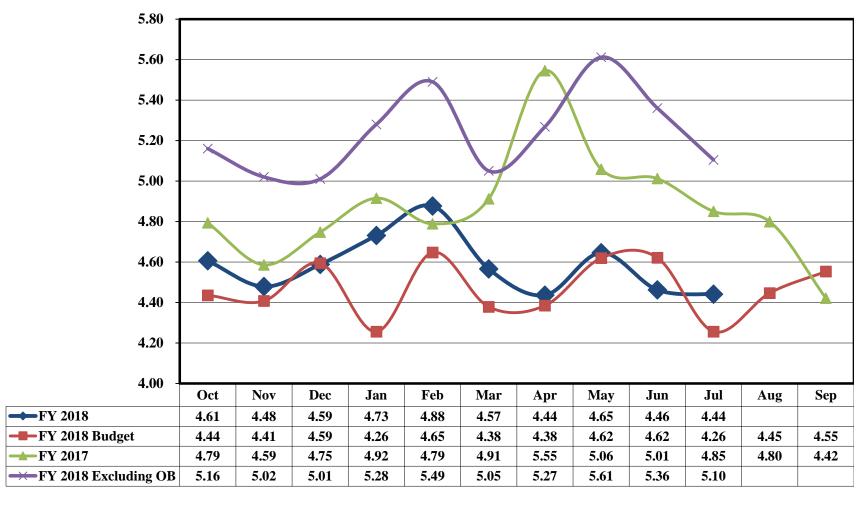


# **Average Daily Census**

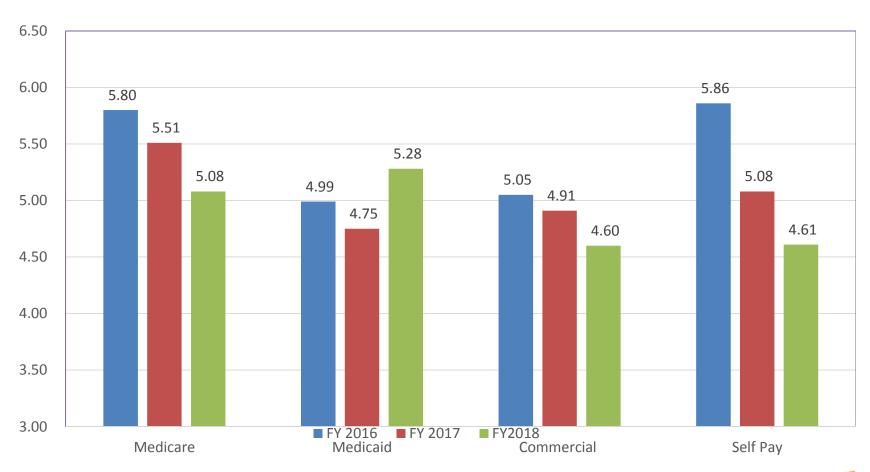


# Average Length of Stay

### Total – Adults and Pedi

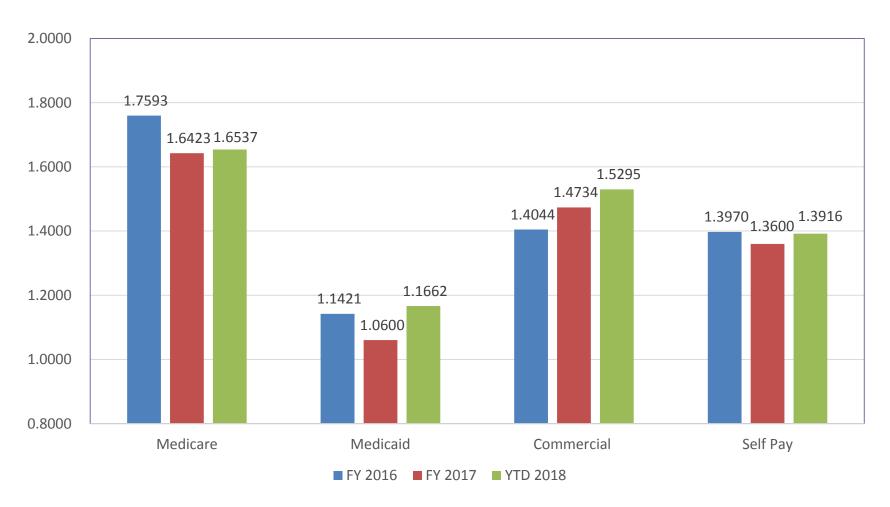


# **Average Length of Stay** by Financial Class

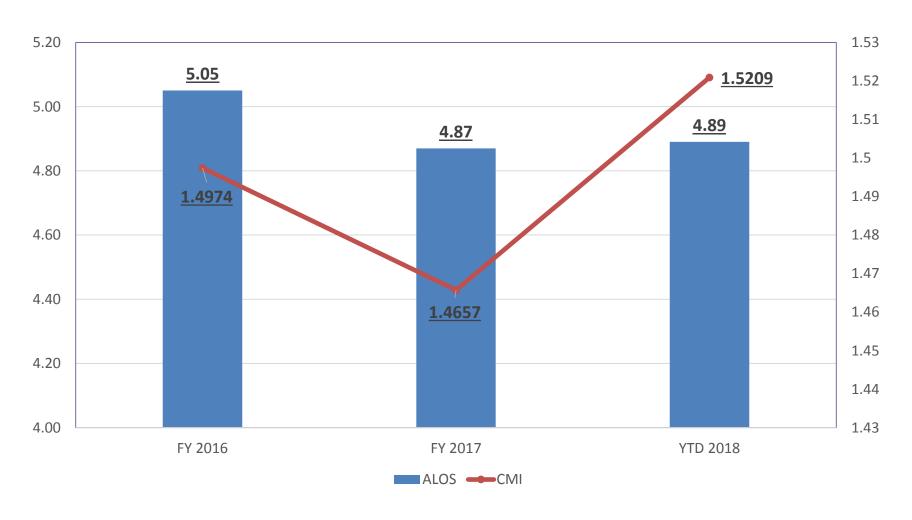




# Case Mix Index by Financial Class

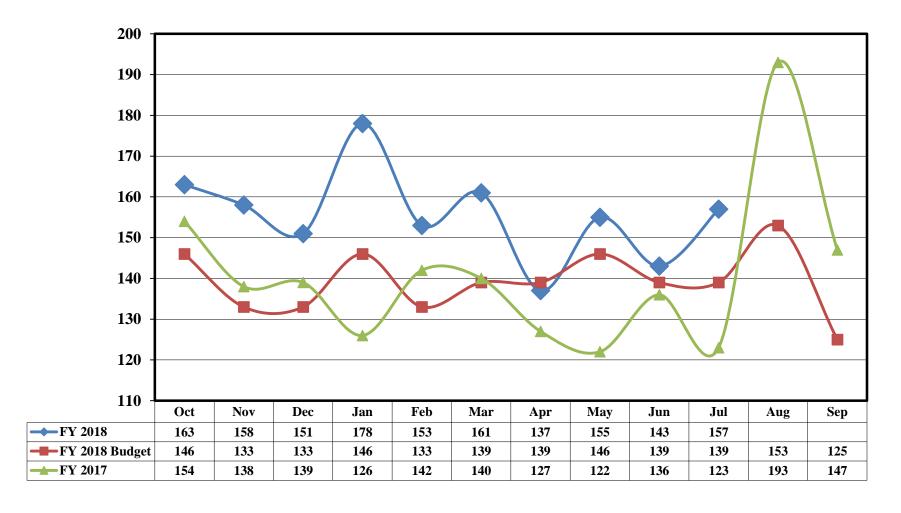


# **Total Inpatient Cases ALOS with CMI**



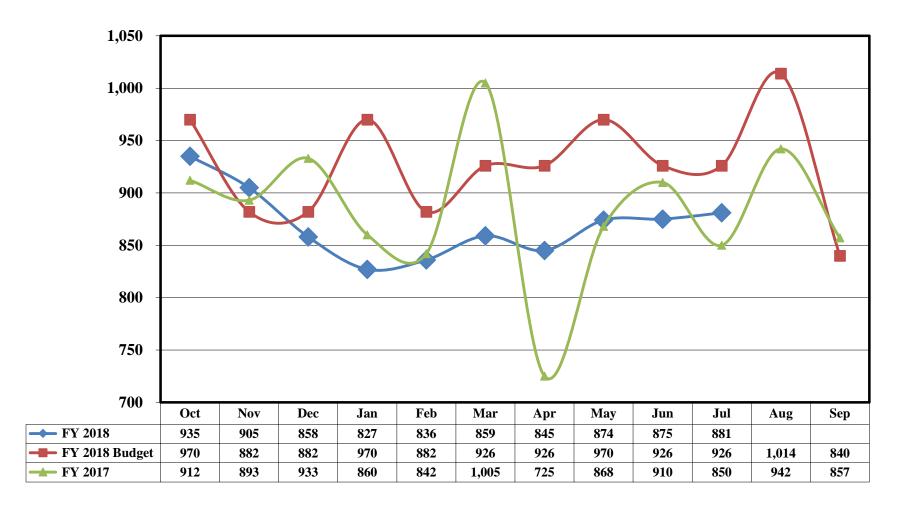


# **Deliveries**

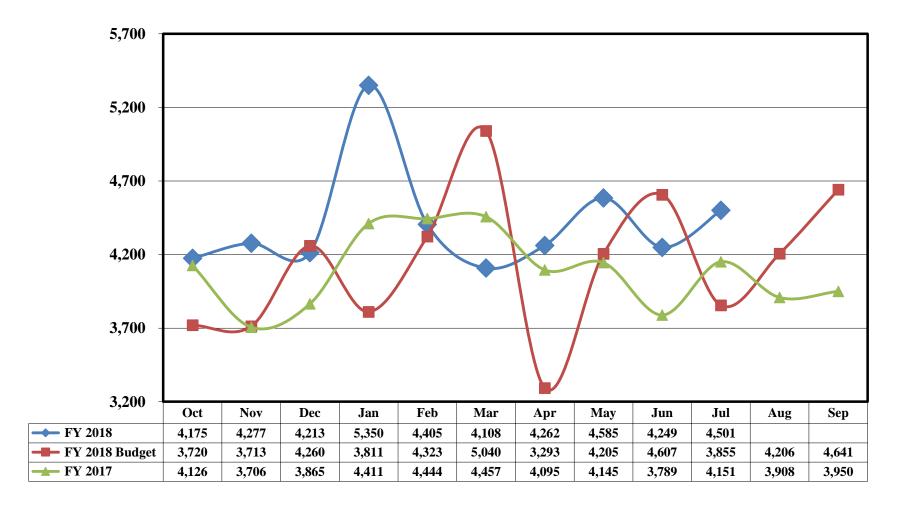




# **Total Surgical Cases**

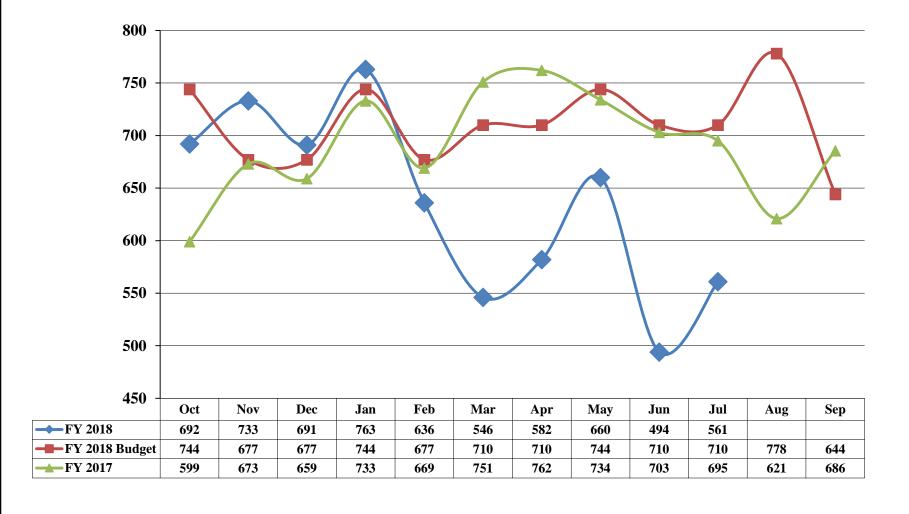


# **Emergency Room Visits**

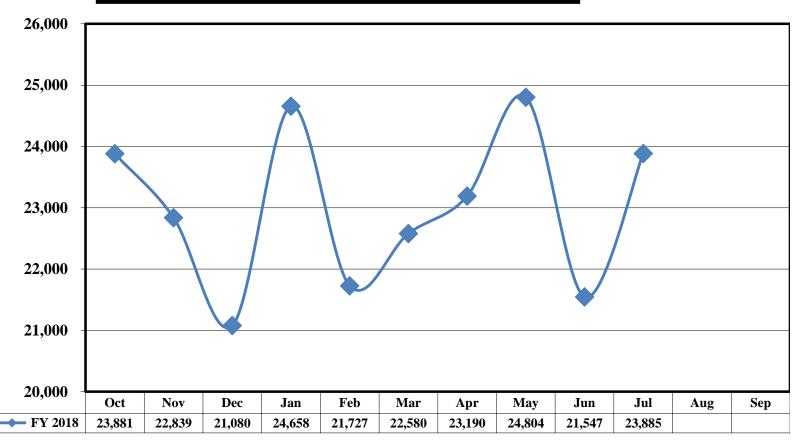




# **Observation Days**

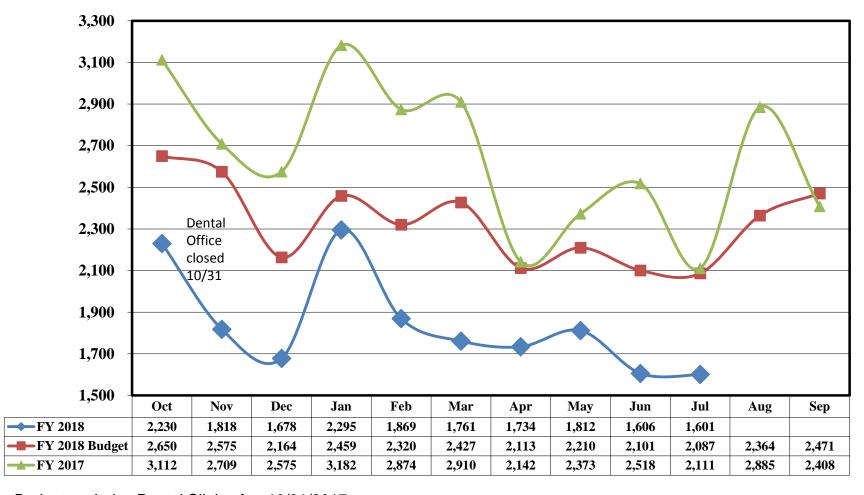


# Total Outpatient Occasions of Service



### Center for Primary Care Total Visits

(FQHC - Clements & West University)



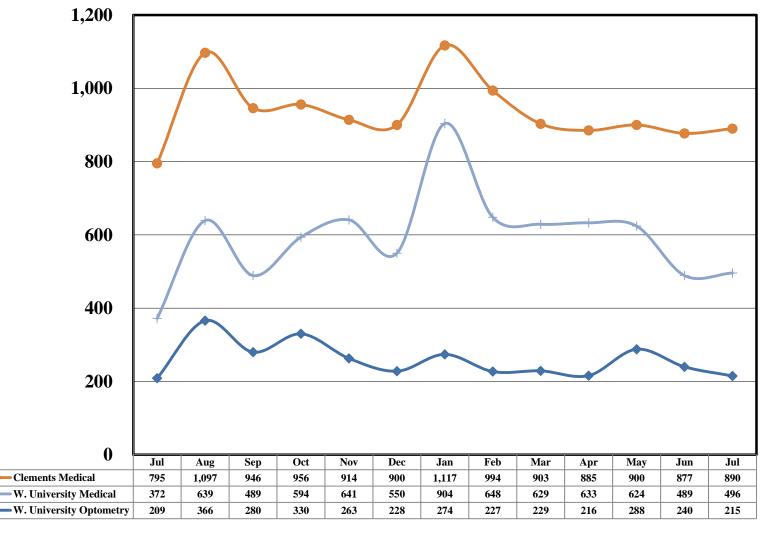




### **Center for Primary Care Visits**

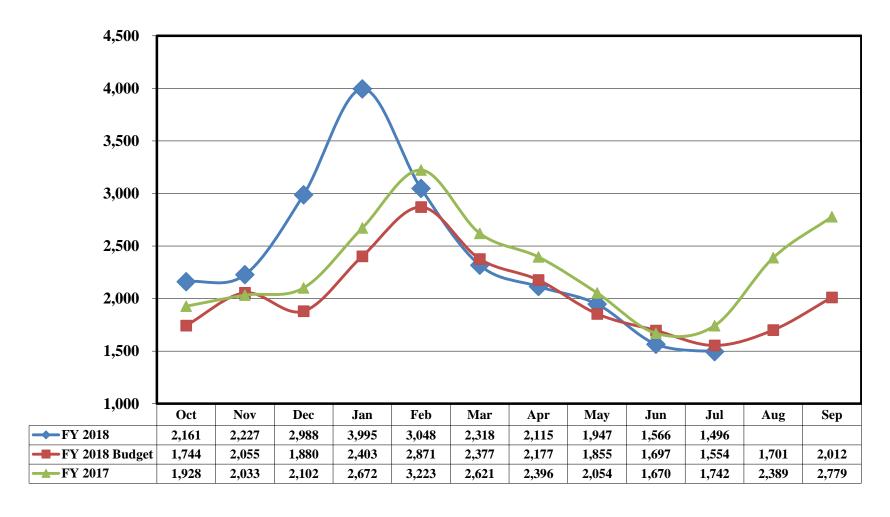
(FQHC - Clements and West University)

Thirteen Month Trending – Excluding Dental Clinic

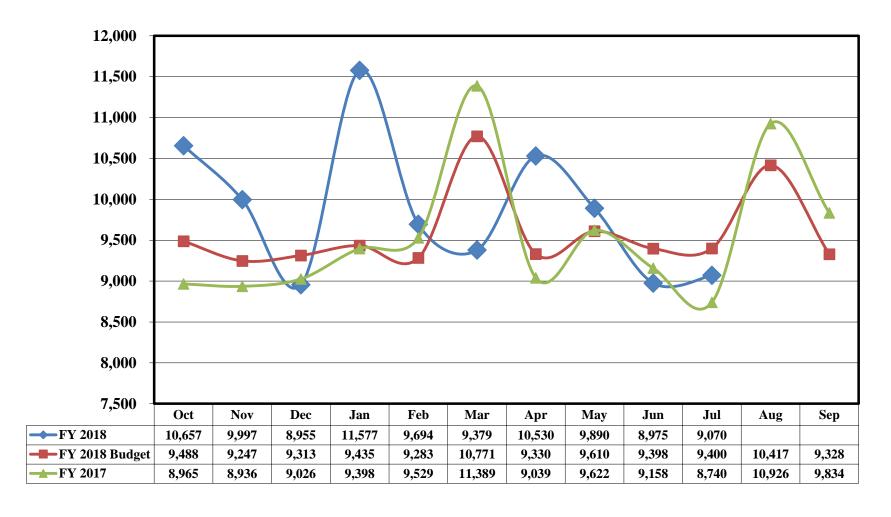


### **Urgent Care Visits**

(Health and Wellness, Golder, JBS Clinic, West University & 42<sup>nd</sup> Street)



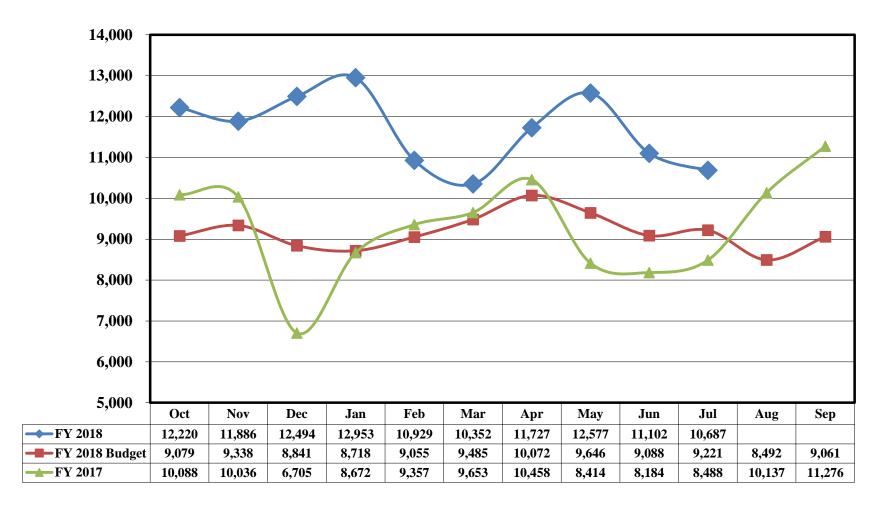
### **Total ProCare Office Visits**





### Total ProCare Procedures

**Excluding Pathology and Radiology Procedures** 

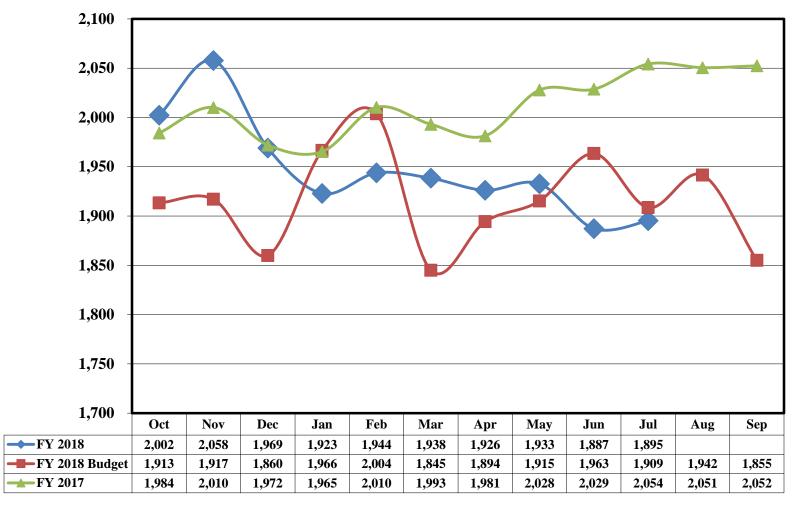


# Staffing

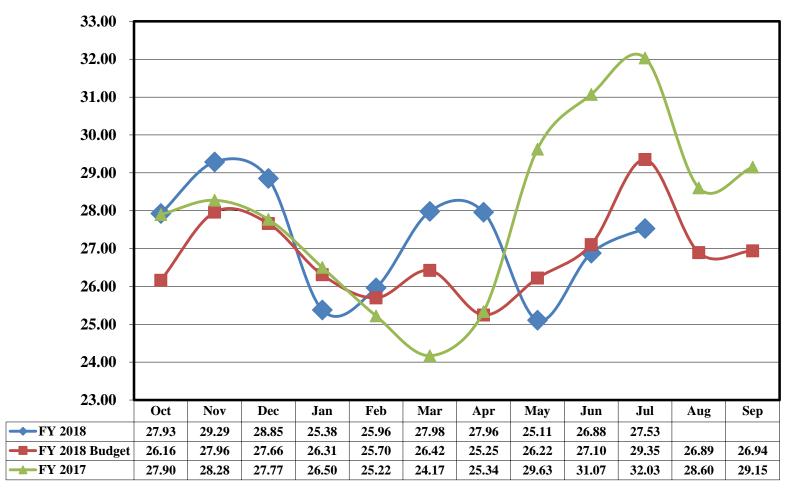


### Blended FTE's

**Including Contract Labor and Management Services** 

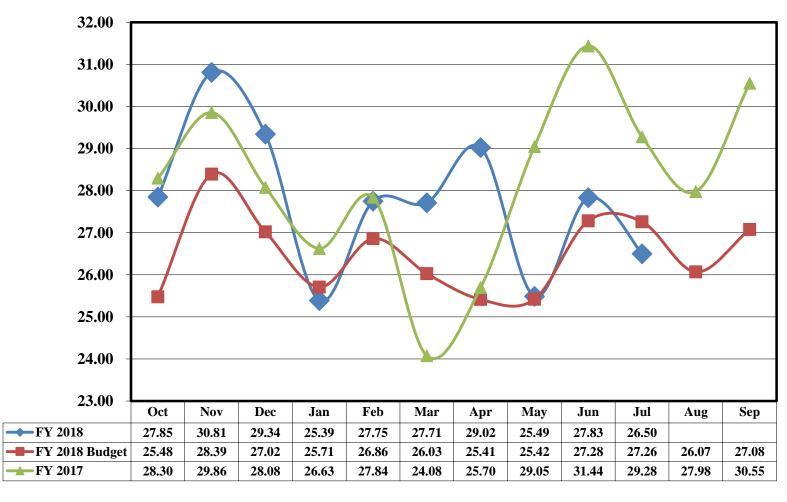


### <u>Paid Hours per</u> <u>Adjusted Patient Day</u>



### <u>Paid Hours per</u> <u>Adjusted Patient Day</u>

(Medical Center Hospital)

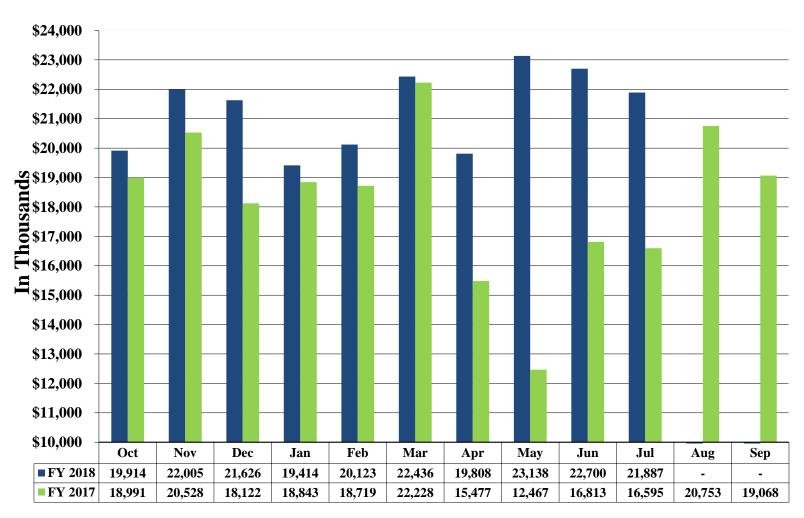


### **Accounts Receivable**

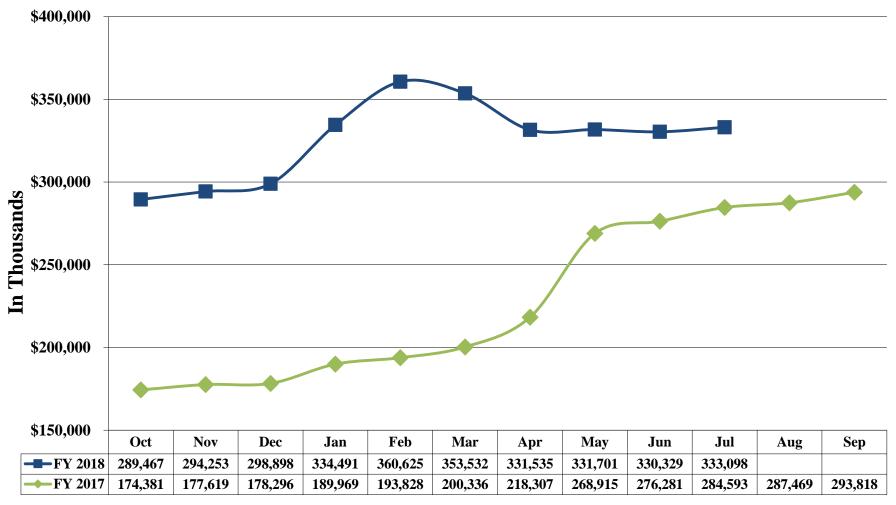


### **AR Cash Receipts**

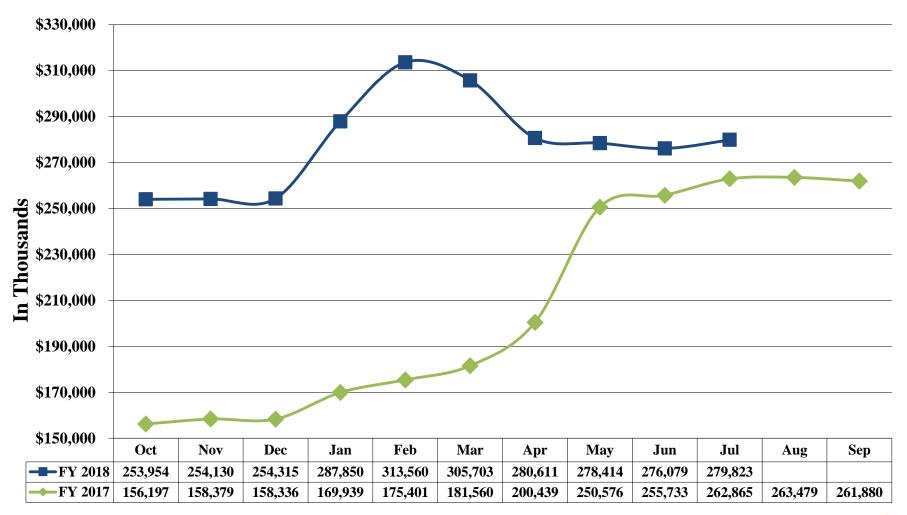
Compared to Prior Year (Ector County Hospital District)



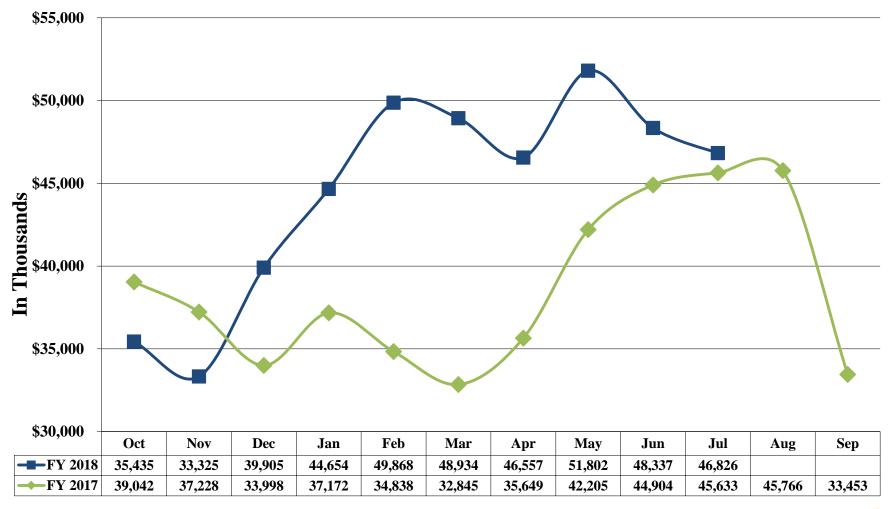
# <u>Accounts Receivable – Gross</u> (Ector County Hospital District)



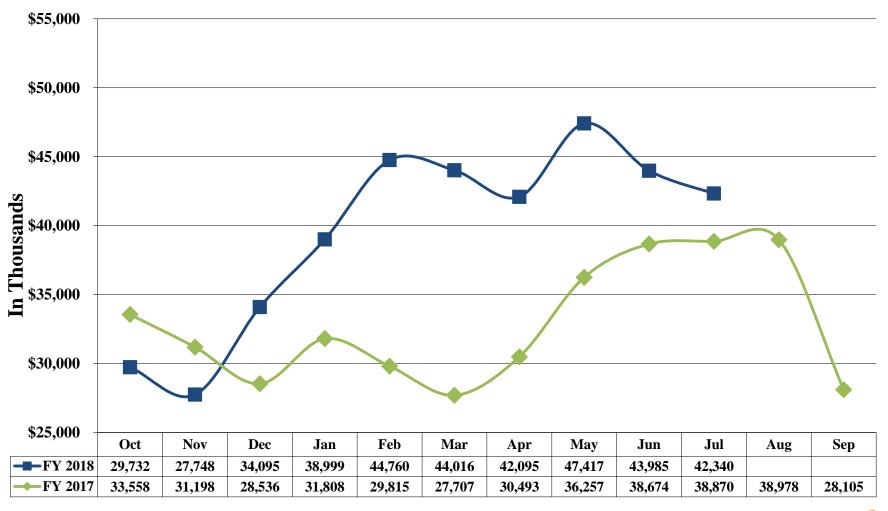
# <u>Accounts Receivable – Gross</u> (Medical Center Hospital)



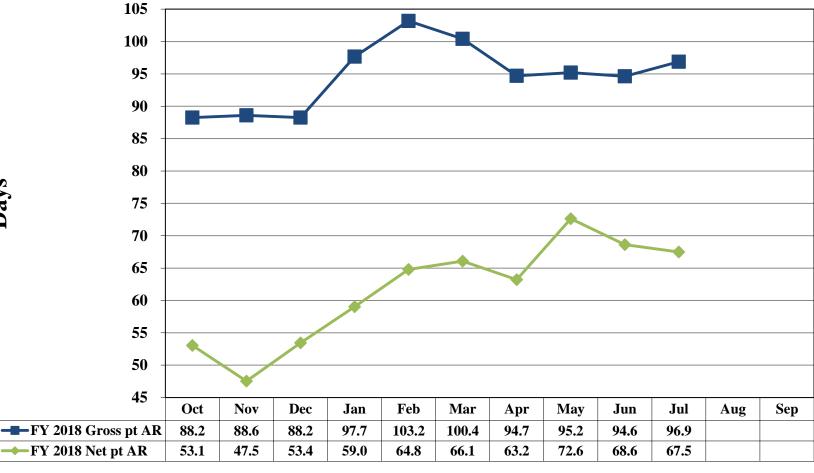
### <u>Accounts Receivable – Net</u> (Ector County Hospital District)



### <u>Accounts Receivable – Net</u> (Medical Center Hospital)



### Days in Accounts Receivable

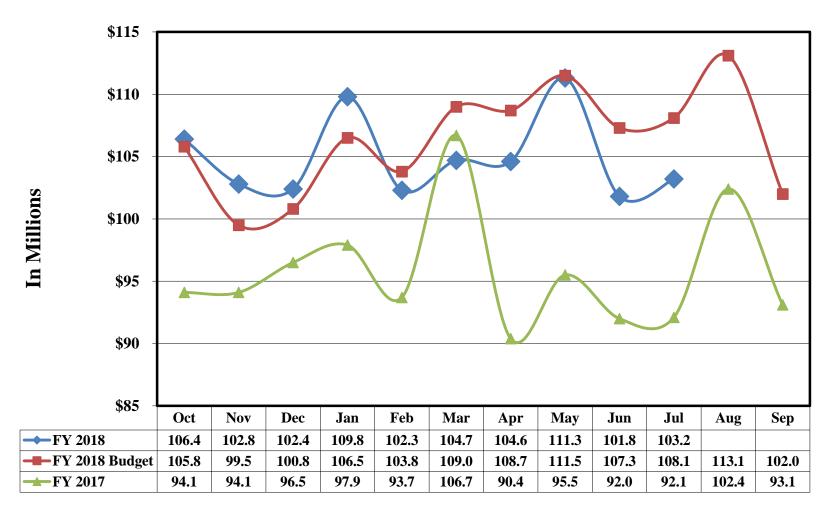




# Revenues & Revenue Deductions

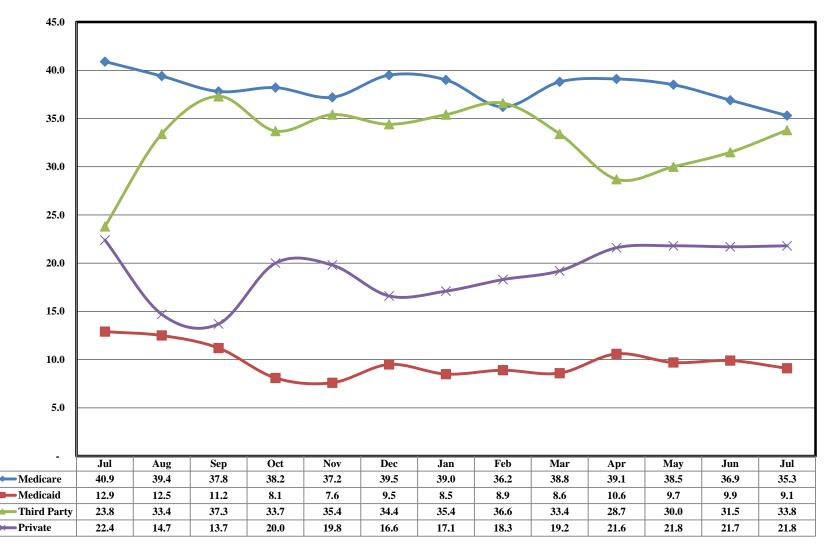


### **Total Patient Revenues**

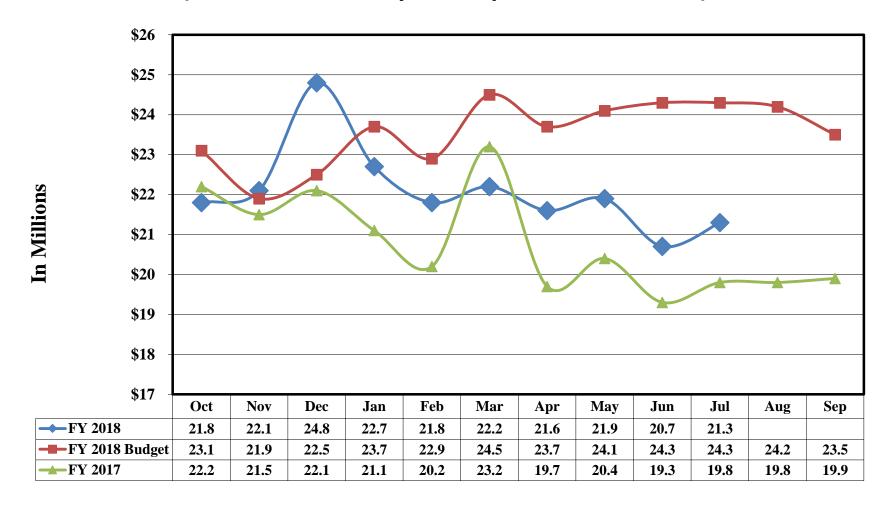


### Hospital Revenue Payor Mix

#### 13 Month Trend



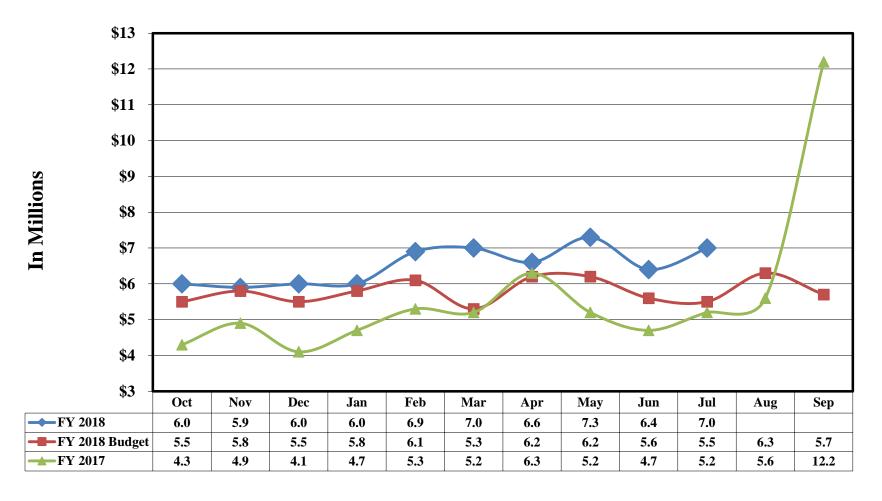
### Net Patient Revenues



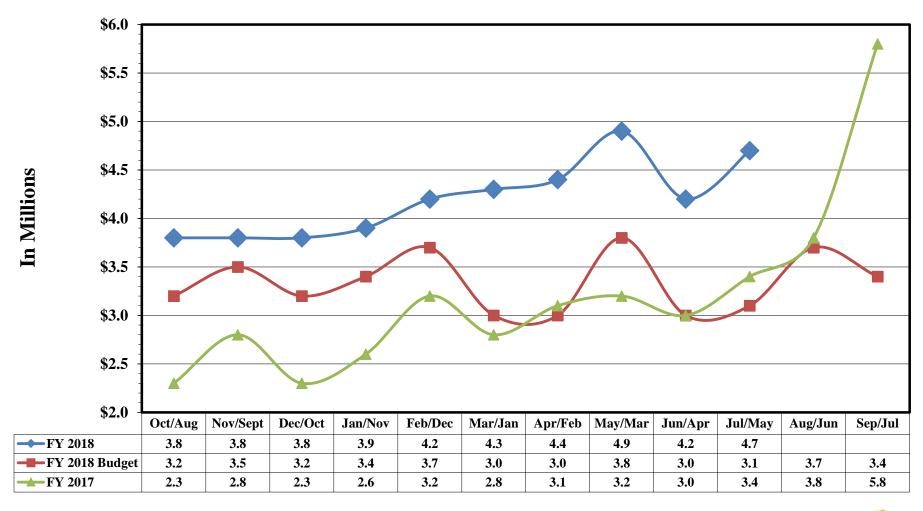
#### Other Revenue

(Ector County Hospital District)

Including Tax Receipts, Interest & Other Operating Income



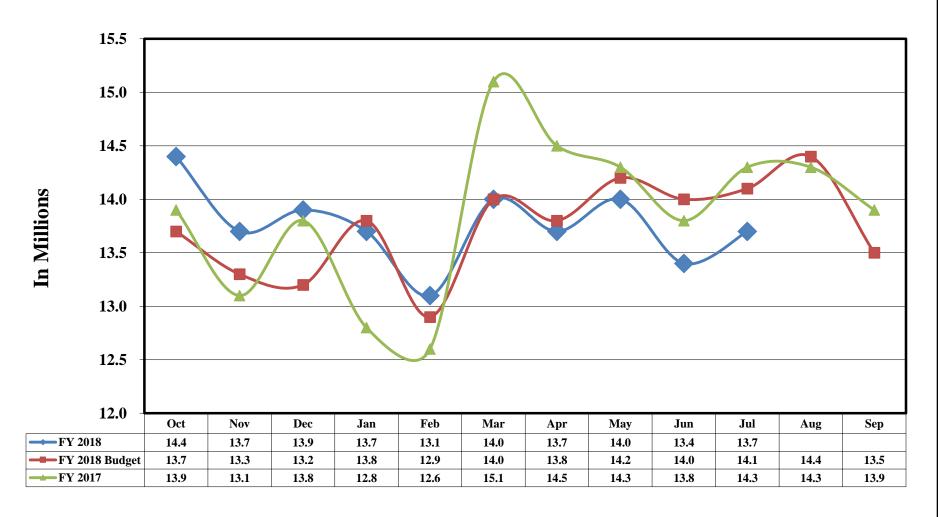
### Sales Tax Receipts



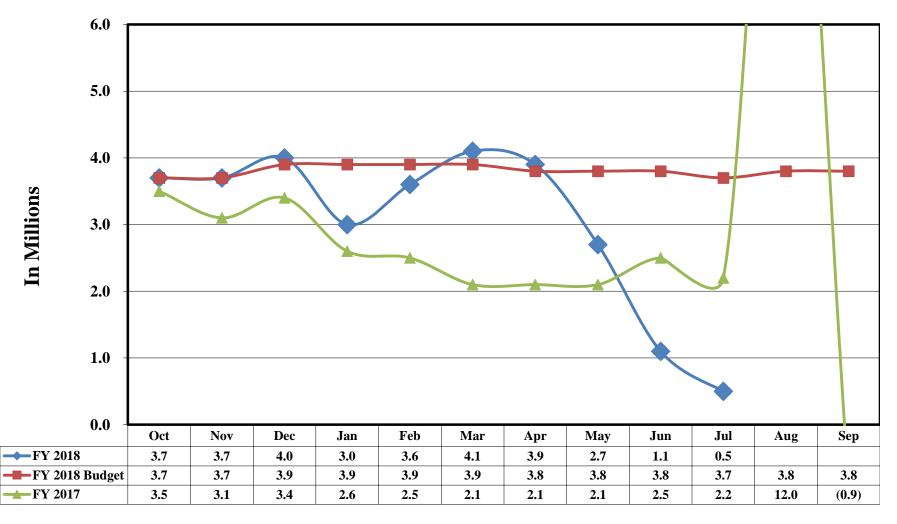
## **Operating Expenses**



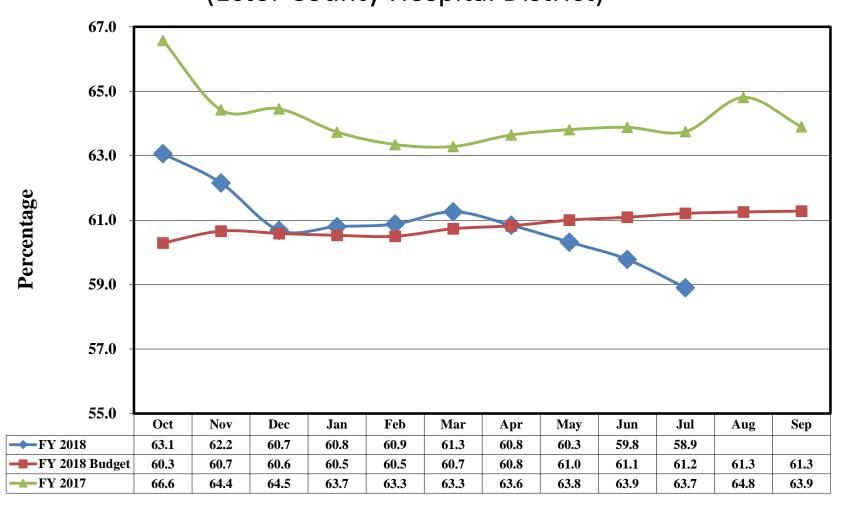
### Salaries, Wages & Contract Labor



### **Employee Benefit Expense**

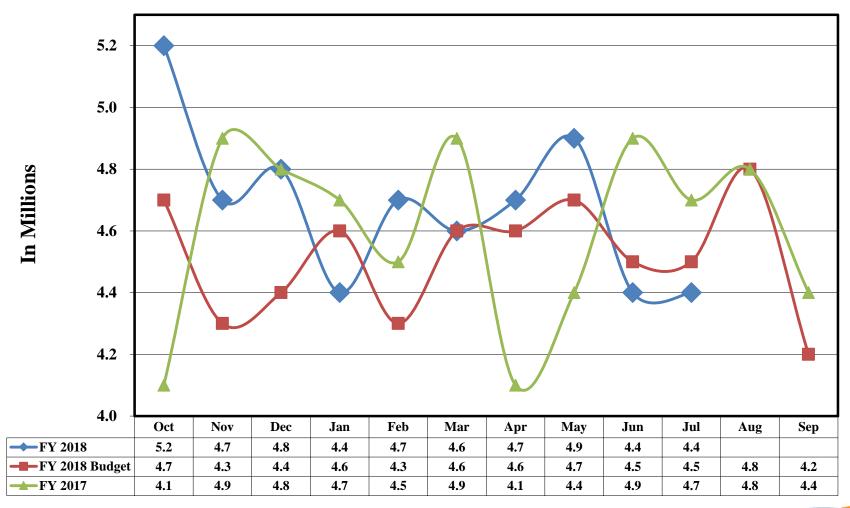


# Salaries, Wages, Benefits, and Temp Labor as a % of Total Operating Expense Year-to-Date (Ector County Hospital District)

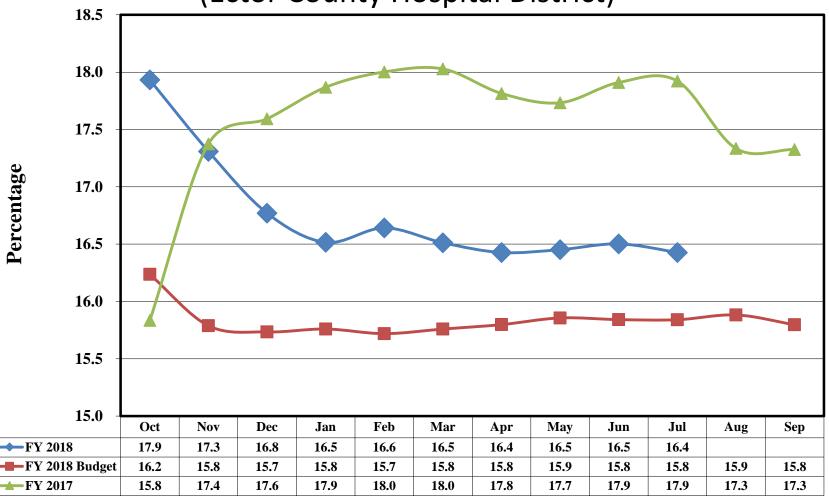




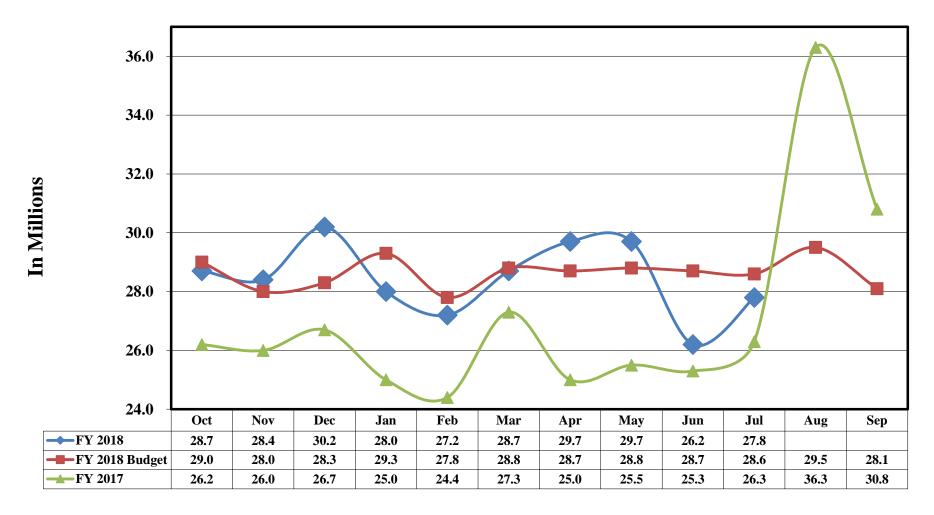
### **Supply Expense**



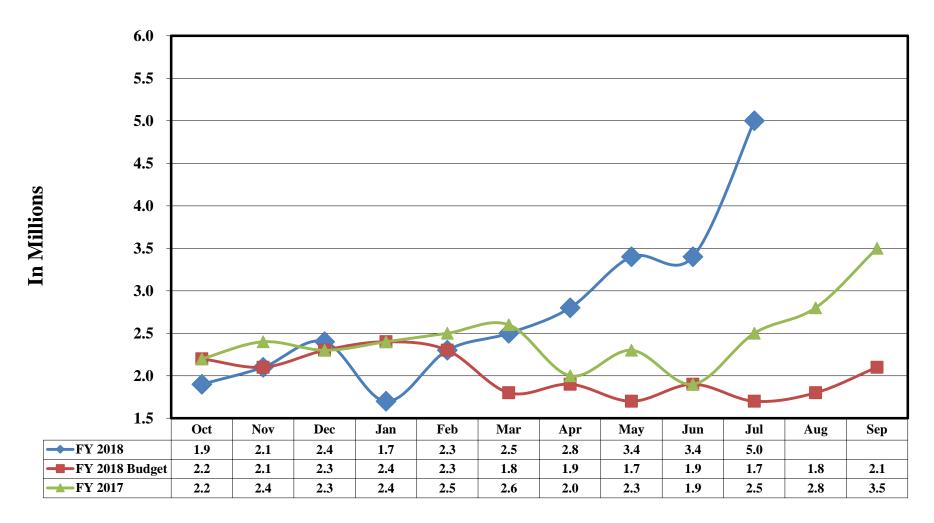
# Supply Expense as a % of Total Operating Expense Year-to-Date



### **Total Operating Expense**

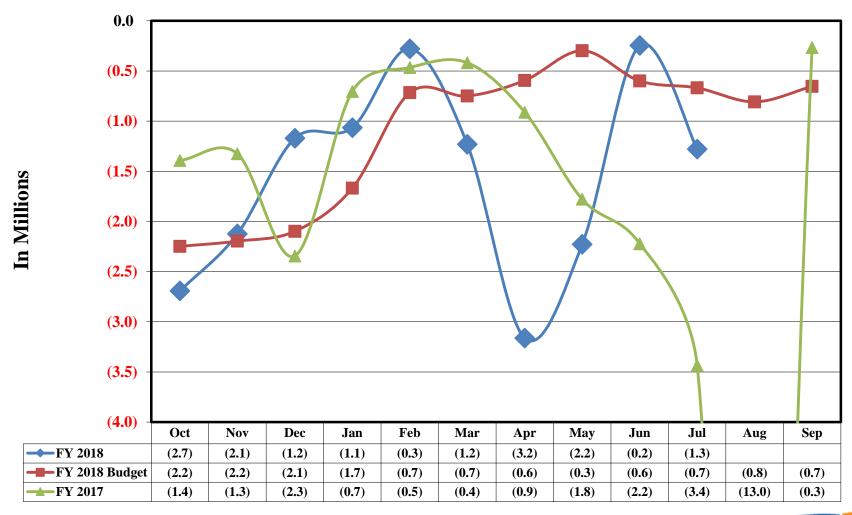


### **Purchased Services**



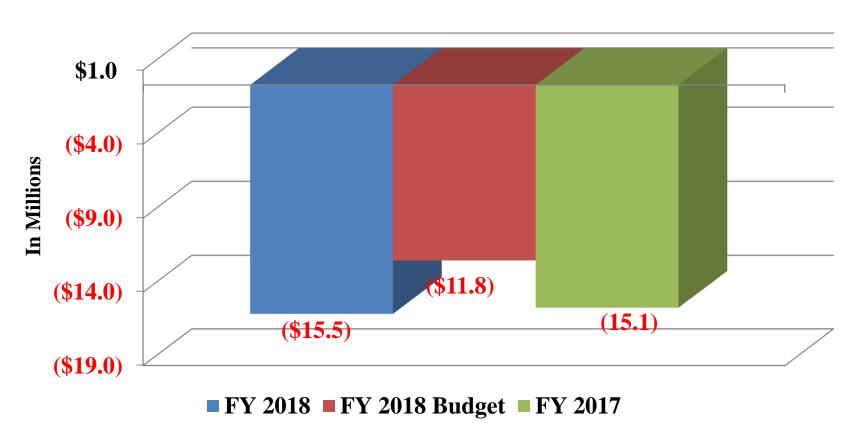
#### Change in Net Position

#### **Ector County Hospital District Operations**



### Change in Net Position

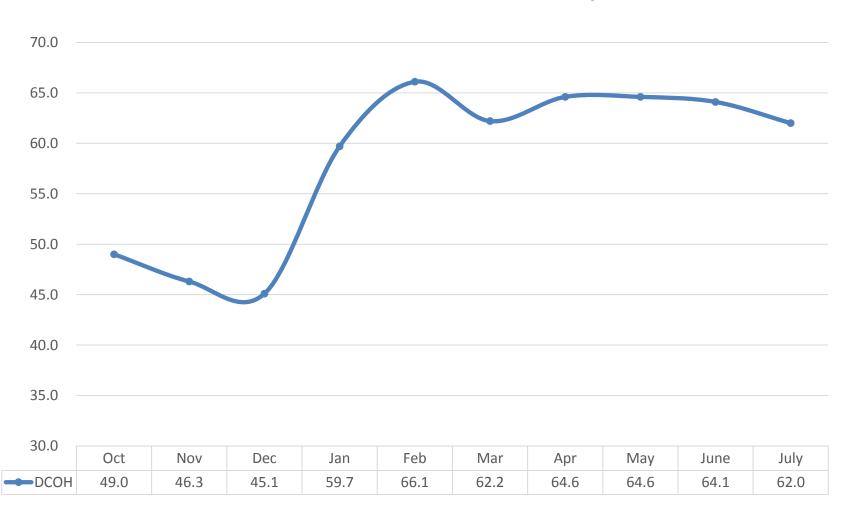
Ector County Hospital District Operations – Year to Date





### Days Cash on Hand

#### **Must be Greater than 50 Days**



### Year-to-Date Debt Service Ratio

#### Must be Greater Than 110%











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September 13, 2017 (for purchase in October, FY 2018)

# MEMORANDUM

TO:

MCDC Board of Directors

Rick Napper, CEO

THROUGH:

Chad Dunavan, CNO

Christin Timmons RN MSN, Associate CNO

FROM:

Tammy Watson

RE:

Request for CMN Funds

I would like to respectfully request CMN funding for 1 new NICU transporter.

We currently have 2 transporters that have monitors and ventilators that are no longer supported. We cannot purchase the circuits anymore for 1 of the ventilators and parts are not available to repair these pieces of equipment if they break down. This leaves us very vulnerable if these transporters break down. We would no longer be able to go to outlying hospitals to pick up sick newborns and transport to Medical Center.

Purchasing the new NICU transporter will give us an up to date piece of equipment with the latest technology to care for our patients during transports.

The total cost for the new NICU transporter is \$120,357.

Thank you for your consideration.

Tammy Watson, RN

Pediatrics/NICU Director



# REQUEST FOR CHILDREN'S MIRACLE **NETWORK FUNDING**

For MCH internal use

Our mission is to impact the lives of children and their families through raising funds and awareness to benefit the children at Medical Center Hospital.

Date of Request: September 13, 2017 (to purchase in October, FY 2018)

Department: NICU

Staff Member Name: Tammy Watson

Contact information: 1770

- 1. How is this equipment/training justified? We currently have 2 transporters that have monitors and ventilators that are no longer supported and one of the vents we can no longer get the vent tubing. To be able to go to outlying hospitals to pick up sick newborns, we must have a new transporter.
- 2. Function of equipment/training: The transporter will be used to pick up sick newborns and transport them back to the NICU from outlying hospitals that are unable to care for these patients.
- 3. How will equipment/training directly affect patient care? The new transporter will provide safe transport to our facility as well as have the most up to date equipment for these patients.
- 4. How does this request fulfill the mission of Children's Miracle Network? The transporter will provide a safe environment to care for newborns as we transport them from outlying hospitals to our NICU.
- 5. Has this item been funded by CMN in the past? No
  - a. If so, when?
- 6. Total Cost: \$115,521.00 \$120,357.00
- 7. Is this a Capital Expenditure Request? Yes
- 8. ATTACH ALL PAPERWORK RELEVANT TO COSTS AND MISSION

9. Approved by:

| Jacobs.                           | 9/13/17 |
|-----------------------------------|---------|
| Director )                        | Date    |
| Commons June                      | 9/13/17 |
| Assistant/Associate Administrator | Date    |
| Milleton                          | 9/20/17 |
| CEO                               | Dațé /  |
| alisonPradon                      | 5/10/18 |
| CMN Council President             | Date    |

#### Submit to:

Alison Porter or Children's Miracle Network PO Box 7335, Odessa, TX 79760

- CMN funding benefits all patients 18 by providing equipment, training and community outreach; thus does not support individual children or families with funding.
- CMN Council meetings are the 3<sup>rd</sup> Wednesday of January, April, July and October. Request must be submitted 2 weeks prior to CMN Council meetings.



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Department: NICU

Staff Member Name: Tammy Watson

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| 9. Approved by:                   |      |  |
|-----------------------------------|------|--|
|                                   |      |  |
| Director                          | Date |  |
| Assistant/Associate Administrator | Date |  |
| CEO                               | Date |  |
| CMN Council President             | Date |  |

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#### **MEMORANDUM**

TO: ECHD Board of Directors

FROM: Linda Carpenter, Vice President of Information Technology

SUBJECT: Storage Disc Expansion

DATE: August 27, 2018

## Cost:

Storage Disc Expansion \$79,031.61

3-Yr Hardware Support (Operational Budget) \$18,468.39

#### **Budget Reference:**

| Storage Disc Expansion, IT18-5049 | \$73,888.00 |
|-----------------------------------|-------------|
| Contingency Funds                 | \$ 5,143.61 |
| Total                             | \$79,031.61 |

#### Background:

The Radiology Storage Array will be at end of life early next year, as well as, Medical Center Health System's (MCHS) remote vendor tool (Enexity). Both systems are critical in handling the computing operational demands of the Health system. This disc expansion will allow Information Technology (IT) to migrate Radiology's 20TB and Enexity's 4TB to a newer Array. Information Technology is currently able to fix some of the hardware failures experienced on Enexity due to it reaching the end of its lifespan. However, spare parts for repairing this server are becoming limited, while its failure rate continues to increase.

## **Objective:**

The Storage Array MCHS is proposing to purchase is All-Flash, a solid-state storage disk system designed to increase performance almost immediately after the migration.

#### Staffing:

No additional FTE's required.

#### **Disposition of Existing Equipment:**

Existing equipment will be properly disposed of in accordance to MCH Hardware Disposal Policy.

<sup>\*</sup>Hardware Support will increase year 4 to \$9,234.20 per year.

# <u>Implementation Time Frame</u>: 3 Months

# **Funding:**

This project is expected to cost \$79,031.61 from Dell, with annual fees of \$6,156.13 (operational cost) the first three years. The amount of \$73,888.00 will come from budgeted funds for this project with the remaining \$5,143.61 to come from contingency funds.



# ECTOR COUNTY HOSPITAL DISTRICT BOARD OF DIRECTORS

#### **Item to be considered:**

Medical Staff and Allied Health Professionals Staff Applicants

#### **Statement of Pertinent Facts:**

Pursuant to Sections 4.1-4 and 6.2-6 of the Medical Staff Bylaws, the application process for the following Medical Staff and Allied Health Professional applicants is complete. The Joint Conference Committee and the Medical Executive Committee recommend approval of privileges or scope of practice and membership to the Medical Staff or Allied Health Professionals Staff for the following applicants, effective upon Board Approval:

#### **Medical Staff:**

| Applicant             | Department | Specialty/Privileges | Group                         | Dates                   |
|-----------------------|------------|----------------------|-------------------------------|-------------------------|
| *Crockett, Donald MD  | Surgery    | Surgery              | TTUHSC                        | 09/04/2018 - 09/03/2019 |
| Erickson, Helaman MD  | Surgery    | Dentistry            | Permian Basin Oral<br>Surgery | "                       |
| Gandra, Ragha MD      | Medicine   | Internal Medicine    | Premier Physicians            | 11                      |
| *Houser, Joshua MD    | Emergency  | Emergency Medicine   | ВЕРО                          | "                       |
| Kiani, Sarah MD       | Medicine   | Internal Medicine    | TTUHSC                        | "                       |
| Kolli, Swapna MD      | Medicine   | Internal Medicine    | TTUHSC                        | п                       |
| *Petr, Christopher MD | OB/GYN     | OB/GYN               | MCH ProCare                   | "                       |
| Rosenthal, Jon MD     | Emergency  | Emergency Medicine   | BEPO                          | "                       |

#### Allied Health:

| Applicant                  | Department         | Specialty/Privileges | Group   | Sponsoring Physician(s)  | Dates                      |
|----------------------------|--------------------|----------------------|---------|--|----------------------------|
| *Budhathoki, Monika<br>FNP | Medicine           | Nurse Practitioner   | ProCare | Kalyan Chakrala, MD<br>Ashutosh Gupta, MD<br>Sindhu Kaitha, MD | 09/04/2018 –<br>09/03/2020 |
| Johnson, Melissa CNM       | OB/GYN             | Midwife              |         | Fanous Ghassan, MD   | "                          |
| Stout, Scott FNP           | Emergency Medicine | Nurse Practitioner   | BEPO    | Rolando Diaz, MD   | u .                        |

<sup>\*</sup>Please grant temporary Privileges



# **Advice, Opinions, Recommendations and Motions:**

If the Hospital District Board of Directors concurs, the following motion is in order: Accept the recommendation of the Medical Executive Committee and the Joint Conference Committee and approve privileges and membership to the Medical Staff as well as scope of practice and Allied Health Professional Staff membership for the above listed applicants.



# ECTOR COUNTY HOSPITAL DISTRICT BOARD OF DIRECTORS

#### **Item to be considered:**

Reappointment of the Medical Staff and/or Allied Health Professional Staff

# **Statement of Pertinent Facts:**

The Medical Executive Committee and the Joint Conference Committee recommends approval of the following reappointments of the Medical Staff and Allied Health Professional Staff as submitted. These reappointment recommendations are made pursuant to and in accordance with Medical Staff Bylaws sections 4.4-4 and 6.6-3.

#### **Medical Staff:**

| Applicant                    | Department        | Staff<br>Category | Specialty/Privileges | Group             | Changes<br>to<br>Privileges | Dates                  |
|------------------------------|-------------------|-------------------|----------------------|-------------------|-----------------------------|------------------------|
| Ansari, Asif MD              | Internal Medicine | Active            | Nephrology           |                   |                             | 10/1/2018 - 9/31/2020  |
| Castillo, Manuel MD          | Pediatrics        | Associate         | Pediatrics           |                   |                             | "                      |
| Kaitha, Sindhu MD            | Internal Medicine | Associate         | Gastroenterology     | ProCare           |                             | "                      |
| Korsvik-Wysocki, Holly<br>MD | Radiology         | Telemedicine      | Radiology            | VRAD              |                             | "                      |
| Moore, Lee MD                | OB/GYN            | Active            | OB/GYN               | TTUHSC            |                             | "                      |
| Nicell, Donald MD            | Radiology         | Telemedicine      | Radiology            | VRAD              |                             | "                      |
| Okwuwa, Ikemefuna MD         | Family Medicine   | Active            | Family Medicine      | TTUHSC            |                             | "                      |
| Ortega, Martin MD            | Family Medicine   | Active            | Family Medicine      | TTUHSC            |                             | "                      |
| Patel, Tejas MD              | Cardiology        | Active            | Cardiology           | ProCare           |                             | "                      |
| Kakarala, Bharat MD          | Radiology         | Associate         | Radiology            |                   |                             | 10/3/2018 – 10/2/2019  |
| Brunner, Hillary MD          | Surgery           | Active            | Podiatry             | Basin<br>Podiatry |                             | 11/1/2018 - 10/31/2020 |
| Edwards, Joel DDS            | Surgery           | Active            | Pediatric Dentistry  |                   |                             | "                      |
| Julian, Scott MD             | OB/GYN            | Active            | OB/GYN               | TTUHSC            |                             | "                      |
| Makii, Michael MD            | OB/GYN            | Active            | OB/GYN               | TTUHSC            |                             | "                      |
| Ventolini, Gary MD           | OB/GYN            | Professor         | OB/GYN               | TTUHSC            |                             | 11                     |



#### **Allied Health Professionals:**

| Applicant                | Department         | Specialty /<br>Privileges | Group   | Sponsoring<br>Physician(s)              | Changes<br>to<br>Privileges | Dates                 |
|--------------------------|--------------------|---------------------------|---------|---|-----------------------------|-----------------------|
| Obafial,<br>Rhoena, CRNA | Anesthesia         | Nurse<br>Anesthetist      | ProCare |   | V                           | 10/1/2018 - 9/31/2020 |
| Torres, Pedro<br>PA      | Emergency Medicine | Physician<br>Assistant    | BEPO    | Gregory Shipkey, MD<br>Neill Slater, MD |                             | "                     |

# **Advice, Opinions, Recommendations and Motions:**

If the Hospital District Board of Directors concurs, the following motion is in order Accept and approve the recommendations of the Medical Executive Committee and the Joint Conference Committee relating to the reappointment of the Medical Staff and/or Allied Health Professional Staff.



# ECTOR COUNTY HOSPITAL DISTRICT BOARD OF DIRECTORS

#### **Item to be considered:**

Change in Clinical Privileges

#### **Statement of Pertinent Facts:**

The Medical Executive Committee and the Joint Conference Committee recommends the request below on change in clinical privileges. These clinical changes in privileges are recommendations made pursuant to and in accordance with Medical Staff Bylaws sections 4.2-11.

# **Change in Clinical Privileges:**

| Staff Member        | Department        | Privilege  |
|---------------------|-------------------|--|
|                     |                   |  |
| Huston, James MD    | Internal Medicine | ADD: Full privileges for Hospice and Palliative Medicine |
| Guillen, Phillip MD | Surgery           | ADD: Full privileges for Surgery of the Hand             |

# **Advice, Opinions, Recommendations and Motions:**

If the Hospital District Board of Directors concurs, the following motion is in order: Accept and approve the recommendations of the Medical Executive Committee and the Joint Conference Committee relating to the change in clinical privileges of the Allied Health Professional Staff.



# ECTOR COUNTY HOSPITAL DISTRICT BOARD OF DIRECTORS

Item to be considered:

Change in Medical Staff or AHP Staff Status – Resignations/ Lapse of Privileges

#### **Statement of Pertinent Facts:**

The Medical Executive Committee and the Joint Conference Committee recommends approval of the following changes in staff status. These resignations/lapse of privileges are recommendations made pursuant to and in accordance with the Medical Staff Bylaws section 4.4-4.

#### **Resignation/Lapse of Privileges:**

| Staff Member            | Staff Category | Department         | Effective Date | Action              |
|-------------------------|----------------|--------------------|----------------|---------------------|
| Ackerman, Chris NP      | AHP            | Emergency Medicine | 7/10/2018      | Resigned            |
| Bgoya, Kaneza MD        | Associate      | Internal Medicine  | 9/30/2018      | Lapse in Privileges |
| Heidlebaugh, Michael MD | Active         | Emergency Medicine | 3/20/2018      | Resigned            |

## **Advice, Opinions, Recommendations and Motion:**

If the Hospital District Board of Directors concurs, the following motion is in order: Accept and approve the recommendations of the Medical Executive Committee and the Joint Conference Committee to approve the Resignation / Lapse of Privileges.



# ECTOR COUNTY HOSPITAL DISTRICT BOARD OF DIRECTORS

#### Item to be considered:

Change in Medical Staff or AHP Staff Category

#### **Statement of Pertinent Facts:**

The Medical Executive Committee and the Joint Conference Committee recommend approval of the following changes in staff status category. The respective departments determined that the practitioners have complied with all Bylaws requirements and are eligible for the change as noted below.

## **Staff Category Change** / Change to Credentialing Date:

| Staff Member        | Department        | Category            |
|---------------------|-------------------|---------------------|
|                     |                   |                     |
| Castillo, Manuel MD | Pediatrics        | Associate to Active |
| Kaitha, Sindhu, MD  | Internal Medicine | Associate to Active |

## **Changes to Credentialing Dates:**

NONE

## Advice, Opinions, Recommendations and Motion:

If the Hospital District Board of Directors concurs, the following motion is in order: Accept and approve the recommendations of the Medical Executive Committee and the Joint Conference Committee to approve the staff category changes.



# ECTOR COUNTY HOSPITAL DISTRICT BOARD OF DIRECTORS

#### **Item to be considered:**

CER: CMN -18-03: NICU Transporter

# **Statement of Pertinent Facts:**

The Medical Executive Committee and the Joint Conference Committee recommend approval of the following CER.

• CER: CMN 18-03: NICU Transporter

## Advice, Opinions, Recommendations and Motion:

If the Hospital District Board of Directors concurs, the following motion is in order: Accept and approve the recommendations of the Medical Executive Committee and the Joint Conference Committee to approve the CER: CMN 18-03: NICU Transporter



To: MCHS Board of Directors

Through: Rick Napper, President and CEO

From: Heather Bulman, Chief Patient Experience Officer

Date: September 4, 2018

Subject: NRC Health

## **Engagement Objective**

NRC Health offers an innovative real-time alternative to traditional Patient Satisfaction surveys that will significantly increase the number of survey returns that MCHS receives. NRC Health will also be able to get survey returns delivered to MCHS faster than Press Ganey. NRC Health offers a robust data analytics platform for patient satisfaction, employee engagement, physician engagement, and patient safety culture survey results. The cost of investment with NRC Health is significantly lower than the cost of the same services from Press Ganey. Surveys that will be sent by NRC Health include:

Inpatient/HCAHPS
Emergency Department
Ambulatory Surgery
Outpatient Services
Urgent Care
Medical Group/CG CAHPS
Employee & Physician Engagement (w/ unlimited Pulse surveys available)
Provider Well-Being Assessment
AHRQ Patient Safety Culture
Exit Surveys

After review of the NRC Letter of Agreement and analysis of MCHS' current state of employee, physician, and patient engagement, it is recommend that the Board approve the Letter of Agreement to engage NRC Health for our patient, employee, physician, and patient safety surveys.